

2021

TalentPeak™ CorpAdmin  
Comprehensive Reference Guide



TalentPeak

Insights For Performance LLC and  
TalentPeak™

1/1/2021



PDF Guide Last Updated: 2019

**The Online Searchable Knowledge Base is undergoing migration to new platform & will be relaunched 1<sup>st</sup> quarter of 2021 – it will be visible to you here by clicking on the “Knowledge Base” Button. (Currently links to TP website hidden pages)**



The information in the **Primary CORPADMIN COMPREHENSIVE REFERENCE GUIDE** covers the TalentPeak™ core performance management system and **all** additional modules and systems.

To get the hyperlinks in this User Guide to work, you will need **Adobe Reader**  
Download it for free from: [www.adobe.com](http://www.adobe.com)

**For easier navigation**, please use the Table of Contents with hyperlinks to navigate to specific topics when questions arrive. The Adobe View pane if enabled will keep the thumbnails open for easier viewing & navigation; and the built in Adobe “search” function, to obtain answers to your questions using key words search, or to quickly get to the desired referenced section.

**(In Adobe, at the top left, Click on VIEW>>SHOW/ HIDE >>NAVIGATION PANE>>THUMBNAI**L

**Fact Note: TalentPeak™ is written in International English Spelling to enable a globally acceptable format**

### **TalentPeak™ Our Go Green Initiative**

We are continuously improving!

Because of this commitment to our users, we undergo frequent system and feature updates.

The benefit is a more efficient TalentPeak™ and richer experience for you.

Our User Guides are in downloadable PDF format and are updated frequently with every new release.

Please save this as a PDF and carefully consider before deciding to print. Thank you!





### **TalentPeak™ No Cost Support Options**

**Contact Support** - <https://www.talent-peak.com/support/> (All Users)

#### **TP Support Webpages**

TalentPeak™ Primary CorpAdmin Role - <https://www.talent-peak.com/hr-corp-admin/>

TalentPeak™ Division Admin/Manager – Appraiser Role - <https://www.talent-peak.com/appraisor/>

TalentPeak™ Appraisee Role – <https://www.talent-peak.com/appraisee/>

**Phone Support** – Client assigned TalentPeak consultant for phone – 1-866-900-5172 (IFP#)

**Email & Webinar Support** (Primary Corp Admin & Designated System Admin *only*)

**All Other Users Chat, Ticket & Email Support** – [talentpeaksupport@talent-peak.com](mailto:talentpeaksupport@talent-peak.com) or from support webpages above that are linked to chat & email

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# TALENTPEAK SYSTEM OVERVIEW

## System Diagram

Below are three different system privilege levels and their respective roles.

1. System Administrator (CorpAdmin)
2. Appraiser
3. Appraisee

### •SYSTEM ADMINISTRATOR

Sets System Parameters & Populates all Required Databases  
(Org Chart, Job Titles, Locations, Ad-Hoc Categories, Competencies, Rating Keys, Users)

Creates Appraisal Templates for Job Titles/Positions  
(Optionally also Job Descriptions)

Downloads Appraisal Templates for selected or All organization units/employees into individualized Performance Agreements  
(1-Click Creation - auto-assigning per line manager)

### •APPRAISOR

Downloads Appraisal Templates for Direct Reports into Individualized Performance Agreements

**DURING PERFORMANCE PERIOD**  
Adds Performance Data/Incidents/Journal entries into Appraisee's Performance Record Notes

**APPRAISAL TIME**

1. Prepares for Appraisal
2. Conducts Appraisal (1 on 1)
3. Finalizes Appraisal
4. Signs Off Appraisal (electronically)

### •APPRAISEE

Views Performance Agreement 24/7/365 & their specific accountabilities, Measures & Standards, Goals & Objectives

**DURING PERFORMANCE PERIOD**  
Logs in to add data/incidents/Journal entries into their individual Performance Record Notes

**APPRAISAL TIME**

1. Does Self Appraisal
2. Attends Appraisal Interview
3. Reviews Appraisal Results
4. Signs Off on Appraisal (electronically)



## System Roles

Log In to TalentPeak™ with the information provided you from your advisor, or assigned consultant. You will need your ORG CODE, USER NAME & PASSWORD provided to you in an email with the site set up instructions.

To begin, Click on the **CorpAdmin** role link (it will be highlighted in yellow).

**CorpAdmin Home** Welcome Ben Smith Access privileges: **CorpAdmin** DivAdmin Appraiser Appraisee

Home System Admin Users Appraisals Reports Tutorials Sign Out

**Corporate Administration**

**Current System Settings**

System Settings  
 Corporate Administrator Ben Smith  
 Performance Cycle 1 Annually  
 Perf Year Start Month January  
 License Period 10 Apr 2006- 31 Dec 2015  
 User Licenses 50/ 100  
[Click here to modify your system settings](#)

**Performance Periods Cycle 1: Annually**

Begins	Ends
1 Jan 2013	31 Dec 2013
1 Jan 2012	31 Dec 2012
<b>1 Jan 2011</b>	<b>31 Dec 2011</b>
1 Jan 2010	31 Dec 2010
1 Jan 2009	31 Dec 2009

[Click here to add a new Performance Period](#)  
 All appraisals for the current period were due for completion by 29 Apr 2012.

**Corporate-Wide Rating Distribution (25 Appraisals)**

% of all Appraisals

Appraisals falling within 10% Performance Sub-Ranges

Total Number of Employees: 50 Appraisals Created: 25

The system accommodates FIVE different roles:

- CorpAdmin
- Appraiser
- UserAdmin
- Appraisee
- DivAdmin

These roles are activated in each person's User File: See "System Access Privileges" in this [Section](#)

NOTE: Employees (at all levels) are called USERS in the system.

Each of the five roles can be accessed instantly by clicking on the **role links** in the top right-hand corner of your screen. The active one is highlighted in yellow (see **DivAdmin** below).

**DivAdmin Home** Welcome Ben Smith Access privileges: CorpAdmin **DivAdmin** Appraiser Appraisee

Home System Admin Users Appraisals Reports Tutorials Sign Out

**Divisional Administration**

**Current System Settings**

System Settings  
 Corporate Administrator Ben Smith

**Rating Distribution: Assigned Division/s (11 Appraisals)**

100%

Let's look at these roles briefly:

## TalentPeak™ Roles Defined

<p><b>Corporate Administrator (CorpAdmin)</b></p>	<p>Sets up and manages the system for the organisation. Adds and edits the User Files of employees (users). Monitors the status of appraisals of all employees in the entire organisation (and "chases them down" if necessary). Can view all appraisal forms of everybody for training, coaching and quality moderation purposes. Can also run a variety of reports based on the performance of organisation-wide units and employees.</p> <p>There can only be one "primary" CorpAdmin for the organisation, but additional "secondary" CorpAdmins can also be assigned, e.g. you may also want to give your President/CEO (others?) secondary CorpAdmin status so that they can also view the appraisals of all employees in the organisation.</p> <p>Secondary CorpAdmins have all primary CorpAdmin access rights, except that they are not able to access the System Settings or Performance Periods pages (these, being very sensitive system pages, are strictly reserved for access by the primary CorpAdmin only).</p> <p>The primary CorpAdmin is selected in System Settings, and can be changed to a different person at any time (only the current primary CorpAdmin can select a new one).</p>
<p><b>Divisional Administrator (DivAdmin)</b></p>	<p>Views and monitors the status of appraisals of everybody in their assigned Divisions (or departments/regions/locations) and "chases them down" if necessary. Adds and edits the User Files of employees in these units. Can view all appraisal forms of everybody in their assigned units for training, coaching and quality moderation purposes. Can also run a variety of reports based on the performance of division-wide units and employees.</p> <p>DivAdmins assist the CorpAdmin in the above tasks, thereby ensuring that everything does not fall on the shoulders of the CorpAdmin.</p> <p>NOTE: The assigning of DivAdmins is not compulsory, but useful for larger and geographically widespread organisations, e.g. with offices in different countries, continents or time zones (where a local DivAdmin has more convenient access to employees during normal working hours).</p> <p>Any number of DivAdmins can be "assigned" in the system.</p> <p>NOTE: You can also assign the DivAdmin role to Divisional Directors, so they can see all the appraisals (and run reports) of their divisions.</p>
<p><b>User Admin (UserAdmin)</b></p>	<p>A User Administrator or System Administrator Assistant can be enabled to be provided with access to the system pages for maintaining User Files, or to assist with Appraisal Templates and Job Description setup/admin tasks.</p>
<p><b>Appraiser</b></p>	<p>Appraisors are line and project managers who are required to conduct Performance Appraisals/Reviews with Appraisees (normally direct reports/"subordinates"). Appraisors complete the appraisals of their direct reports, using the system, and monitor the status of their appraisals.</p>
<p><b>Appraisee</b></p>	<p>Everybody in the organisation is an Appraisee (by default). In this role, Appraisees can access their own Appraisal Forms.</p>

Reference the System Admin User Setting in this [Section](#) of this Guide, Designating the Corp Admin & User Admin Settings.

## TALENTPEAK™ PERFORMANCE REVIEW PROCESS OVERVIEW

TalentPeak™ has **four key** forms used in the review process that you may not be familiar with and they are:

1. The employee agreement or **Agreement** form
2. The Appraisal Preparation Form or **Prep** form for short
3. The **Official Appraisal Form**
4. The Summary Performance Optimization Plan or **Summary POP**

### TalentPeak™ Review Process and Role Each Form Plays

**Step 1** The manager finalizes the employee's Agreement – Defined Below (What is expected and how he or she will be evaluated)

**Step 2** The manager and employee each complete a separate draft appraisal in preparation for their face to face review meeting – Prep Forms – defined below

**Step 3** Following the Face to Face review meeting the appraisor makes any necessary edits to the manager's Prep Form and with a single click transfers the contents of the updated appraisor prep form to the Official Appraisal Form

**Step 4** Appraisor reviews and makes final edits to the **Official Appraisal Form** and with a single click transforms the entire contents of the **Official Appraisal Form** to the **Summary and Performance Optimization Plan Sign Off Form**



### 1. Agreement Definition

#### Definition:

The Agreement is the foundational document to the appraisal form. The Agreement document describes what is expected of the employee and how their performance will be measured.

#### Edits To The Agreement:

Changes to the agreement are automatically updated to the employee's appraisal forms (*Appraisal Prep Form and the Official Appraisal Form*). Edits to the Agreement form are permission based and controlled by the CorpAdmin. The editing permissions and restrictions range from being totally locked to partially locked or totally open for creation and editing by the appraisor. Managers and Division Administrators may be given editing permission for their employee's Agreements by the CorpAdmin.

#### Other Settings within the Agreement:

The Agreement is a foundational document because it is a platform for the following appraisal management actions:

- Change the review date from the one assigned by the system based on the default performance cycle settings
- Invite multi-raters to provide feedback on an employee's performance
- View the employee's previous review
- Add any special notes pertaining to this review
- Add or edit performance competencies, goals, objectives etc. if permission has been granted by the CorpAdmin.
- Release the agreement to the employee for editing their goals and objectives
- Remove employee's ability to edit the agreement
- Edit performance measure weightings if weightings have been turned on in system settings by the CorpAdmin
- Rearrange the order of performance measures as they appear in the appraisal form if not locked by the CorpAdmin
- Assign a different rating scale from the rating scale library if not locked by the CorpAdmin
- Customize the rating scale for a specific performance measure if not locked by the CorpAdmin

## 2. Appraisal Prep Form

### Definition:

The Prep form or preparation form is the document used in preparation for the **employee/manager face to face meeting**. The Prep Form is typically used as a dynamic document for updating and recording performance throughout the year and not just at review time. So it stands to reason that there are two types of Prep Forms:

1. An **appraisee prep form or appraisee self-assessment throughout the year**, and
2. An **appraiser's prep form – the manager's assessment of the employee's performance** throughout the year

### Appraiser and Appraisee Prep Form Functionality

The **Appraiser Prep Form's Embedded Links and Functions** provide a powerful easy to use tool for viewing and editing performance related information with a single click.

#### Appraiser's Prep Form Finger Tip Functionality:

- Displays the appraisee's **Agreement**
- Display/hide appraisee's and appraiser's **color coded** performance **record notes** under the appropriate performance measures
- View the appraisee's **previous appraisal**
- View the appraisee's **Prep Form or self-assessment** once the appraisee has released it to his or her Appraiser – see appraisee's **color coded** comments and self-rating
- View or hide the **multi-rater's color coded feedback** displayed under the appropriate performance measures
- **Print** the Prep Form
- **Convert the Prep Form** to other formats Word, PDF, Image
- View a **scaled down version** for printing
- Release the Appraiser's Prep Form to the Appraiser's **Manager or HR for approval prior** to the Review Meeting (*Appears only if part of the approval process*)
- **Transfer all comments and ratings to the Official Appraisal Form** following the face to face employee/manager meeting

#### Appraisee's Prep Form Finger Tip Functionality:

- View the appraisee's **Agreement**
- Display/hide appraisee's and appraiser's **color coded** performance **record notes** under the appropriate performance measures
- View the appraisee's **previous appraisal**
- Release the appraisee's **Prep Form or self-assessment** to his or her Appraiser
- **Print** the Prep Form
- **Convert the Prep Form** to other formats Word, PDF, Image.
- View a **scaled down version** for printing
- **Upload two related documents as attachments to the Prep Form**

## 3. Official Appraisal Form

### Appraiser's Official Appraisal Form Finger Tip Functionality:

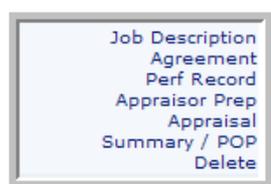
- Displays the appraisee's **Agreement**
- Display/hide appraisee's and appraiser's **color coded** performance **record notes** under the appropriate performance measures
- View the appraisee's **previous appraisal**
- View the appraisee's **Prep Form or self-assessment** once the appraisee has released it to his or her Appraiser – see appraisee's **color coded** comments and self-rating
- View or hide the **multi-rater's color coded feedback** displayed under the appropriate performance measures
- **Print** the Prep Form
- **Convert the Prep Form** to other formats Word, PDF, Image
- View a **scaled down version** for printing
- Release the Appraiser's Official Form to the Appraiser's **Manager or HR for approval prior to the signature process** (*only if part of the approval process*)
- Upload two attachments (Word, Excel, PDF, Email) such as scorecards etc.
- **Transfer scores** to the **Summary and Performance Optimization Plan Form (POP Form - See definition below)**

#### 4. Summary and Performance Optimization Plan (Summary POP)

##### The Appraisal Summary and Performance Optimization Plan (POP) Finger Tip Functionality:

- Appraiser **e-signature page** with time stamp
- Appraiser can un-sign the Summary Form by clicking on their signature (*prior to e-signature by others in the approval process*)
- Appraiser adds viewable summary comments above signature
- Appraiser views, edits confidential comments section viewable only to Higher Level Manager and HR
- The Summary displays scores, by measure with an **Overall Performance Score with bar graph**
- Provides **Performance Optimization Plan** including Training and Coaching Suggestions extracted from the appraiser, appraisee, and multi-rater feedback in the review
- Provides a link to the appraisee's **Personal Development Plan** within the Learning Management Module (*only if Learning Management is activated*)
- Link back to the Official Appraisal Form

## TALENTPEAK™ DEFINITIONS



### Definitions of Form Links

**Job Description** (if this feature is activated & has been released by CorpAdmin): Clicking this link shows the viewable version of the Appraisee's Job Description

**Agreement:** Opens the **Performance Agreement** to view or edit

**Perf Record:** Opens the page where Appraiser or Appraisee can View or Add **Performance Record Notes** to document good or poor work performance or behaviour throughout the performance period.

**Appraiser Prep:** Takes you to the **Appraiser Preparation (Draft) Form**. The Appraiser's PREP form cannot be viewed by the Appraisee, or anyone else; unless the feature to "allow its release" is activated in System Settings. (Appraisees have their own PREP Form, also called "Self-Appraisal").

**Appraisal:** Takes you to the **Official Appraisal Form** of the Appraisee (to be completed after the appraisal interview). The contents of the Appraiser Prep Form can be transferred into this form (individual measures, or the entire PREP Form contents in one step - see transfer links on the Appraiser Prep Form).

**NOTE:** The **Official Appraisal Form cannot be viewed by the Appraisee from his/her login until such time as the Appraiser - and Higher Level Manager (HLM) if activated - signs off on the Appraisal (the HLM can e.g. be the Appraiser's boss or the Corp- or DivAdmin)**

**Summary/POP:** Contains the Performance Percentage Calculations (or rating averages), **Performance Optimisation Plans**, and signoff links.

**NOTE:** The **Summary/POP Form also cannot be viewed by the Appraisee from his/her login until such time as the Appraiser (and HLM if activated) signs off on the Appraisal.**

**Delete:** Deletes an appraisal that has not been signed off yet

## Other System Abbreviations and Definitions

**HLM:** Higher Level Manager

**Apply Filter:** Means to “sort” or “extract” by parameters from the database the on-screen view of report data or user data that you are trying to obtain

**Clear Filter:** Means to then “Delete” or “remove from view” the data sorted from the previous selected filter/or search parameters so a new search can be conducted. Note: without deleting or clearing the previously conducted search can result in not finding/incorrect/incomplete filtering of desired data or report view.

**NRV:** Means “not rated yet” (found on reports)

**T:** Means too early to assess (found on reports)

**Appraisals started:** Means Appraiser or Appraisee has started making entries on the Appraisal Forms (but nobody has signed off yet) (found on reports)

**Appraisals not started yet:** Means Appraisal has been created (e.g. Template downloaded), but no entries have yet been made on the Appraisal Forms by either the Appraiser or Appraisee (found on reports)

**Perf Prd:** Means the selected Performance Period (found on reports)

**Yr Cum:** Means Year Cumulative Average (relevant with 1-, 2-, 3-, 4-, or 6-monthly Appraisal Cycles) (found on reports)

**Goal:** Medium to long-term in focus (2 years plus), goals are formulated (starting with an action verb) as specific results/outcomes to attain by a certain date, e.g.: "Achieve 40% market share by Dec 31, 2010".

**Objective:** Short-term in focus (up to 2 years), Objectives are formulated as with Goals, e.g.: "Implement a new Accounting System by 'x' date". Additional Performance Standards are normally added to guide and measure jobholder performance. Objectives should be **SMART: Specific, Measurable, Action-oriented, Results-focused, Time-bound.**

**KPI:** Key Performance Indicators are OUTPUT MEASURES such as: Sales, Customer Satisfaction, Avg \$ Value per Transaction, Staff Retention, ROI, Market Share, etc.

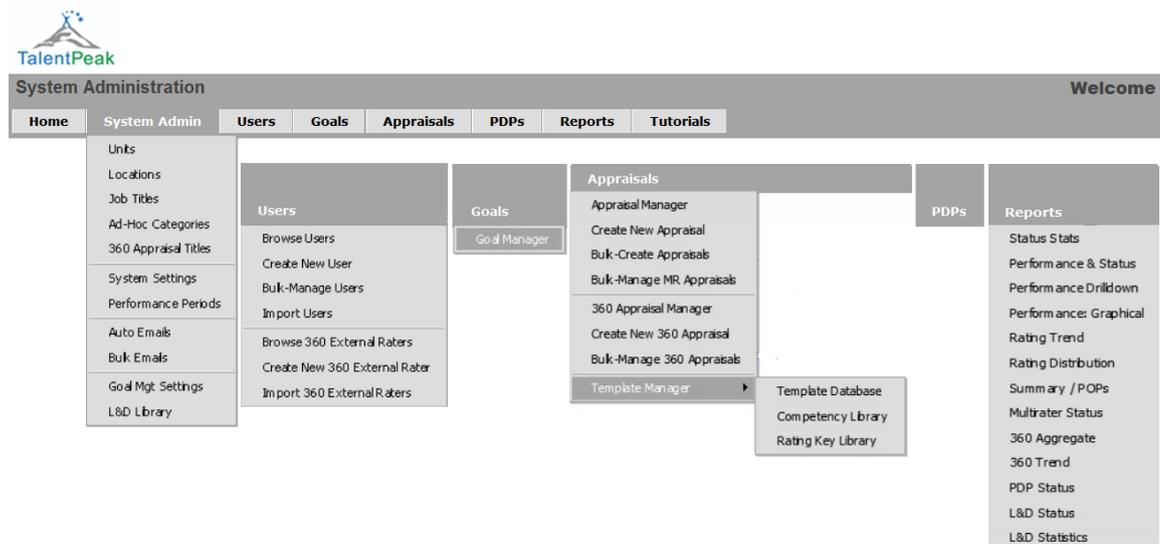
**Competency:** Job-critical skills, knowledge, abilities, characteristics, attributes, and attitudes that combine to produce outstanding performance in a specific position. Examples of Competencies are: Interpersonal Skills, Leadership, Teamwork, Accuracy, Creativity, Customer Focus, Integrity, Selling Skills, etc.

Whereas Goals, Objectives, and KPIs have Performance Standards; Competencies and Values have Behavioral Indicators (these are prime behavior examples describing the Competency)

**T-Lock:** Means to Lock or unlock the template toggle

# CORPADMIN REFERENCE GUIDE NAVIGATIONAL OVERVIEW

## Navigational Guide Diagram

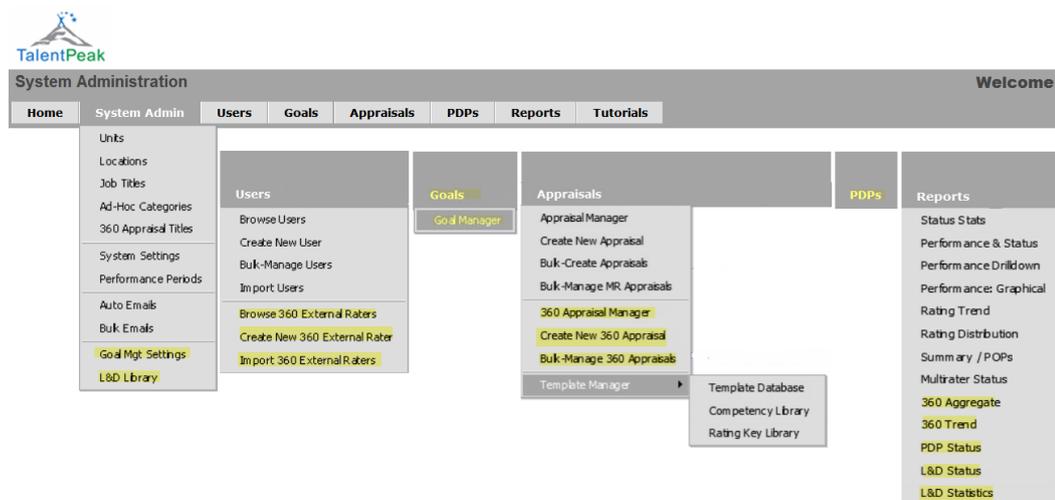


## Instructions and Summary of Use

The first section of this comprehensive reference guide provides the CorpAdmin with detailed overview of what each navigational link or system setting means. This guide also includes **all** additional add-on system and module information for **CorpAdmins** contained in one central Reference Guide. *(Please refer to separate Guides for Appraisors & Appraisees for additional information.)*

The first section “System Admin” will review each of the settings needed (as seen above in the diagram) to set up your system; and should serve as a reference tool for when other features are enabled or when questions arise. Please use the Adobe Table of Contents with hyperlinks to navigate to specific topics or chapters for guided information. When questions arrive, using the built in Adobe “search” function, will help you to quickly obtain answers using a key word search function.

For initially using this guide, the suggested method would be to login to TalentPeak™ in your CorpAdmin role, and with this PDF open; follow this guide page by page to become familiar with each of the settings, views, and options. In the “navigation” you may see that you do not have visible some of the tabs as shown here in the guide *(see highlighted links in yellow below that are settings for optional modules)*. Please refer to this guide to familiarize you with these options, and then skip to the next page of instructions. If you have any difficulties or find missing information from this guide, please don’t hesitate to contact [customerservice@insightsforperformance.com](mailto:customerservice@insightsforperformance.com).



*(Navigation links highlighted in above diagram in yellow refer to optional systems & may not be viewable in your organization’s site)*

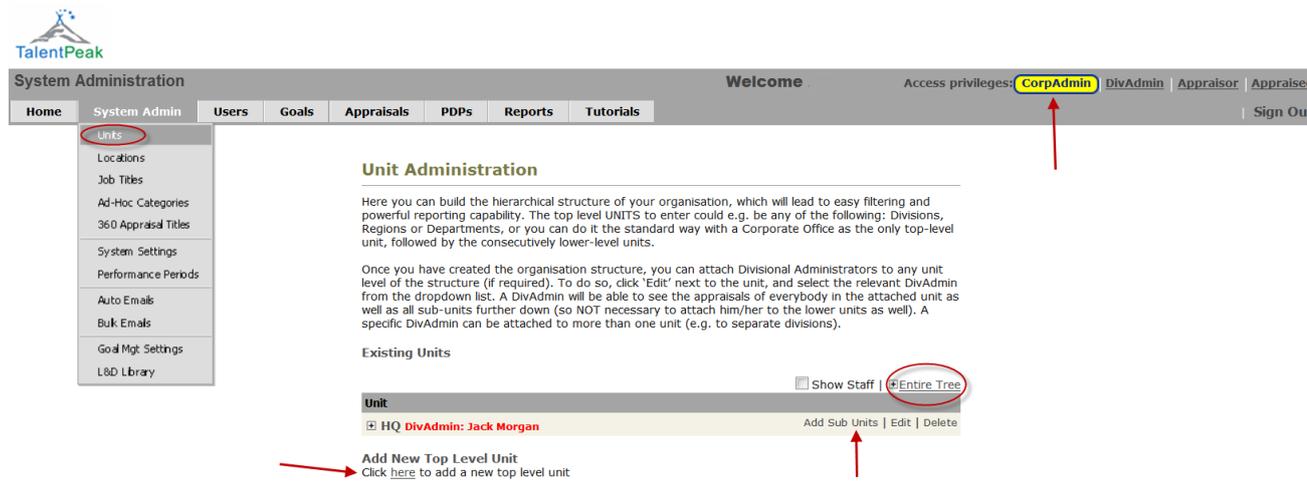
## SYSTEM ADMINISTRATION

(Before proceeding, ensure that you are in the correct role as **CorpAdmin**; it will be highlighted in yellow.)



### System Admin >> Units

Under System Admin, Select **Units**. On this page you set up the hierarchical structure (organisation chart) of your organisation. To begin, you will be adding your "Top Level Units" first.



### Top Level Unit Definition Unit Administration Page

A top level unit (indicated in BLUE below) could e.g. be any of the following: Head or Corporate Office, Divisions, Regions, Departments, or Branches. Consider carefully how you want to set the system up.

If the organization is small (typically up to 100 employees), then enter one top level unit only (e.g. "HO" or "Corporate"), followed by the Divisions, Regions, Departments, or Branches on the next level. The result may look as follows:

<b>HO / Corporate</b>		
Marketing, Accounting, HR, Logistics	Branch A	Branch B

With larger organizations you may wish to add the Divisions as top-level units, and add a unit called "Executive" to which you can attach the company President or CEO. In this case the result may look as follows (large Corporate Office):

<b>Executive</b>	<b>Marketing</b>	<b>Accounting</b>	<b>HR</b>	<b>Operations</b>
(President/CEO)	Advertising, PR	Acc Rec, Acc Pay	Payr, Recr, Traing, Adm	Branches A to Z

Below is another possible variation (small Corporate Office):

<b>Corporate</b>	<b>Operations</b>	
Marketing, Accounting, HR	Warehousing	Branches A - Z

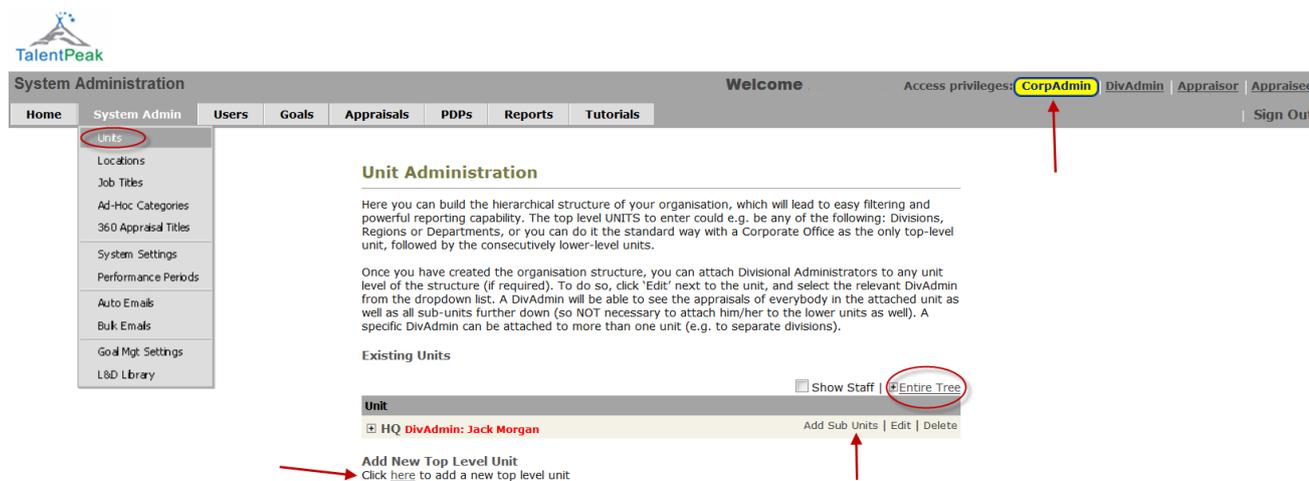
As mentioned previously, in this role you will be responsible for setting up and maintaining the system for your organisation.

**FAQ: Is it compulsory to add the organization hierarchical structure?**

**ANSWER: No, but through the organization structure (and by "attaching" employees to their relevant units), the system links everybody together.**

Other benefits of having the organization structure in place:

- Enables you to search for (filter) users and their appraisals according to units or sub-units.
- DivAdmins can be attached to top-level units (the use of DivAdmins, a hugely beneficial feature of the AS System, would become obsolete without an organization hierarchical structure been set up).
- Enables line managers to view the appraisal forms/docs of their "indirect" reports as well, i.e. those two levels and further down (in addition to their direct reports).
- Enables reporting of appraisal results (Reports Filter) by unit or sub-unit.
- Enables the bulk-creation of appraisals



On this page you set up the hierarchical structure (organisation chart) of your organisation.

**Step 1:** Click on "[Click here to Add New Top Level Unit](#)", and then add all your organisation's top level units in the field provided. Such "top level" units would normally be the different divisions of the organisation, but could also be regions or branches, etc. - whatever will be suitable in order to see the various major units of your organisation best and make them easily manageable within the system. Add a top-level unit "Executive" for your CEO/President and his/her PA (see FAQ 1 above for examples of unit setups).

**Step 2:** Click "[Add Sub Units](#)" to add consecutively lower unit levels. The system accommodates up to 10 vertical levels.

(NOTE: Your TalentPeak™ Advisor/Consultant will review these settings with you in your orientation webinar.)



Sample Hierarchical Structure

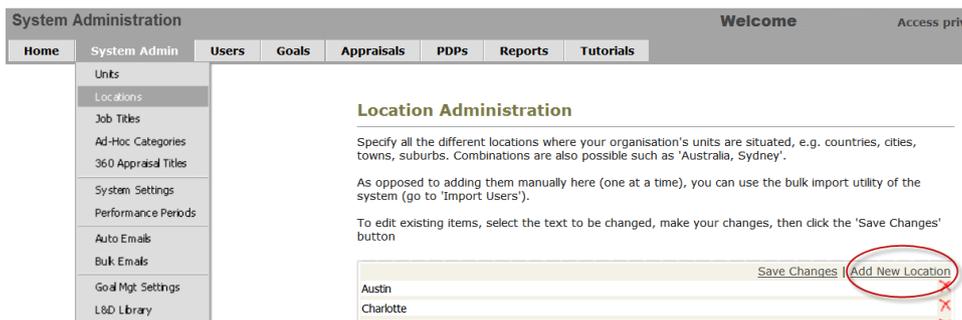
Add New Top Level Unit  
Click [here](#) to add a new top level unit



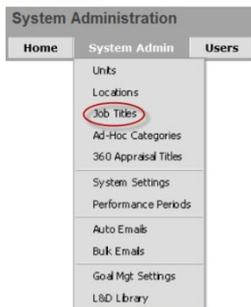
## System Admin >> Locations



Please follow the instructions provided on this TalentPeak™ Locations page, see sample below:

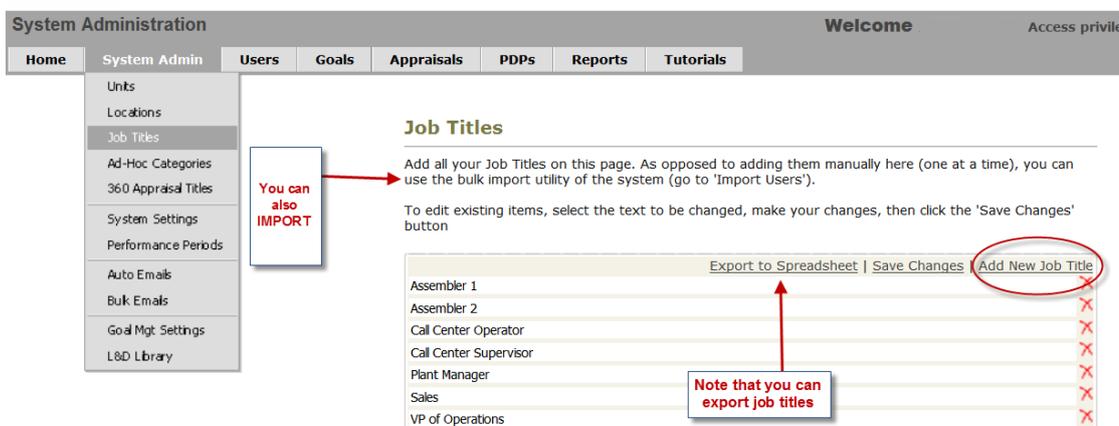


## System Admin >> Job Titles



Please follow the instructions provided on this TalentPeak™ page, see sample below:

**IMPORTANT: Abbreviate Job Titles longer than three words so they can show fully in system dropdown filters. MAXIMUM 18 characters including spaces.**





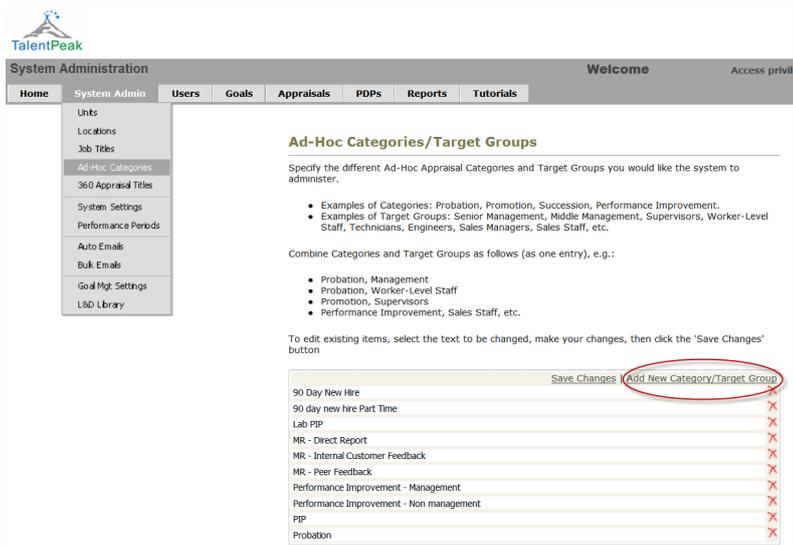
## System Admin >> Ad-Hoc Categories

### Ad-Hoc Appraisals

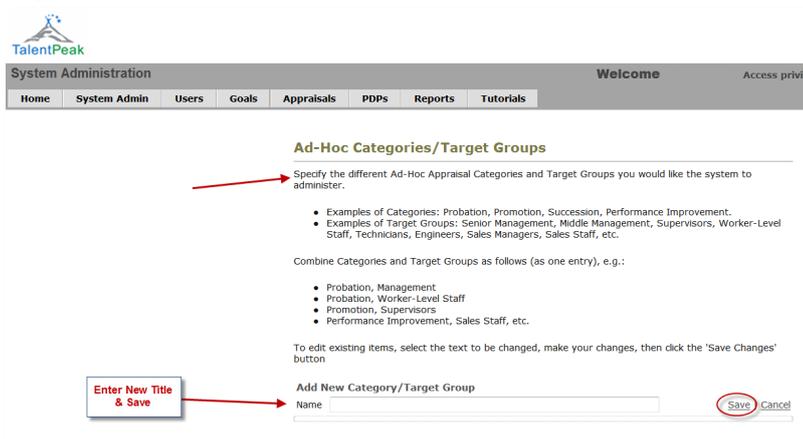
- Employee Appraisals that can be done at any time (“outside” the regular cycle) as and when required (e.g. for Probation, Promotion, Succession, Performance Improvement, etc.).
- Any number and type of Ad-Hoc Appraisals can be done per individual employee per Performance Period.
- Every Ad-Hoc Appraisal is “unique” or “standalone” in that there is no “carry-over” or “connection” between them or with Regular Appraisals in any way.

Add your relevant Ad-Hoc Appraisal Titles on this page. (Ad-Hoc Titles need to be created prior to adding an Ad-Hoc Appraisal template in the system):

### Step 1:



### Step 2:



Consult the separate Ad-Hoc Appraisal User Guide, or section in APPRAISORS User Guide & for use. ([Refer to Ad-HOC Appraisals in Knowledgebase](#))



## System Admin >> 360 Appraisal Titles

Cross Reference System Admin>>System Settings for additional settings [Compass360](#)

Add the 360 Appraisal Titles (Questionnaire names) you want to use (see examples in screenshot below):

- “CT” = Context-Targeted
- “G” = Generic

There is no requirement to add these abbreviations as 360 questionnaire titles such as **Managers, Investment Team, Leadership**, etc. will be perfectly fine – whatever titles you deem appropriate to differentiate between your various questionnaires and the target groups they aim at.

### 360 Appraisal Titles

**The system allows for the creating of two different types of 360 Appraisals:**

1. CONTEXT-TARGETED: Rater Group-specific question sets, with a separate report for each Rater Group. This allows for more targeted questions to (and hence more meaningful feedback from) a specific Rater Group in respect of its unique working relationship with the Appraisee.
2. GENERIC: Same set of questions for all Rater Groups, with a combined report. These are simpler to administer, but potentially less accurate and meaningful, as some question items may not be fully relevant in respect of a specific Rater Group's unique working relationship with the Appraisee.

**Add the 360 Appraisal Types/Titles you would like the system to administer, e.g.:**

- CONTEXT-TARGETED: Manager/s, Direct Reports, Peers, Internal Customers, External Customers, Suppliers, etc.
- GENERIC: Leadership, Management Skills, Customer Service, Interpersonal Skills, etc.

To edit existing items, select the text to be changed, make your changes, then click the 'Save Changes' button

	Save Changes   Add New 360 Title
1. Manager/s (f/back to Non-Mgrial Staff) (15 Competencies)	✖
2. Snr Manager/s (f/back to Mid/Jnr Mgrs) (16 Competencies)	✖
3. Exec Manager/s (f/back to Snr Mgrs) (16 competencies)	✖
Customers	✖
Direct Reports	✖
Leadership	✖
Manager/Supervisor	✖
Peers	✖

Refer to TalentPeak Compass360 in this Guide for complete information [\(click here\)](#)

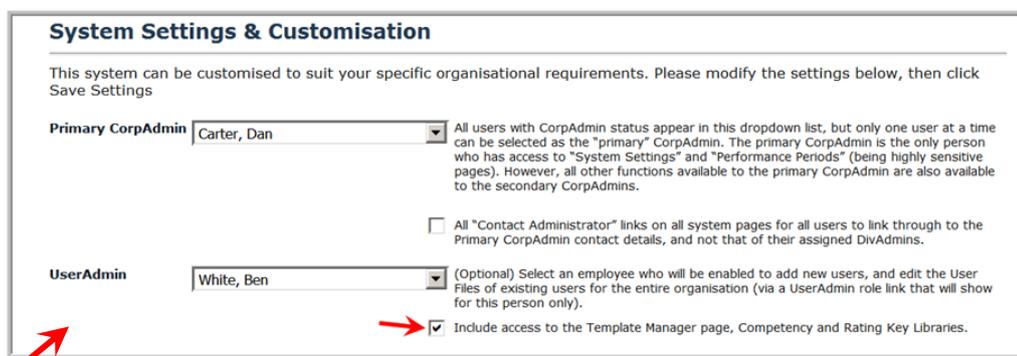
## System Admin >> System Settings



Make your selections by following the instructions provided on the page and with your TalentPeak™ advisor/consultant. Please ask us to assist you with this important task to make sure that the system is tailored and optimised for your needs. The System Settings will cover many features to edit such as Access Rights, Creating Appraisal Page Options, Removing Rating Keys, Disabling Weightings, Forced Comment Features, Higher Level Manager Signoff, Form Release & Approval Settings, Job Description Activation, Employee User File & Photo settings, Appraisee & Appraiser Home Page Instructions, & Spell Checker. Also See [Multirater](#) Module and Options.

### Designating CorpAdmin & UserAdmin

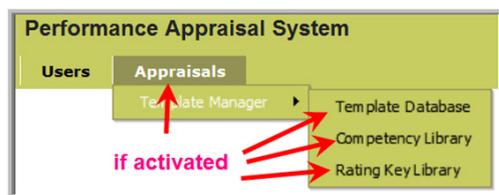
A User Administrator or System Administrator Assistant can be enabled to be provided with access to the system pages for maintaining User Files. With additional permission granted, the User can assist with Appraisal Templates, Competency and Rating Key Libraries, and Job Description setup/admin tasks.



With the selected employee designated as “UserAdmin”, the following Access Privilege & User Icon will be enabled within their login:



The following additional system pages will be accessible:



**NOTE:** If Compass360™ is enabled on your system, please refer to this [Section Compass360™](#) for additional settings and for the enablement of a 360 “UserAdmin” for survey set up and monitoring purposes.

## Performance Cycle & Anniversary Based Settings

Please refer to your TalentPeak™ Advisor/Consultant before making changes to performance cycles; we will be reviewing these settings with you in your initial site set up webinars. Performance Periods are created according to your settings in the previous step. Any number of periods can be created, but you will just need the current one, and the next one.

### Performance Cycle 1

**Appraisal Frequency**  This frequency should not be changed during the course of a Performance Year. Only do so when necessary at the start of the next one. A Performance Year is normally the same as the Financial Year of an organisation.

**Cycle Start**  Select the FIRST month of the Performance Year (even if already past for this year).

**Complete Appraisals**  days after Perf Period Once a Performance Period has finished, within how many calendar days should all Appraisals be completed by?

**Perf Period Display**  Please indicate the number of performance periods you would like displayed in the system. Allow for the desired number of previous performance periods, the current as well as the next one (e.g. 3 previous +1 current + 1 future = 5 total).

**Anniversary-Based Appraisals**

Set System for Anniversary-Based Appraisals (this sets Appraisal Dates according to Start Dates in employee User Files). Please make sure to set the Appraisal Frequency to any one of the following options: Annual, Six-monthly, Four-monthly, or Quarterly.

**Performance Record Functionality**

Disable for Appraisors and Appraisees

Disable for Appraisees ONLY (select one of the three variations below)

Activate feature for Appraisors to hide individual Performance Record Notes from Appraisees

**Header and Footer Fields**

Activate Header and Footer Fields on Appraisal Form

**Enter up to three Header Field Titles/Headings**

- Example: "What has been your biggest achievement this review period?" (100 char max)
- These will appear on Prep and Official Appraisal Forms; Ad-Hoc Appraisals excluded
- Fields not used will not show on the Appraisal Forms

H/Field 1

H/Field 2

H/Field 3

**Enter up to five Footer Field Titles/Headings. Examples:**

- "What interests you most & least about your job?"
- "What do you enjoy and what are your frustrations in your job?"
- "What training and development would you benefit from?"
- "What are your career ambitions?"
- "Goals/Objectives for the next review period"

F/Field 1

F/Field 2

### Knowledgebase FAQ - Performance Period

TalentPeak™ divides a Performance Year into evenly-spaced Performance Periods (or Cycles), each ending with Performance Appraisals for all employees. For example, Quarterly Appraisals translate into four, three-monthly Performance Periods. The Corporate System Administrator can set TalentPeak™ at any of 1, 2, 3, 4, 6, or 12-monthly Performance Appraisals on the System Settings Page.

Performance Periods are set for the entire organization, and not individual employees. This way TalentPeak™ can logically cluster all appraisals together that take place during the same Performance Period. TalentPeak™ accommodates two different Performance Cycles, e.g. exempt employees on an annual cycle, and non-exempt on a quarterly cycle. **(Please see instructions on Systems Settings webpage for Performance Cycle 2 enablement.)**

### Performance Record Functionality

Performance Record Note functionality can be disabled (is on or enabled by default); see various settings available:

**Performance Record Functionality**

Disable for Appraisors and Appraisees

Disable for Appraisees ONLY (select one of the three variations below)

Appraiser cannot add or view Performance Record Notes

Appraiser cannot add Performance Record Notes but can view the Appraiser's

Appraiser cannot view the Appraiser's Notes but can add their own

Activate feature for Appraisors to hide individual Performance Record Notes from Appraisees

## Header & Footer Fields

Activate Header & Footer Fields on Appraisal Form – is viewable on all employees, default is “off”.

**Header and Footer Fields**

Activate Header and Footer Fields on Appraisal Form

**Enter up to three Header Field Titles/Headings**

- Example: "What has been your biggest achievement this review period?" (100 char max)
- These will appear on Prep and Official Appraisal Forms; Ad-Hoc Appraisals excluded
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H/Field 1

H/Field 2

H/Field 3

**Enter up to five Footer Field Titles/Headings. Examples:**

- "What interests you most & least about your job?"
- "What do you enjoy and what are your frustrations in your job?"
- "What training and development would you benefit from?"
- "What are your career ambitions?"
- "Goals/Objectives for the next review period"

F/Field 1

F/Field 2

F/Field 3

F/Field 4

F/Field 5

## Assessment Methods

Activate Assessment Method tick-boxes on Appraisal Form

**Assessment Methods**

Activate Assessment Method tick-boxes on Appraisal Form

Typically used for skills/competency accreditation purposes. Examples of Assessment Methods are: Written Test, Practical Test, Demonstration, Observation, Assignment, Evidence Portfolio, Peer Review, etc.

Enter up to five assessment methods below (10 characters each maximum)  
Fields not used will not show on the Appraisal Forms

Method 1  ←

Method 2

Method 3

Method 4

Method 5

## Browse Users/Contact Manager Settings

Disable or Enable Users to Search for other Users

**Browse Users/Contact Manager**

Disable for Appraisors and Appraisees

Disable for Appraisees only

## Settings Relevant to Both Performance Cycles

### DivAdmin Access Rights Settings

**Settings Relevant to Both Performance Cycles**

**DivAdmin Access Rights**

- Disable access to the Template Manager page
- Allow only allocated units to be viewable on the Browse Users page
- Disable ability to create appraisals
- Disable ability to add new users

### Appraisor Create New Appraisal Page Options

As each option is disabled only those options that are enabled appear in the Create New Appraisal page. See Below Images & Options:

#### View 1 – No selections

**Appraisor Create New Appraisal Page Options**  
 Disable any one or more of the following Appraisor appraisal creation option:

- Disable 'Download Appraisal Template from Database' option
- Disable 'Create New Appraisal' option
- Disable 'Continue Appraisal' option
- Disable 'Copy Appraisal To Other Team Members' option
- Disable 'Select Ad-Hoc Appraisal Options'

#### Creation Page View with none checked above (Default):

**Create New Appraisal**

Create a new appraisal by selecting an employee name and a Performance Period from the dropdown lists below; then selecting one of the Appraisal Options.

**1. Select Employee**  
 Please select an employee being appraised. If this person does not appear in the list, contact your [System Administrator](#)

Please select...

**3a. Select Regular Appraisal Option**  
[Download Appraisal Template from Database](#)  
 Downloads the default Appraisal Template for the selected employee's Job Title. You can then customise its contents (plus add further Goals, Objectives, KPIs, etc.) based on local conditions and employee-specific position requirements and targets. However, no changes can be made if the template was "locked" by the System Administrator (individual measures can also be locked).

**2. Select Performance Period**  
 Please select the Performance Period you wish to create the appraisal for.

1 Jan 2011 - 31 Dec 2011 (current)

[Create New Appraisal](#)  
 Allows you to create a Performance Agreement (add Goals, Objectives, KPIs, Competencies, etc.) for the selected employee from scratch. This option is normally used if there is no Appraisal Template for this person's Job Title in the Appraisal Template Database.

[Continue Appraisal \(copy appraisal forward\)](#)  
 Copies the Performance Measures and Standards of the selected employee's previous Appraisal, through to the selected Performance Period (normally the new current one). This option should be used when the employee's performance requirements will not be (much) different from that expected in the previous Performance Period. Changes can still be made after copying it "forwards" in this way.

**3b. Select Ad-Hoc Appraisal Option**  
 Download Ad-Hoc Appraisal Template from Database

Please Select...

#### Appraisor Create New Appraisal Page Option – View 2

**Appraisor Create New Appraisal Page Options**  
 Disable any one or more of the following Appraisor appraisal creation option:

- Disable 'Download Appraisal Template from Database' option
- Disable 'Create New Appraisal' option
- Disable 'Continue Appraisal' option
- Disable 'Copy Appraisal To Other Team Members' option
- Disable 'Select Ad-Hoc Appraisal Options'

## Creation Page View with the above/previous checked

### Create New Appraisal

Create a new appraisal by selecting an employee name and a Performance Period from the dropdown lists below; then selecting one of the Appraisal Options.

**1. Select Employee**  
Please select an employee below. If this person does not appear in the list, contact your [System Administrator](#)

Please select...

**3a. Select Regular Appraisal Option**  
[Create New Appraisal](#)  
Allows you to create a Performance Agreement (add Goals, Objectives, KPIs, Competencies, etc.) for the selected employee from scratch. This option is normally used if there is no Appraisal Template for this person's Job Title in the Appraisal Template Database.

[Continue Appraisal \(copy appraisal forward\)](#)  
Copies the Performance Measures and Standards of the selected employee's previous Appraisal, through to the selected Performance Period (normally the new current one). This option should be used when the employee's performance requirements will not be (much) different from that expected in the previous Performance Period. Changes can still be made after copying it "forwards" in this way.

**2. Select Performance Period**  
Please select the Performance Period you wish to create the appraisal for.

1 Jan 2011 - 31 Dec 2011 (current)

**3b. Select Ad-Hoc Appraisal Option**  
Download Ad-Hoc Appraisal Template from Database

Please Select... Download Template

## Appraiser Create New Appraisal Page Option – View 3

**Appraiser Create New Appraisal Page Options**  
Disable any one or more of the following Appraiser appraisal creation option:

- Disable 'Download Appraisal Template from Database' option
- Disable 'Create New Appraisal' option 
- Disable 'Continue Appraisal' option
- Disable 'Copy Appraisal To Other Team Members' option
- Disable 'Select Ad-Hoc Appraisal Options'

## Creation Page View with above checked

### Create New Appraisal

Create a new appraisal by selecting an employee name and a Performance Period from the dropdown lists below; then selecting one of the Appraisal Options.

**1. Select Employee**  
Please select an employee below. If this person does not appear in the list, contact your [System Administrator](#)

Please select...

**3a. Select Regular Appraisal Option**  
[Download Appraisal Template from Database](#)  
Downloads the default Appraisal Template for the selected employee's Job Title. You can then customise its contents (plus add further Goals, Objectives, KPIs, etc.) based on local conditions and employee-specific position requirements and targets. However, no changes can be made if the template was "locked" by the System Administrator (individual measures can also be locked).

[Continue Appraisal \(copy appraisal forward\)](#)  
Copies the Performance Measures and Standards of the selected employee's previous Appraisal, through to the selected Performance Period (normally the new current one). This option should be used when the employee's performance requirements will not be (much) different from that expected in the previous Performance Period. Changes can still be made after copying it "forwards" in this way.

**2. Select Performance Period**  
Please select the Performance Period you wish to create the appraisal for.

1 Jan 2011 - 31 Dec 2011 (current)

**3b. Select Ad-Hoc Appraisal Option**  
Download Ad-Hoc Appraisal Template from Database

Please Select... Download Template

## Remove Rating Keys from Appraisal Forms

### Remove Rating Keys from Appraisal Forms

- Ticking this box will remove the Rating Keys from all appraisal forms. It will also obviate the need to add weightings for Performance Measures. The system will then also not display any performance percentage calculations or rating averages. Please note that this will be true for ALL appraisals in the system; also for those ones that have already been created, rated and signed off. The percentage calculations or rating averages of such existing appraisals will not be deleted; it will just be hidden.

## Disable Weightings and Performance Percentages

### Disable Weightings and Performance Percentages

- Ticking this box will remove the need to add weightings to Appraisal Performance Measures. The system will also not display any performance percentage calculations. Please note that this will be true for ALL appraisals in the system; also for those ones that have already been created, rated and signed off. The percentage calculations of such existing appraisals will not be deleted; it will just be hidden.

## Appraisal Form Comments-Force Feature

### Appraisal Form Comments-Force Feature

- Activate Comments-Force Feature for all ratings other than 3.

## Agreement Release to Appraisee

### Agreement Release to Appraisee

- Ticking this box will enable an Appraiser to (temporarily) release a Performance Agreement Form to an Appraisee (to edit).

## Higher Level Manager Signoff

### Higher Level Manager Signoff

- Add a third level signoff field in the Appraisal Summary/POP Form (for higher level manager or CorpAdmin/DivAdmin)  
NB: Only change this setting at the start of a new Performance Period.

System Settings view, with **Higher Level Manager (HLM) Signoff** feature **NOT** activated:

**Higher Level Manager Signoff**

Add a third level signoff field in the Appraisal Summary/POP Form (for higher level manager or CorpAdmin/DivAdmin)  
NB: Only change this setting at the start of a new Performance Period.

**Appraiser Prep Form Release**  
Activate feature on Appraiser Prep Form to release it to:

Appraisee.  
 Corp- and DivAdmin     Approval required from Corp- or DivAdmin.

**Official Appraisal Form Approval**  
Activate feature on Official Appraisal Form (in Appraiser role) to request its approval from:

Corp-/DivAdmin

**Additional System Settings** view, with **Higher Level Manager (HLM) Signoff** feature activated:

**Higher Level Manager Signoff**  
 Add a third level signoff field in the Appraisal Summary/POP Form (for higher level manager or CorpAdmin/DivAdmin)  
 NB: Only change this setting at the start of a new Performance Period.

**Appraiser Prep Form Release**  
 Activate feature on Appraiser Prep Form to release it to:

Appraiser.  
 Higher Level Manager (HLM)  Approval required from HLM.  
 Corp- and DivAdmin  Approval required from Corp- or DivAdmin.

**Official Appraisal Form Approval**  
 Activate feature on Official Appraisal Form (in Appraiser role) to request its approval from:

Higher Level Manager (HLM)  
 Corp-/DivAdmin

**Appraiser Prep Form Release (and optional Approvals)**

**Appraiser Prep Form Release**  
 Activate feature on Appraiser Prep Form to release it to:

Appraiser.  
 Higher Level Manager (HLM)  Approval required from HLM.  
 Corp- and DivAdmin  Approval required from Corp- or DivAdmin.

**System Settings:** You can select any one or more recipients, depending on who you want Appraisers to release their completed Preps to.

**Higher Level Manager Signoff**  
 Add a third level signoff field in the Appraisal Summary/POP Form (for higher level manager or CorpAdmin/DivAdmin)  
 NB: Only change this setting at the start of a new Performance Period.

**Appraiser Prep Form Release**  
 Activate feature on Appraiser Prep Form to release it to:

Appraiser.  
 Higher Level Manager (HLM)  Approval required from HLM.  
 Corp- and DivAdmin  Approval required from Corp- or DivAdmin.

Select any one or more

It will show as follows on the **Appraiser Prep Form**, which he/she can then tick (any one or more) to release it to the respective parties. Ticking will trigger a system-generated email to them.

Appraiser can only view the contents of the Official Appraisal and Summary/POP Forms once you have signed the appraisal off on the Summary/POP Form.

Release Prep to Higher Level Manager  
 Release Prep to Corp- and DivAdmin  
 Release Prep to Appraiser

[Show Performance Record Notes](#)

1. Accuracy

It shows released as follows on the **Appraisal Manager** page of those parties it was released to (red link):

Job Description  
 Agreement  
 Perf Record  
Appraiser Prep  
 Appraisal  
 Summary / POP  
 PDP  
 Undo Sign Off  
 Delete



Appraiser Prep Shows Red when Released to View

The **System Settings** can also optionally be activated to **require approval of the Appraiser Prep** by the Corp-/DivAdmin and/or HLM (if latter activated).

**Higher Level Manager Signoff**

Add a third level signoff field in the Appraisal Summary/POP Form (for higher level man  
NB: Only change this setting at the start of a new Performance Period.

**Appraiser Prep Form Release**  
Activate feature on Appraiser Prep Form to release it to:

Appraisee.

Higher Level Manager (HLM)  Approval required from HLM.

Corp- and DivAdmin  Approval required from Corp- or DivAdmin.

On the released **Appraiser Prep Form** it will show as follows (example below that of Corp-/DivAdmin role)

signed the appraisal on on the Summary/POP Form.

---

Release Prep to Higher Level Manager **APPROVED: Not Yet**

Release Prep to Corp- and DivAdmin **APPROVED: Not Yet** [approve now](#)

Release Prep to Appraisee

---

[Show Performance Record Notes](#)

**1. Accuracy**

And when approved:

signed the appraisal on on the Summary/POP Form.

---

Release Prep to Higher Level Manager **APPROVED: Not Yet**

Release Prep to Corp- and DivAdmin **APPROVED: Bob Green 13 Sep 2010** [undo approval](#)

Release Prep to Appraisee

---

[Show Performance Record Notes](#)

**NOTE:** The system-generated email for the Corp-/DivAdmin will go to BOTH, if a DivAdmin was assigned to the Appraisee's unit as well. Both Corp- and DivAdmin/s will be able to view the released Appraiser Prep Form, and either one can approve it (if approval feature activated), so please decide and communicate WHO should approve the Appraiser Prep Form: Corp- or DivAdmin (same applies to Official Appraisal Form as explained below).

### Official Appraisal Form Approval

#### Official Appraisal Form Approval

Activate feature on Official Appraisal Form (in Appraiser role) to request its approval from:

- Higher Level Manager (HLM)
- Corp-/DivAdmin

**System Settings** view, “Enforce Approval” feature NOT activated:



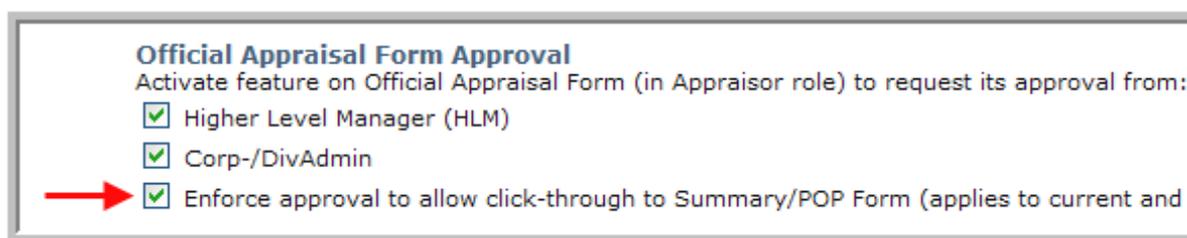
With **BOTH (Admins & HLM) activated**, it shows as follows on the **Official Appraisal Form** in the Appraiser Role, which he/she can then activate once satisfied with its accuracy: Again, the system will send out emails to the respective parties.



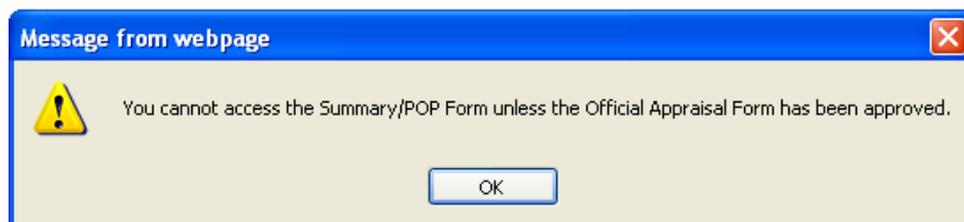
#### Corp-/DivAdmin role view



With the “ENFORCE APPROVAL” feature activated in **System Settings**...



...approval by the respective parties will be mandatory, otherwise the following alert will show when anybody wants to click the **Summary/POP Form** link:



**NOTE:** This will only be true for current and future performance periods

## Appraisal Manager View Options with Various Settings Enabled:

Perf Cycle 1: Quarterly    Perf Cycle 2: Annually

**Filter**

Type: Regular Appraisals

Options: Appraisees with Appraisals

Perf Period: Appraisees with Appraisals

Location: Appraiser Appraisal Preps not completed

Unit: Appraiser Appraisal Preps not completed

Appraisee L: Appraisers signed off

Appraisals overdue (already created)  
 Show INACTIVE users only  
 Appraiser Preps released  
 Appraiser Preps not released  
 Released Appraiser Preps approved  
 Released Appraiser Preps not approved  
 Official Appraisal Forms approved  
 Official Appraisal Forms not approved

Job Title
HR Manager

## Job Descriptions

### Job Descriptions

- Activate Job Description Functionality

Also See [Job Description Template Builder](#) in this [Section](#)

## Multirater Module

### Multirater Module

- Hide Appraisee 'Multiraters' link. Ticking this box will remove the MULTIRATERS link from the Appraisee logon. The default (i.e. UN-ticked) allows the Appraisee to view the Multirater Narrative and Graphical Reports on Appraiser appraisal signoff (individual Multirater feedback will still be hidden).
- Hide the VIEW column on the MULTIRATERS page (to prevent the viewing of individual Multirater feedback).
- Hide the Decline Selector on the Multirater Questionnaires
- Activate Questionnaire Comments-Force Feature (select one of the two variations below):

(If you do not want the Multirater Module for your organization, it can be disabled (*or enabled* if you do not currently have it on,) by IFP tech support.) The CorpAdmin has the ability to activate or de-activate settings for the Multirater Module. The Appraisees (by default) can also view the Multirater Reports from their login, once the Summary/Pop Form has been signed off; but CorpAdmins have the ability to de-activate the MULTIRATERS link on the Appraisee's side if they so wish. Please also refer to the [APPRAISORS User Guide for Managers](#) and the information in this [Section](#).

## Compass360 Appraisals (if enabled)

### 360 Appraisals

- Disable line managers from creating 360 Appraisals for direct reports (select one of the two variations below):
- Fully disable line managers' role with 360 Appraisals. This feature to be activated by organisations (and 360 Bureaus) that want to manage 360 Appraisals only at the centralised level, and fully exclude line managers from the process (line managers will also not be able to view the 360 Appraisals of their direct and indirect reports).
- Enable 360 Appraisees to add their own 360 Raters (select one of the two variations below):
- Hide the Decline Selector on the 360 Questionnaires.
- Hide the Narrative Report 'Split Version' option (so individual Rater Group feedback does not show).
- Activate Questionnaire Comments-Force Feature (select one of the two variations below):

Please select...

(Optional) The CorpAdmin selected here can create and manage 360s, but cannot view the 360 reports (this should not be the Primary CorpAdmin)

## Employee User File Self-service

### Employee User File Self-service

- Allow users to update their email address, work phone and physical/postal address details

## User Photos

### User Photos

- Activate feature to allow user photo upload to User Files (by Corp- & DivAdmins)  
Also enable upload by:  Appraisors  Appraisees

## Appraisor and Appraisee Home Page Instructions

### Appraisor and Appraisee Home Page Instructions

- Appraisor:  Use Default Instructions [View](#)  Add Own Instructions [View](#) [Edit](#)
- Appraisee:  Use Default Instructions [View](#)  Add Own Instructions [View](#) [Edit](#)



## System Admin >> Performance Periods



Follow the instructions provided. Performance Periods are created according to your settings in the previous step. Any number of periods can be created, but you will just need the current one, and the next one.

### Knowledgebase FAQ - Performance Period

TalentPeak™ divides a Performance Year into evenly-spaced Performance Periods (or Cycles), each ending with Performance Appraisals for all employees. For example, Quarterly Appraisals translate into four, three-monthly Performance Periods. The Corporate System Administrator can set TalentPeak™ at any of 1, 2, 3, 4, 6, or 12-monthly Performance Appraisals on the System Settings Page.

Performance Periods are set for the entire organization, and not individual employees. This way TalentPeak™ can logically cluster all appraisals together that take place during the same Performance Period. TalentPeak™ accommodates two different Performance Cycles, e.g. exempt employees on an annual cycle, and non-exempt on a quarterly cycle.

**Performance Periods**

The system divides a Performance Year (which is normally aligned with the organisation's financial/fiscal year) into evenly-spaced Performance Periods, each ending with Performance Appraisals for all staff. For example, Quarterly Appraisals translate into four, three-monthly Performance Periods. The Corporate System Administrator can set the system at any of 1, 2, 3, 4, 6, or 12-monthly Performance Appraisals in System Settings. Anniversary-Based Appraisals can only be set as Annual, with January as the start month (i.e. a calendar year).

To add a (new) Performance Period, click the link "Create Next Performance Period". Make sure to also create one period following the current one.

**IMPORTANT:** Consider whether the **FIRST** Performance Period created is the correct one for the first appraisals you want done on the system. It may have historically expired, in which case you need to delete it, to make the next Performance Period your first "active" one (appearing at bottom of periods list and with bold text).

The Performance Period appearing in bold below, is always indicated as the "current period" in the system (e.g. in the page filters). To move the system to the next Performance Period (after all current appraisals have been completed), you need to sign off the current period. To do so, click the bold "Sign Off Now" link below. This will move the current period to the next one.

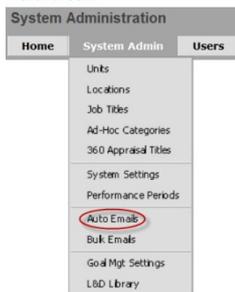
You can undo a Performance Period signoff by clicking on the signoff date of the period just below the one in bold. ~~This will make that period the current one again.~~

**Performance Cycle 1: Annual**  
[Create Next Performance Period](#)

Begins	Ends	Signed Off
1 Jan 2013	31 Dec 2013	Sign Off Now   Delete
1 Jan 2012	31 Dec 2012	Sign Off Now   Delete
<b>1 Jan 2011</b>	<b>31 Dec 2011</b>	<b>Sign Off Now</b>   Delete
1 Jan 2010	31 Dec 2010	8 Jan 2012   Delete
4 Dec 2009	31 Dec 2009	22 Dec 2010   Delete

**Performance Cycle 2: Annual**  
[Create Next Performance Period](#)

Begins	Ends	Signed Off
1 Jan 2013	31 Dec 2013	Sign Off Now   Delete
<b>1 Jan 2012</b>	<b>31 Dec 2012</b>	<b>Sign Off Now</b>   Delete
5 Jun 2011	31 Dec 2011	2 Jul 2012   Delete



## System Admin >> Auto Emails

Set automated email reminders for **Regular and Ad-Hoc Appraisals**. Follow the instructions provided; please ask your TalentPeak™ advisor/consultant or email support for help.

### Automated Email Reminders

#### APPRAISORS

##### 1. Automated Email to Appraisors: Before the Appraisal Date

Send an automated email ([VIEW](#)) to Appraisors the set number of days prior to the appraisal date (as set in individual Appraisee Performance Agreement Forms).

Set number of days:

Include Ad-Hoc Appraisals ([VIEW](#))

##### 2. Automated Email to Appraisors: After the Appraisal Date

Send an automated email ([VIEW](#)) to Appraisors every set number of days for a set number of times after the individual Appraisee appraisal date (until the Appraisor has signed off).

Send email every  days, a maximum of  times.

Include Ad-Hoc Appraisals ([VIEW](#))

#### HIGHER LEVEL MANAGERS

##### Automated Email to HLM: After Appraisor Signoff

Send an automated email ([VIEW](#)) to HLMs every set number of days for a set number of times after the date the Appraisor has signed off the appraisal (until the HLM has signed off).

Send email every  days, a maximum of  times.

Include Ad-Hoc Appraisals ([VIEW](#))

#### APPRAISEES

##### 1. Automated Email to Appraisees: Before the Appraisal Date

Send an automated email ([VIEW](#)) to Appraisees the set number of days prior to the appraisal date (as set in individual Appraisee Performance Agreement Forms).

Set number of days:

Include Ad-Hoc Appraisals ([VIEW](#))

##### 2. Automated Email to Appraisees: After the Appraisal Date

Send an automated email ([VIEW](#)) to Appraisees every set number of days for a set number of times after the date the Appraisor (or HLM if activated) has signed off the appraisal (until the Appraisee has signed off).

Send email every  days, a maximum of  times.

Include Ad-Hoc Appraisals ([VIEW](#))

## System Admin >> Bulk Emails



Please follow the instructions provided, see Sample below:

Use the functionality on this page to create, save and send customised, SCHEDULED and/or INSTANT emails to selected recipients (specific units, locations, or even the entire organisation). You can also select to send these to Appraisors only, or to all employees.

### Scheduled Bulk Emails

To create a new scheduled bulk email, [Click Here](#)

**Email 1: Sexual Harassment Training** [edit] [delete]  Active  Pause

[Email Recipients](#) [Send This Email Now](#)

Send this email on the  day of the following selected months:

- Jan  Feb  Mar  Apr  May  Jun  
 Jul  Aug  Sep  Oct  Nov  Dec

Select recipients/check recipients names under "Email Recipients"

**Email 2:** [edit] [delete]  Active  Pause

[Email Recipients](#) [Send This Email Now](#)

Send this email on the  day of the following selected months:

- Jan  Feb  Mar  Apr  May  Jun  
 Jul  Aug  Sep  Oct  Nov  Dec

**Email 3: Competency Updates** [edit] [delete]  Active  Pause

[Email Recipients](#) [Send This Email Now](#)

Send this email on the  day of the following selected months:

- Jan  Feb  Mar  Apr  May  Jun  
 Jul  Aug  Sep  Oct  Nov  Dec

### Instant Bulk Emails

To create a new instant bulk email, [Click Here](#)

**Email 1: Test Bulk Email** [edit] [delete]

[Email Recipients](#) [Send This Email Now](#)

**Email 2:** [edit] [delete]

[Email Recipients](#) [Send This Email Now](#)

**Email Recipients**

**Sexual Harassment Training**

Tick 'No Send' for employees who should not receive the email

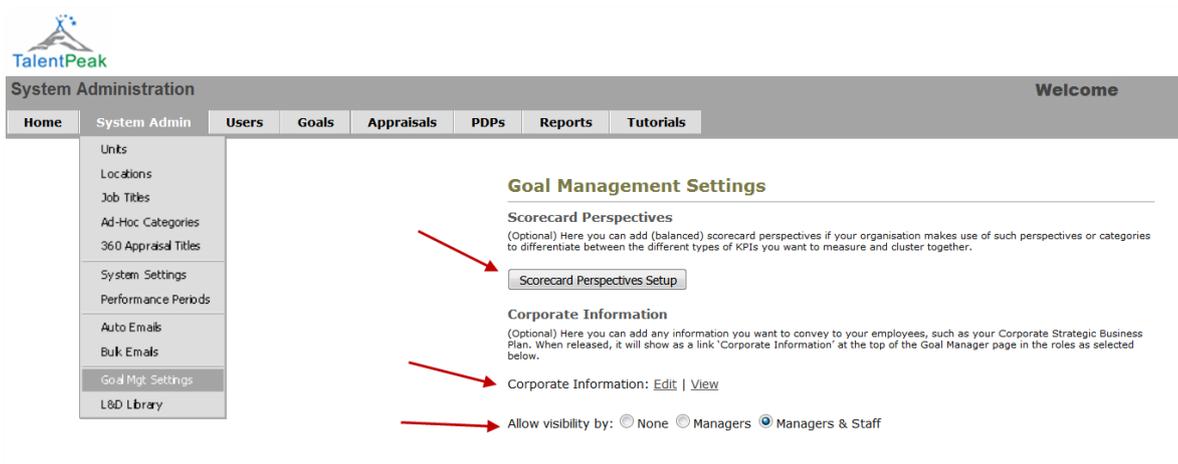
Recipient	Job Title	Unit	Location	Email	No Send
Adam Kapcsos	Field Supervisor	Service Operations	FDCSS	laban654@aol.com	<input type="checkbox"/>



### System Admin>>Goal Management Settings

If enabled for your organization the System Admin Goal Management Settings will be viewable. Please also refer to the **Summit Goal Management™ System Section** of this Guide or separate User Guide for more information.

L&D Library



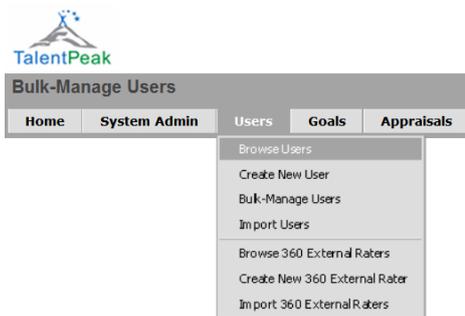
### System Admin>>L&D Library Settings

The **L&D Library** is the place where you can add all the formal learning/training and development (L&D) activities and interventions that you organization offers to your employees, i.e. all INTERNAL and EXTERNAL courses, seminars, workshops, conferences, etc.

If enabled for your organization the System Admin L & D Library Settings will be viewable. Please also refer to the **Learning & Development System Section** of this Guide for more information.

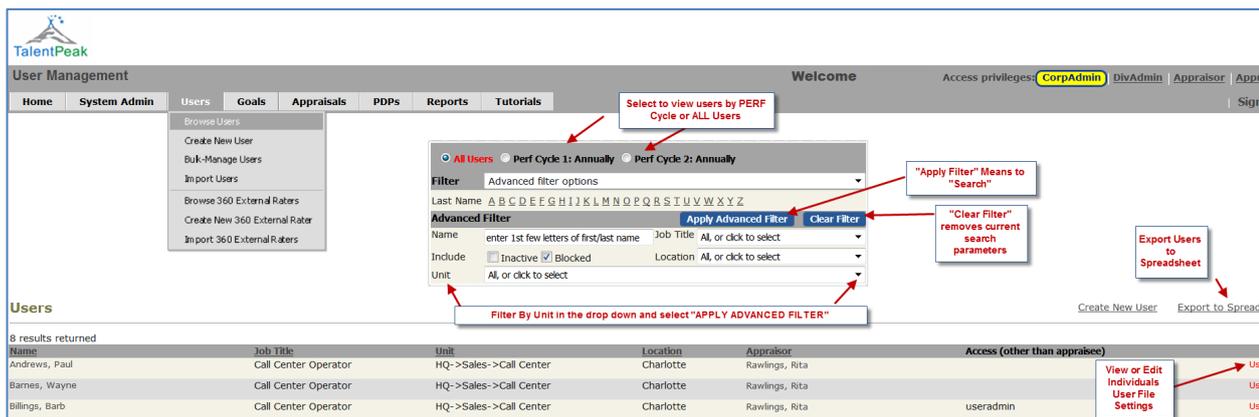


## USERS



### Users >> Browse Users

This page contains a list of all the users uploaded into the system. To edit users' details, click on their **User File** links on the far right of the screen. This will open their User Files where you can edit their details.



Clicking on user names on the left of the page opens non-editable “pop-up” User Files. To edit the individual’s User File, click on the “Red” **User** name on the far right. Clicking on column headings sorts the items below in alternating ascending and descending lists (alphabetically and numerically). Use the filter at the top of the page to affect various search combinations.



### Users >> Create New User

All employees in the organisation need to be loaded as users to enable their appraisals being done on the system, and their records being kept in the database (whether some worker-level employees may have access to PC or not).

The "Create New User" page is self-explanatory, except for the following fields that may need some additional clarification:

**Login ID:** We strongly recommend that you use an employee's work **email address** here (and that they keep it that way).

**Password:** You can leave the Password field empty. When you "Save/Update" the User File, the system will automatically generate a randomly-selected eight-letter password, which will be "hashed" in the User File (appearing as four stars, for security purposes). ([Refer to User File Details in Knowledgebase](#)) (Refer to APPRAISEE GUIDE)

**TalentPeak**  
User Admin

Home System Admin **Users** Goals Appraisals PDPs Reports Tutorials

### Create New User

Please enter the details of the new user below

**User Photo** Upload a new image...  
Browse... Save

**Personal Information**  
First Name  
Last Name  
Login ID  
Password

**Company Information**  
Job Title Please Select  
Employee No  
Start Date dd mm yy  
Work Phone  
Cellphone  
Work Fax  
Email  
Postal Address (work)  
Physical Address (work)  
Location Please Select  
Appraiser Please Select  
Higher Lvl Mgr Please Select No HLM  
Perform Cycle C1: Annually

**Unit**  
Current Unit Add/Edit Unit

**System Access Privileges**  
Appraiser  
DivAdmin  
CorpAdmin

**Status**  
Active  
Blocked

UN-tick when user has left organisation (this will release User License)  
Tick when user not allowed to logon, or if user has no access to a computer

Update

## Users >> System Access Privileges

- **Appraiser:** Tick this box if a user has staff members to appraise (normally all managers and supervisors with employees reporting to them).
- **CorpAdmin:** [See System Roles.](#)
- **DivAdmin:** [See System Roles.](#)
- **UserAdmin:** [See System Roles](#) & See [UserAdmin Setup](#)

A specific DivAdmin can be assigned to any number of top- or lower-level units in Unit Administration (**System Admin >> Units**). Click "edit" next to the relevant unit or sub-unit, and select a DivAdmin from the dropdown list (it is even possible to select a second DivAdmin for the same unit). When saved, this person's name will show in the organisation structure on the UNITS page.

NOTE: It is not compulsory to assign DivAdmins for your organisation, as the CorpAdmin will still be able to view the User Files and appraisal records of all employees.

## Users >> Editing User Files

Editing capability capabilities are based on one's role in the system. Obviously the higher one's privilege level such as CorpAdmin, System admin and Div.Admin the greater their editing powers. Set out below is a cascaded overview of the editorial powers based on one's highest privilege level in the system, starting at:

- CorpAdmin & System Admin & DivAdmin, then
- Manager/Appraiser then
- Appraisee level.

### CorpAdmin/System Admin/DivAdmin

- Corp.Admins can edit any and all fields in all user files
- System Admin can edit any and all fields in all user files
- Div.Admin can edit all fields in only those users within their Division or Business Units

It is important to note that each can edit all fields in the user file including the privilege level and status of a user. **Appraisors cannot edit System Access Privileges or Status.**

The screenshot shows the 'System Access Privileges' and 'Status' sections of the user editing interface. Red arrows point to the 'System Access Privileges' section, the 'Active' checkbox, and the 'Blocked' checkbox.

**System Access Privileges**

Appraiser

DivAdmin

CorpAdmin

**Status**

Active  UN-tick when user has left organisation (this will release User License)

Blocked  Tick when user not allowed to logon, or if user has no access to a computer

Buttons: Delete, Update

## User Files & Passwords - Editing Rights & Permissions

**CorpAdmins, System Admins, Div.Admins Role** - can edit all of the fields below including the user's password. Security is ensured by allowing the user to log in at any time and change his or her password. Editable fields have "boxes around them".

### View # 1 – Password is editable in CorpAdmin, System Admin & DivAdmin

The screenshot shows the user editing form for Rita Rawlings. The Password field is circled in red, indicating it is editable.

First Name: Rita

Last Name: Rawlings

Login ID: rita

Password: \*\*\*\*

**Company Information**

Job Title: Call Center Supervisor

Employee No:

Start Date: 6 Jun 1984 dd mm yy

Work Phone:

Cellphone:

Work Fax:

Email: rita@talent-peak.com

Postal Address (work):

Physical Address (work):

Location: Charlotte

Appraiser: Hiller, Ron

Higher Lvl Mgr: Please Select  No HLM

Perform Cycle: C1: Annually

**Unit**

Current Unit: HQ->Sales

Add/Edit Unit

### Appraiser Role

The appraiser can edit all the user file fields of their direct reports **with the exception of the user's log in ID, their user password, privilege level, and status; they are not editable fields.**

#### View # 2 – Login ID & Password are NOT editable within the Appraiser Role access to User file

### Appraiser Role

The appraiser can edit all the user file fields of their direct reports **with the exception of the user's log in ID, their user password, privilege level, and status; they are not editable fields.**

### Appraisee Role

As an **Appraisee**, if the self-service feature **is turned on** in System Settings; gives users the ability to update their own contact information – login ID, email, phone, physical address only. **Users can always edit their password** whether the self-service feature is turned on or not. If the self service is not turned on, appraisees can edit their login ID and password only.



## Users >> Bulk-Manage Users

**Bulk-Manage Users**

- Home
- System Admin
- Users**
  - Browse Users
  - Create New User
  - Bulk-Manage Users**
  - Import Users
- Goals
- Appraisals

Through the functionality on this page you can change the User File selections of users in bulk to reflect a new (same) Appraiser, Higher Level Manager (if activated), Job Title, Location, Unit, and/or Performance Cycle (if you use a second cycle). In other words: move selected users in bulk to new units, locations, appraisors, etc. The Bulk-Manage feature also provides the ability whereby multiple users can be **deleted** or **de-activated** at the same time.

### View 1

**Bulk-Manage Users** Welcome

- Home
- System Admin
- Users**
  - Browse Users
  - Create New User
  - Bulk-Manage Users**
  - Import Users
- Goals
- Appraisals
- PDPs
- Reports
- Tutorials

**Advanced Filter** Apply Filter Clear Filter

All Users 
  Perf Cycle 1: Annually 
  Perf Cycle 2: Annually

Location: All locations | Appraisor: All Appraisors  
 HLM: All Higher Level Managers  
 Name: enter 1st few letters of first/last name | Job Title: All, or click to select  
 Unit: Please Select

Through the functionality on this page you can change the User File selections of users in bulk to reflect a new (same) Appraiser, Higher Level Manager (if activated), Location, Unit, and/or Performance Cycle (if you use a second cycle). You can also delete or de-activate multiple user files in bulk.

**Step 1:** Using the filter above, please select the users whose user records you want to change.

### View 2

The user records of the following users are about to be changed, deleted, or de-activated. Please review the list below and remove any unwanted users.

No	User	Job Title	Appraisor	Location	Unit	Remove
1	<a href="#">Geon, Gary</a>	Sales Rep	<a href="#">Smith, Ben</a>	Sydney	Marketing	<a href="#">Remove</a>
2	<a href="#">Green, Danny</a>	Marketing Manager	<a href="#">Hanko, Tom</a>	New York	Marketing	<a href="#">Remove</a>
3	<a href="#">Jones, Terry</a>	HR Officer	<a href="#">Smith, Ben</a>	London	Marketing	<a href="#">Remove</a>

[Remove Entire List](#) [Go To Step 2](#)

**Change Selected User Records**
 Delete Selected Users 
  De-activate Selected Users

**Step 2:** Select the user record items to change equally for all selected users

- You may select one or more items in the drop-down fields below.

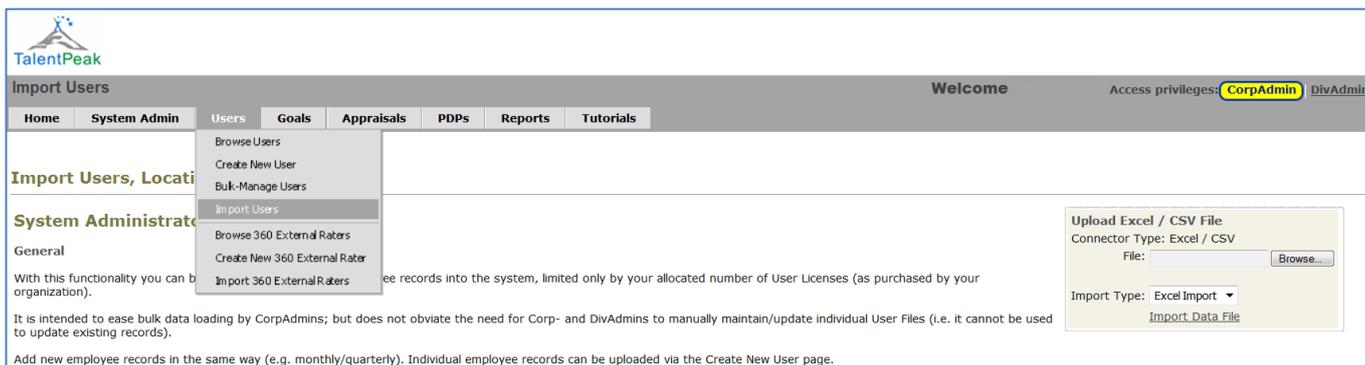


### Users >> Import Users

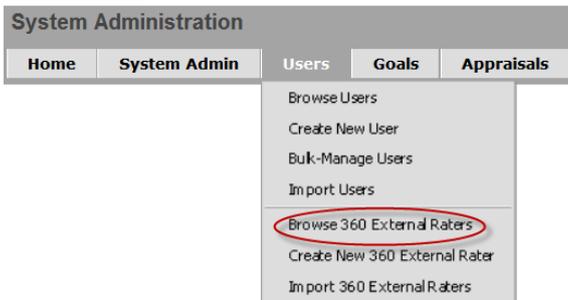


This utility allows you to bulk-import all your User Files into the system. To do so, export all your employee details from your HRIS/Payroll System into the Excel Spreadsheet User Import Template (provided by us). This populated spreadsheet can then be imported into the system, creating User Files for all your employees in one go (as well as, simultaneously, import all your Job Titles and Locations into their respective system pages). [Please Request the IMPORT TEMPLATE](#) if you haven't already received this. We will approve it and upload it for you.

Follow the detailed instructions provided on this page (Import Users). Also make sure the **Start Dates** (if being added) are all **100%** accurate as per the examples provided.

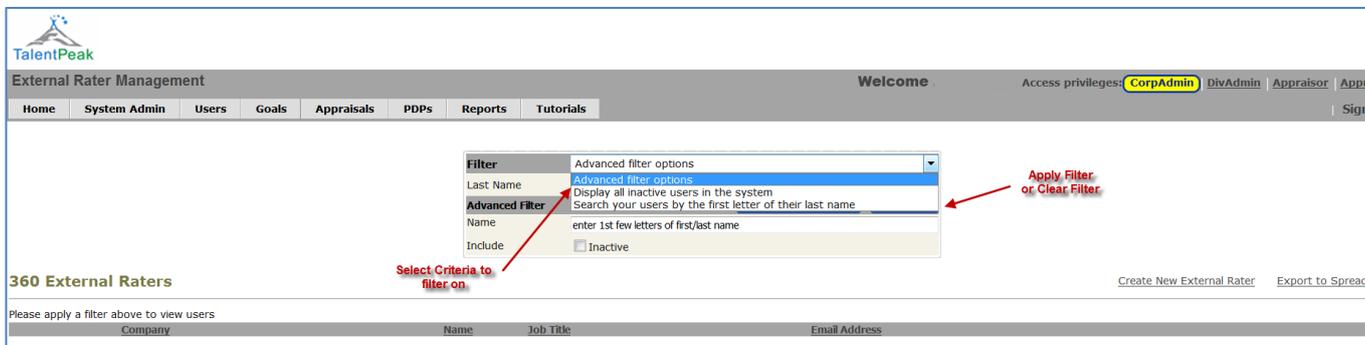


### Users >> Browse 360 External Raters



If Compass360™ is activated, you will be able to filter and view your **External Users** or External Raters (users outside of the organization) profiles under this section.

Please refer to **Compass360™ Section** of this guide for complete information.





**System Administration**

Home System Admin **Users** Goals Appraisals

- Browse Users
- Create New User
- Bulk-Manage Users
- Import Users
- Browse 360 External Raters
- Create New 360 External Rater**
- Import 360 External Raters

### Users >> Create New 360 External Raters

Add new External Raters manually (or optionally import/upload); also editing of External Users Profile and activating or deactivating is done here.

Please refer to **Compass360™** [Section](#) of this guide for complete information.



**System Administration**

Home System Admin **Users** Goals Appraisals

- Browse Users
- Create New User
- Bulk-Manage Users
- Import Users
- Browse 360 External Raters
- Create New 360 External Rater
- Import 360 External Raters**

### Users >> Import 360 External Raters

External 360 Raters can also be added into the system via the import/upload template.

Please refer to **Compass360™** [Section](#) of this guide for complete information



## GOALS



### Goal Manager Dashboard

The **Summit Goal Management™ (GM) system** is an **add-on** module to the core TalentPeak™ (regular performance appraisals) System **or** can be set up as a standalone system. If it is activated, you will see the “GOALS” in the navigation.

Please see the TalentPeak Summit Goal Management™ [Section](#) in this CorpAdmin Guide or for additional information.

### Goal Manager Settings

Once Goal Categories are set up & activated the Goal Manager is the CorpAdmin Dashboard for viewing

Performance Appraisal System Welcome

Home System Admin Users **Goals** Appraisals PDPs Reports Tutorials

Goal Manager

## Goal Manager

Corporate Information [\(Hide Details...\)](#)

### CORPORATE GOAL HIERARCHY [\(Hide Details...\)](#)

[Create a new Goal Category](#) Move: UP | DOWN

- Market Expansion - Sales** [Edit](#) | [Delete](#)
  - Open 3 Branch Sales Offices
  - Product Diversification
- Produce 10 Million Widgets** [Edit](#) | [Delete](#)
  - Widget Sub 1 goal

Allow visibility by:  None  Managers  Managers & Staff

### INDIVIDUAL GOALS [\(Hide Details...\)](#)

#### Scorecard Dashboard

Show  All Units

[Scorecard Perspective](#) [Descriptions](#)

#### Current Goals

Show  All Units

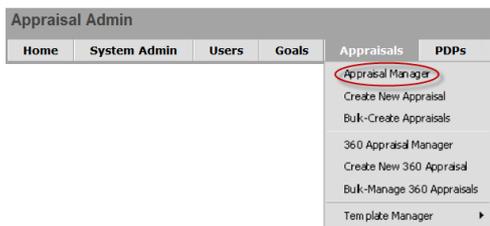
#### Completed Goals (Goal Archive)

Show  All Units

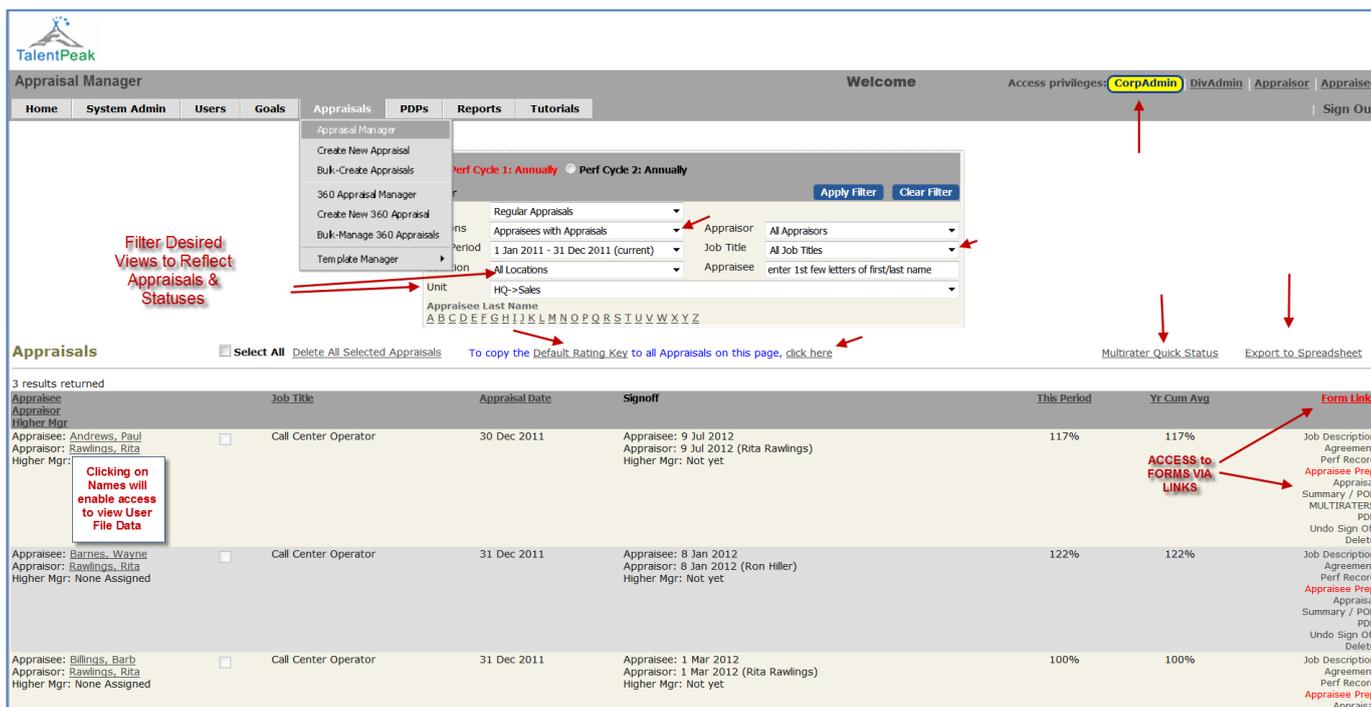
# APPRAISALS



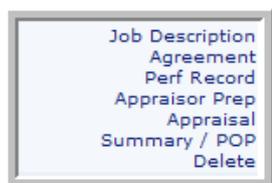
## Appraisals>>Appraisal Manager



On the Appraisal Manager page you can view and monitor the status of the appraisals of **all employees** from the **CorpAdmin** view. From the **DivAdmin** or **Appraiser Role**, you can view only your direct reports (Appraisees), as well as “indirect” reports if you have further units “under you” (click the UNIT dropdown list in the filter to see the lower-level units). The Appraisal that you have created last will always show at the bottom of the list of appraisals on this page.



The Appraisal Manager page is also a “portal” for gaining access to the following online forms of each Appraisee (see links on far right):



- **Job Description** (if this feature is activated): Shows view/print version of Job Description.
- **Agreement**: Opens the Performance Agreement, e.g. to edit.
- **Perf Record**: To upload Performance Record Notes of good or poor Appraisee work performance or behaviour throughout the performance period.
- **Appraiser Prep**: Takes you to the Appraiser Preparation (Draft) Form. The Appraiser’s PREP form cannot be viewed by the Appraisee, or anybody else for that matter – unless the feature to allow its release is activated in System Settings (Appraisees have their own PREP Form, also called “Self-Appraisal”).
- **Appraisal**: Takes you to the Official Appraisal Form of the Appraisee (to be completed after the appraisal interview). The contents of the Appraiser PREP Form can be transferred into this form (individual measures, or the entire PREP Form contents in one go - see transfer links on the PREP Form).  
**NOTE: The Official Appraisal Form cannot be viewed by the Appraisee from his/her login until such time as the Appraiser - and Higher Level Manager (HLM) if activated - signs off on the Appraisal (the HLM can e.g. be the Appraiser’s boss or the Corp- or DivAdmin)**
- **Summary/POP**: Contains the Performance Percentage Calculations (or rating averages), Performance Optimisation Plans, and signoff links. NOTE: The Summary/POP Form also cannot be viewed by the Appraisee from his/her login until such time as the Appraiser (and HLM if activated) signs off on the Appraisal.
- **Delete**: Deletes an appraisal that has not been signed off yet.

Also Refer to Definitions [Section](#)

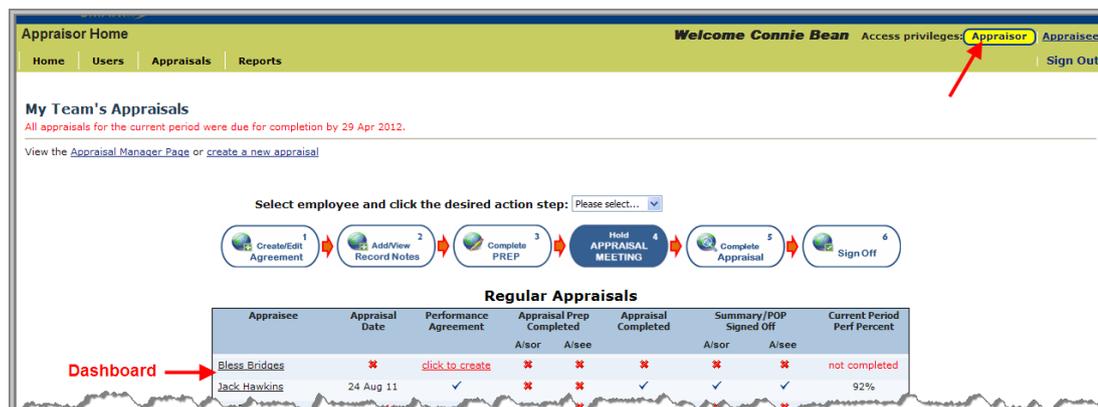
## Additional Appraisal Manager Views for Appraisors

To View, click the "Appraisor" role-link (this link will now be highlighted yellow).

There are **2 areas** in which you can view your "Appraisees". The default page will be your Appraisor home page "My Team's Appraisals", or dashboard view. On this page the names of your direct reports ("subordinates") will appear in the dashboard, also showing the status of their appraisals. The other location is found by clicking on Appraisals, then select Appraisal Manager.

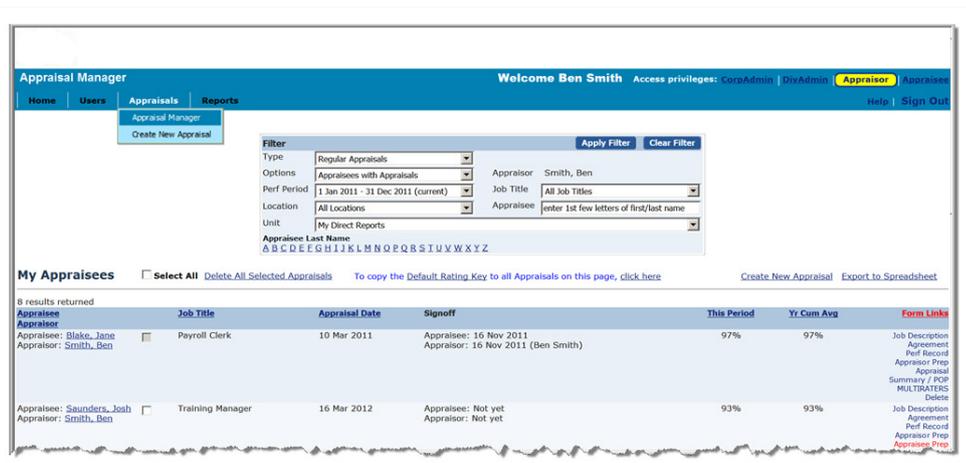
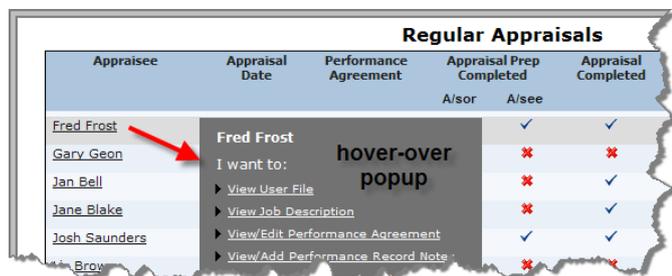
See screenshots below:

### Dashboard View



### Appraisor Role>>Appraisals>>Appraisal Manager View

**NOTE:** The Appraisor home page dashboard is another easy way to view the status of employee appraisals, and to access their various appraisal forms via the links in the hover pop-up that shows when putting your cursor over an Appraisee's name:



## Higher Level Manager Views for Appraisors in Appraisal Manager

To View, click the "Appraisor" role-link (this link will now be highlighted yellow).

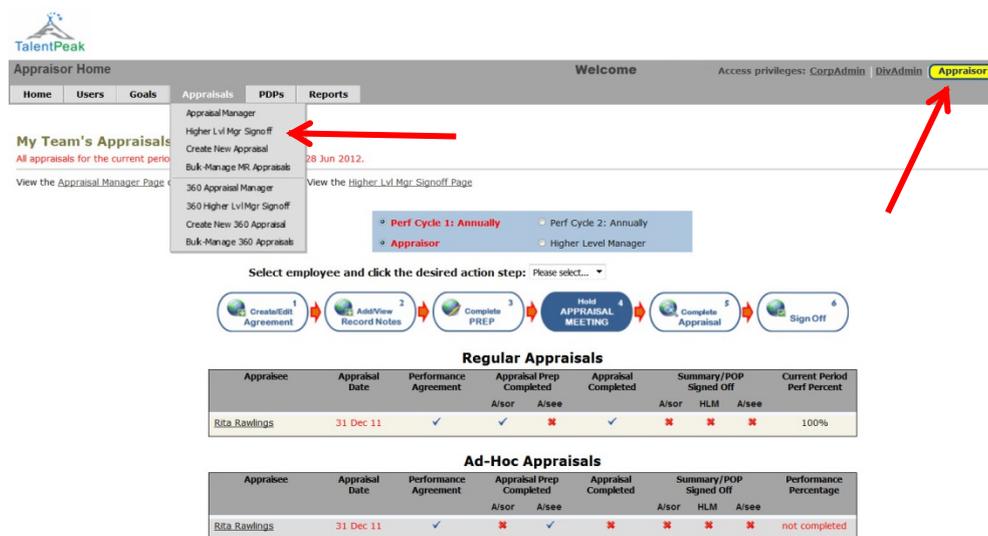


In their Appraisor role, managers will now have a further page in the menu bar dropdown list, called **Higher Lvl Mgr Signoff**.

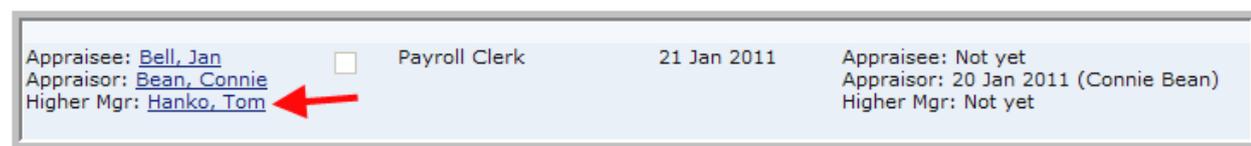
(See next section regarding Higher Level Manager Signoff. Please note this is not viewable unless you are in the **Appraisor Role**. This information is also included in the TalentPeak™ Appraisor User Guide)

All Appraisal Manager pages in the system will also show the HLM as in the screenshot snippet below.

## Appraisals>>Higher Level Manager Signoff (Appraisor Role)



All Appraisal Manager pages in the system will also show the HLM as in the screenshot snippet below.



## Appraiser Home Page View

A list of all appraisals that a manager needs to sign off as HLM, shows on the Appraiser home page (select the Higher Level Manager radio button at the top).

The screenshot shows the Appraiser Home Page interface. At the top, there are two radio buttons: 'Appraiser' and 'Higher Level Manager'. A red arrow points to the 'Higher Level Manager' button with the text 'Select HLM'. Below this, there is a dropdown menu for 'Select employee and click the desired action step:' with 'Lesley Bronco' selected. To the right of the dropdown is the name 'Lesley Bronco'. Below the dropdown are two circular icons: 'View Appraisal' (labeled '1') and 'Sign Off' (labeled '2'). A red arrow points to the 'Sign Off' icon with the text 'Key action step icons'. On the left side, a red arrow points to the 'Dashboard' label. Below the icons is a table titled 'Regular Appraisals to sign off as Higher Level Manager'.

Appraisee	Appraisal Date	Performance Agreement	Appraisal Prep Completed		Appraisal Completed	Summary/POP Signed Off			Current Period Perf Percent
			A/sor	A/see		A/sor	HLM	A/see	
<a href="#">Lesley Bronco</a>	20 Oct 11	✓	✗	✗	✓	✓	✗	✓	108%
<a href="#">Peul Hall</a>	19 Oct 11	✓	✗	✗	✓	✓	✗	✗	85%

The Summary/POP Form will now also show a general comments field and signoff link for the HLM.

**NOTE:** With a specific HLM assigned to an Appraisee, only this HLM will have access to this field and signoff link. When the "No HLM" box is ticked in a User File, this HLM comments field will not show.

## Higher Level Manager Frequently Asked Questions (FAQ) –Signing Off a 3 Level

**Question: How do I sign off as Higher Level Manager (HLM) in a system that has been set up with 3-level signoff?**

### (a) When you are specifically assigned as HLM to an employee (in his/her User File)

In your Appraiser role, go to the **Higher Lvl Mgr Signoff** page, where you can access the appraisal forms of all those employees you are assigned to as HLM. Click on the **Summary/POP** link (far right of screen) of those employees whose appraisals you want to sign off.

When you are specifically assigned as HLM, nobody but you will be able to access the HLM general comments field and signoff link on a Summary/POP Form.

This general comments and a signoff link will be active only once the employee's Appraiser (normally direct line manager) has signed off.

Once you have signed off, the Appraisee's own general comments field and signoff link will become active (which only they can access).

**NOTE:** The Appraisee cannot access the Official Appraisal or Summary/POP forms until the HLM has signed off.

### (b) With NO specific HLM assigned to an Appraisee

In your Appraiser role, select **Appraisals >> Appraisal Manager**. In the filter, click the UNIT dropdown arrow. This will list all the sub-units under your "jurisdiction". Select the sub-unit of the person whose appraisal you wish to sign off as HLM. His/her appraisal will show in the list of appraisals that come up. Now click on the **Summary/POP** link (far right of screen) of this employee to enter your general comments and sign off electronically.

**NOTE:** Check with your CorpAdmin what the organization's policy is regarding WHO should sign off as HLM, as TalentPeak allows ANY manager in the "chain of command" above an employee to do so (as can a Corp- or DivAdmin for further flexibility). The system keeps track of who actually signed off by listing his/her name along with the signoff date on the Summary/POP Form, as well as on the Appraisal Manager page.

### (c) Corp- or DivAdmin signoff as HLM

By NOT assigning a specific HLM to employees (in their User Files), system administrators can also fulfill this role. Go to **Appraisals >> Appraisal Manager** to access the **Summary/POP** links of employees.

#### Question: What is the 3-level signoff sequence?

The signoff sequence is: **(1) Appraiser (2) HLM (3) Appraisee**

It is important to have the Appraisee signing off last, as that then "locks" the appraisal so that the Appraiser and HLM (Higher Level Manager) cannot go back and change the contents of the appraisal and their final comments afterwards - with the appraisee potentially unaware of this.

This sequence is the only one that guarantees the Appraisee's protection and peace of mind that nothing can be changed after their signoff. Even if an Administrator should UNDO all the signoffs, the Appraisee has to sign off (last) again

NOTE: The Appraisee cannot access the Official Appraisal or Summary/POP forms until the HLM has signed off.

#### Question: How should 3-level signoffs be handled with appraisal disputes?

Disputes should be handled first, before the Appraisee (and Appraiser for that matter) signs off.

Disputes will generally come up DURING the appraisal interview, even before the Appraiser signs off. In other words, an Appraisee will/should NOT see the area of disagreement the first time when logging on AFTER the Appraiser has signed off.

#### So the best-practice sequence is:

1. Area of dispute identified during appraisal interview (Appraiser and Appraisee cannot resolve).
2. Higher Level Manager (HLM) or HR is brought in to mediate/facilitate (or make) final decision.
3. Appraiser enters result of appraisal on Appraisal and Summary/POP Forms, enters overall comments, and signs off.
4. HLM/HR enters notes re disagreement and solution on Summary/POP Form (if necessary for record purposes), and signs off.
5. Appraisee views contents of the Appraisal Form as well as the comments entered by the Appraiser and HLM onto the Summary/POP Form.
6. Appraisee enters own final comments and signs off. This "locks" the Appraisal and Summary/POP Forms so the Appraiser and HLM cannot make any further changes to it.

This sequence is the only one that guarantees the Appraisee's protection and peace of mind that nothing can be changed after his/her signoff. Even if an Administrator should UNDO all the signoffs, the Appraisee has to sign off (last) again.

#### Question: What should be done if the Appraisee refuses to sign off the appraisal?

You should obviously try to first resolve any differences in opinion as explained previously. However, should that fail, and you persist in your view regarding the performance of the Appraisee, we recommend you note this accordingly in the Summary/POP Form (i.e. what you did to resolve the issue, but that the Appraisee still refuses to sign the appraisal off). The system does not FORCE an Appraisee signoff.

## Summary/POP Form View

### Appraisal Summary and Performance Optimisation Plan (POP)

<b>Appraisee Information</b>			
<b>Name:</b>	Jan Bell	<b>Job Title:</b>	Payroll Clerk
<b>Location:</b>	Los Angeles	<b>Unit:</b>	Accounting
<b>Appraisal Information</b>			
<b>Appraiser:</b>	Connie Bean	<b>Appraiser Job Title:</b>	Accountant
<b>Higher Lvl Mgr:</b>	Tom Hanco		
<b>Perf Period:</b>	1 Jan 2011 - 31 Dec 2011	<b>Appraisal Date:</b>	Fri, 21 Jan 2011

**Sign Off**  
Please enter any general comments you may have, and then sign the Appraisal off by clicking the "Sign Off Now" link. The Higher Level Manager (optionally HR) needs to sign off next. The Appraisee signs off last, and should be given sufficient time and privacy to do so.

**Appraiser**

Well done with your first year with us Jan. Just give a little more attention to internal customer service, and things can only go better from there.  
I am very satisfied with the way in which you have taken command of your role and the excellent relationship you enjoy with all staff.  
All in all, well done!

Connie Bean Signed Off 20 Jan 2011

**Higher Level Manager**

I support the ratings and comments made by by Connie. Great job Jan!

Tom Hanco Signed Off 27 Jan 2011

**Appraisee**

Many thanks Mr Bean. I really appreciate the support you gave me over the year, and look forward to a very busy and rewarding next 12 months. I am totally committed to rectifying the issues as discussed during the appraisal interview.

## Automated Email Samples

## Email sent to HLM on Appraiser Signoff

Dear Tom Hanco

The Appraiser, Ben Smith, has now signed off the appraisal of the Appraisee, Jan Bell.

You are the assigned Higher Level Manager (HLM) for this Appraisal, and it is now ready for your review and signoff.

Please log onto the performance appraisal system and follow these steps:

- (1) Click on your 'Appraiser' role-link top right of the screen
- (2) Go to Appraisals >> Higher Lvl Mgr Signoff
- (3) Find the name of the Appraisee (mentioned above) to access his/her appraisal links on the far right
- (4) Click the 'Summary/POP' link to view the final comments made by the Appraiser. Then enter your own general comments as Higher Level Manager, and sign the appraisal off.

Your purpose as HLM is to approve the Appraisal as completed by the Appraiser, so please discuss anything you need clarified or changed with him/her first before signing the appraisal off.

NOTE: This is a system-generated email, so please do not reply to it. Contact your Appraiser if you have any questions (also if this email was sent to you in error, and you were not the intended recipient).

### Automated email sent to Appraisee on HLM Signoff

Dear Jan Bell

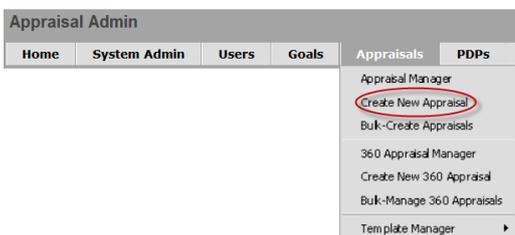
Your manager/supervisor (Appraiser) has now signed off your Performance Appraisal, and it is now ready for your review and sign-off.

Please log onto the performance appraisal system and review the results of your appraisal as entered by your Appraiser.

Follow these steps:

- (1) Go to Appraisal >> Appraisal Manager, and click on the 'Appraisal' link to review what your Appraiser has entered onto your Official Appraisal Form (as discussed during the Appraisal Interview). If necessary, ask him/her about anything you believe that does not accurately reflect what you have discussed during the interview (and may need to change).
- (2) Next, click on the 'Summary/POP' link to view the final appraisal results, and comments made by your Appraiser. Then enter your own general comments, and sign off on the appraisal.

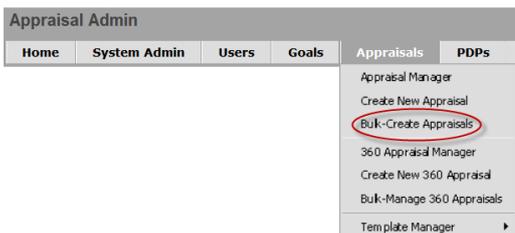
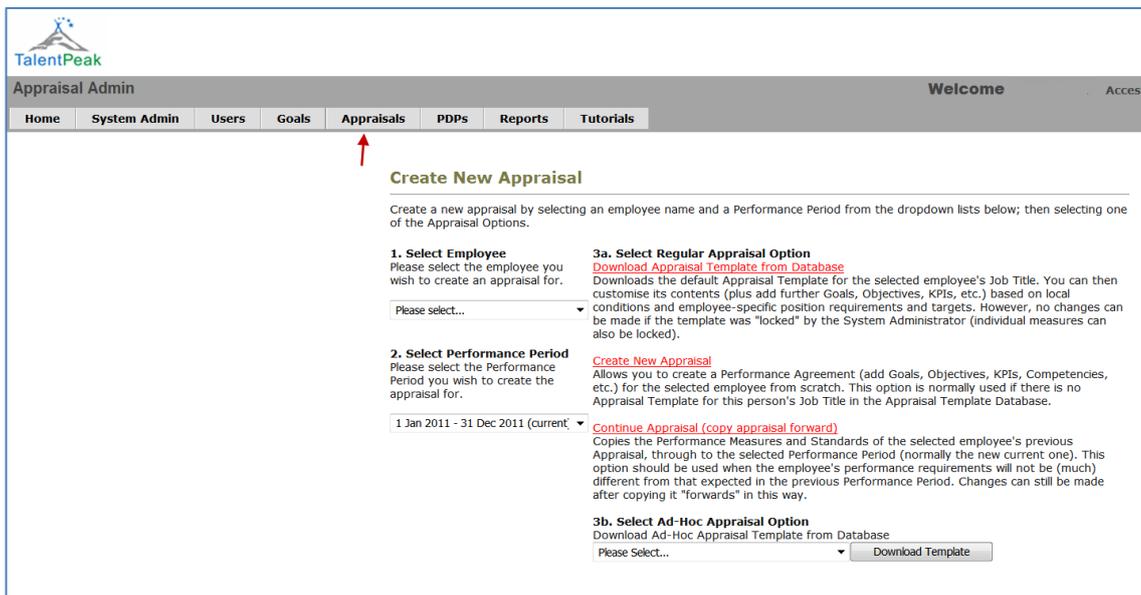
NOTE: This is a system-generated email, so please do not reply to it. Contact your Appraiser if you have any questions (also if this email was sent to you in error, and you were not the intended recipient).



### Appraisals>>Create New Appraisal

CorpAdmin Organizational View – Create Appraisal link

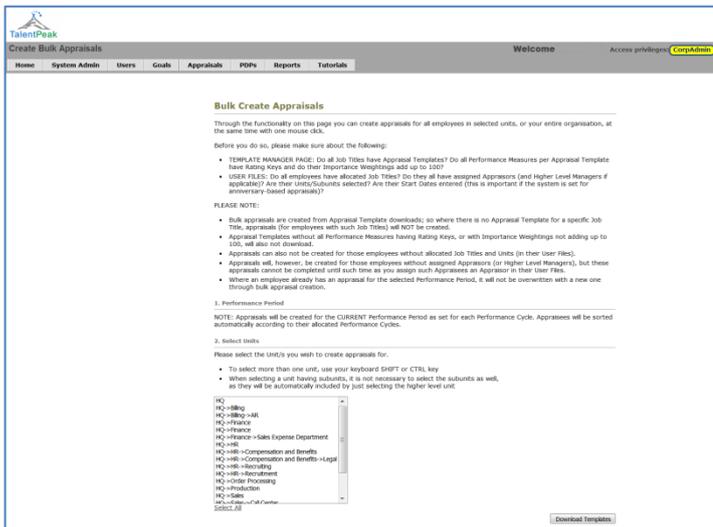
Please see the **TalentPeak™ Appraiser User Guide** for other views and information; also refer to the Tutorial step by step [Section](#) in this Guide.



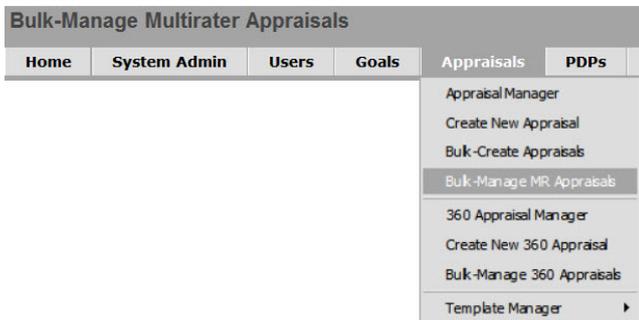
### Appraisals>>Bulk Create Appraisals

CorpAdmin Organizational View – Bulk Create Appraisals link

Through the functionality on this page you can create appraisals for all employees in selected units, or your entire organization, at the same time with one mouse click.

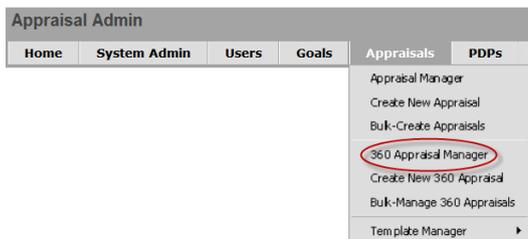


Please see the **TalentPeak™ Appraiser User Guide** for other views and information; also refer to the Tutorial step by step [Section](#) in this Guide.



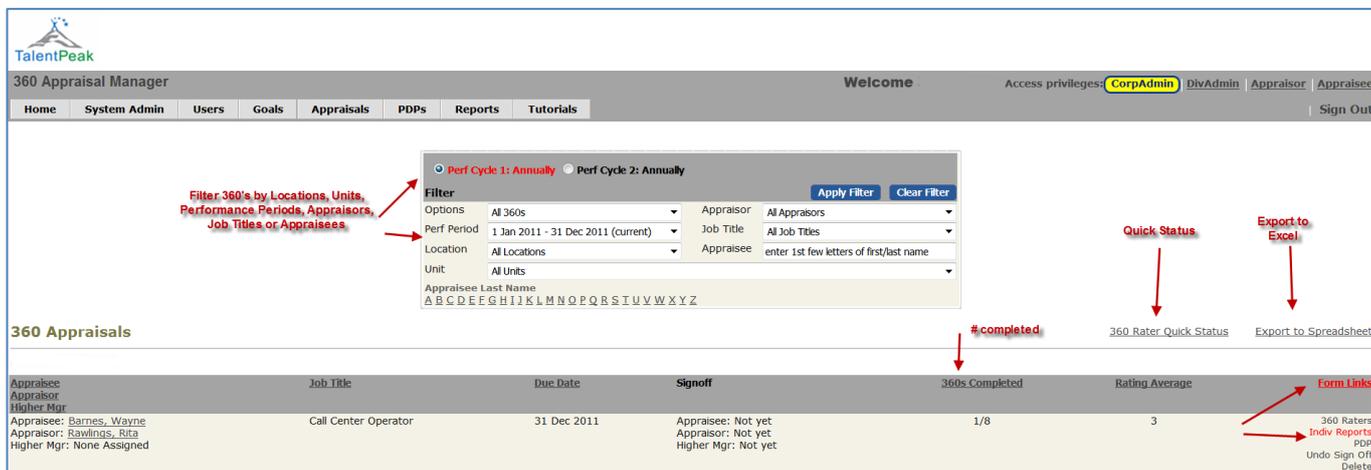
### Appraisals>>Bulk Create Multirater Appraisal

Please refer to the Multirater [Section](#) in this Guide.



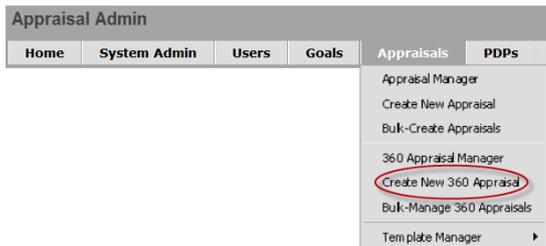
### Appraisals>>360 Appraisal Manager

CorpAdmin View of all of the organizations' 360's with the ability to filter views, export data and access form links. (Similar to Appraisal Manager, but only contains 360 information)

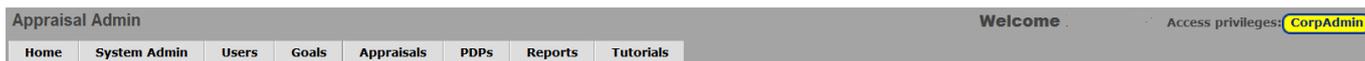




## Appraisals>>Create New 360 Manager



Reference the Compass360™ [Section](#) of this Guide for detailed information.



### Create New 360 Appraisal

Create a new 360 appraisal by selecting an employee name, a Performance Period, and the required 360 Appraisal Type from the dropdown lists below; then click 'Create 360 Appraisal'.

It is possible to create more than one 360 appraisal for the same person for the same Performance Period, so make sure that you do not create such duplications inadvertently (check the 360 Appraisal Manager page). Also first make sure that the employee has a 100% correct email address in his/her User File.

**1. Select Employee**  
Please select the employee you wish to create a 360 appraisal for.

Please select...

**2. Select Performance Period**  
Please select the Performance Period you wish to create the 360 appraisal for.

1 Jan 2011 - 31 Dec 2011 (current)

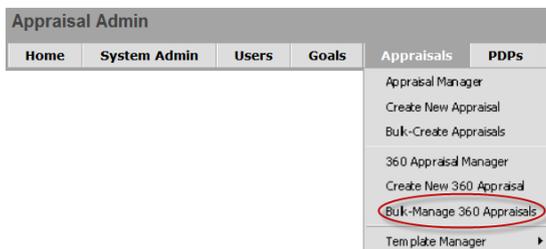
**3. Select 360 Appraisal Type**  
Please select the required 360 Appraisal Type:

Context-Targeted (Rater Group-specific question sets, with a separate report for each Rater Group)

Generic (same set of questions for all Rater Groups, with a combined report)



## Appraisals>>Bulk Manage 360 Appraisals



Send out email invitations in bulk; schedule auto-reminders or one time reminders.

Reference the Compass360™ [Section](#) of this Guide for detailed information.



Automated 360 Reminders

Perf Cycle 1:  Annually Perf Cycle 2:  Annually

360 Title:

Job Title:

Appraiser:

Appraisee:

Send reminders from  days before the 360 Due Date, every  days, until questionnaire is signed off or the 360 locked down

**Generate Auto Reminders** (points to 'Send reminders from...')

**Select Units & Locations** (points to 'Appraiser' and 'Appraisee' dropdowns)

**Send Bulk Email Invites at once** (points to 'Send All Initial Emails NOW' button)



## Appraisals>>Template Manager>>Template Database

The system has four sub-databases/libraries:

- Appraisal Templates (Template Database)
- Competency Library
- Rating Key Library
- Job Description Template Library

### Appraisal Template Database

The ability to create Appraisal Templates in the system for the various roles/positions in your organisation solves the age-old problem of employees with the same Job Title and job contents getting quite different Performance Measures and Standards to perform to, due to them having different line managers and/or being at different locations.

The answer is to have a generic Appraisal Template drawn up by job content experts (JCE's) for each distinctly different role/position (Job Title) in the organisation, and to then make these templates available in a database from where they can be downloaded by line managers for their direct reports, irrespective of where they are located (even internationally). This prevents the reinvention of the wheel everywhere. It also ensures the standardisation of work expectations for the same role where relevant, and a consequently much fairer performance management system.

Once downloaded for specific employees, such Appraisal Templates can still be adapted to suit specific local conditions and employee-specific position requirements and targets - so they need not be inflexible or fully prescriptive. However, System Administrators have the ability to "lock" entire templates (or individual measures) so that they cannot be edited once downloaded by line managers (Appraisors) for specific employees (so as to ensure that exactly the same measures and standards are used throughout the organisation for the same role).

JCE's are typically exemplary performers in these roles, their line managers, and HR staff (developing such templates in task forces of 2 to 5 members). The process of developing Appraisal Templates is similar to doing a Job Analysis when developing Job/Role Descriptions and Person Specifications, and should ideally be developed during the same Job Analysis session. Alternatively, use existing Job Descriptions and Person Specifications as primary sources for deriving relevant Performance Measures to include in Appraisal Templates.

It is recommended that Appraisal Templates be reviewed at least annually.

NOTE: Appraisal Templates for all roles are not compulsory. Performance Agreements can be created for employees from scratch, without the use of Appraisal Templates (e.g. Appraisal Templates for Senior Management may not be appropriate).



## Appraisals>>Template Manager>>Competency Library

### Import Generic Competencies

Add your competencies into this library, or ask us to import our set of around 80 generic competencies, which you can edit as you please (or ask us for the WORD list first). These competencies can be downloaded into Job Descriptions, Performance Agreements or Appraisal Templates. ([Refer to Competency Library in Knowledgebase](#))

### Competency Library Categories (Optional use)

An option available is to elect to create “Categories for Competencies” that will permit you to “bucket or group” competencies for an easier method to add to Appraisal Templates. If Categories are not created, the competencies would be added one by one. To use the “Category title” option, you would want to consider creating “broader” category titles that would be the same for a “Job Family Group”. For example, on your “Manager Appraisal Template” with all management employees having the same competencies; you would create a Category Title for “Management Competencies” and then associate all of those competencies into one group or category.

**Competency Library** [Go to Template Manager](#)

Load your organisation's Competencies into this Library, either one at a time (click 'Add New Competency'), or by using the bulk import utility below (Import Spreadsheet Template provided by your system vendor). Please note that existing Competencies in the Library, with exactly the same name as that on the spreadsheet, will be overwritten (Behavioural Indicators included), and additional ones on the spreadsheet will be added to the Library. **WARNING:** Do not (re-) import the Competency Spreadsheet after you have created Competency Categories, as matching Competencies will be overwritten and relocated to the NO CATEGORY ASSIGNED section.

File:    
[Import Data File](#)

[Manage Competency Categories \(optional\)](#)

**See next screenshot below**

82 items listed [Add New Competency](#)

All Categories

- All Categories
- No Category
- Management Competencies
- Staff Competencies
- Technician Competencies

**Categories Filter**

**Action Orientation / Achievement Drive / Motivation** [Edit](#) | [Delete](#)

- Works with a high level of precision and attention to detail.
- Performs duties with exactness and holds self to rigorous standards.
- Is careful to double-check work and avoid errors and mistakes.

• Has tremendous drive, energy and determination to complete tasks.

When you click the link **Manage Competency Categories** (optional) the following pop-up shows, where you can add your required Competency Categories:

**Competency Categories**

To edit existing items, select the text to be changed, make your changes, then click the 'Save Changes' button

[Save Changes](#) | [Add New Category](#)

Management Competencies	✗
Staff Competencies	✗
Technician Competencies	✗

The categories show as red bold headings:

**Work Standards** [Edit](#) | [Delete](#)

- Rigorously ensures that task deliverables meet quantity and quality standards.
- Demands excellence of self and others.
- Continually identifies ways of doing things better.

**Management Competencies**

**Business Thinking/Acumen** [Edit](#) | [Delete](#)

- Has an excellent understanding of general business and financial concepts and principles.
- Understands the nature and purpose of the organisation, its mission, vision, business model, goals, values, core competencies, culture, products, customers, and competitive advantage, and demonstrates a passion and commitment to these.
- Is aware of the competition and their modus operandi.
- Stays current with the latest technologies, developments and trends in the industry.

**Coaching / Mentoring** [Edit](#) | [Delete](#)

- Makes time to coach employees and help them improve their work performance.

Meet with employees one-on-one on a regular basis to discuss their work

## Assigning Competencies to categories:

File:    
[Import Data File](#) [Manage Competency Categories \(optional\)](#)

78 items listed [Add New Competency](#)

All Categories

**NO CATEGORY ASSIGNED**

**Accountability**

- Holds self and others accountable for required work output and standards.
- Ensures that effective controls and contingency plans are in place.
- Projects/tasks within area of own accountability are completed on time and within budget.

**Accuracy**

- Works with a high level of precision and attention to detail.
- Performs duties with exactness and holds self to rigorous standards.
- Is careful to double-check work and avoid errors and mistakes.

**Active Listening**

**Select the desired Competency from the List and click on EDIT**

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### Add/Edit Competency

Name:

Indicators:

Competency Category:

- No Category
- Administrative Staff Competencies
- Customer Service Call Center Competencies
- Management Competencies**
- Sales Competencies
- Technician Competencies

**Highlight the selected category title**

## Viewing the Competencies by Categories

View the competencies by category using the "Filter feature". Select the category title, and then click on "Filter". It will bring up all competencies that you have added to that category.

**Competency Library** [Go to Template Manager](#)

Load your organisation's Competencies into this Library, either one at a time (click 'Add New Competency'), or by using the bulk import utility below (Import Spreadsheet Template provided by your system vendor). Please note that existing Competencies in the Library, with exactly the same name as that on the spreadsheet, will be overwritten (Behavioural Indicators included), and additional ones on the spreadsheet will be added to the Library. WARNING: Do not (re-) import the Competency Spreadsheet after you have created Competency Categories, as matching created Competencies will be overwritten and relocated to the NO CATEGORY ASSIGNED section.

File:    
[Import Data File](#) [Manage Competency Categories \(optional\)](#)

1 items listed [Add New Competency](#)

Management Competencies

**Management Competencies**

**Accountability**

- Holds self and others accountable for required work output and standards.
- Ensures that effective controls and contingency plans are in place.
- Projects/tasks within area of own accountability are completed on time and within budget.

**"FILTER" by Category title in the dropdown**

## Add New Competency

### Competency Library [Go to Template Manager](#)

Load your organisation's Competencies into this Library, either one at a time (click 'Add New Competency'), or by using the bulk import utility below (Import Spreadsheet Template provided by your system vendor). Please note that existing Competencies in the Library, with exactly the same name as that on the spreadsheet, will be overwritten (Behavioural Indicators included), and additional ones on the spreadsheet will be added to the Library. **WARNING:** Do not (re-) import the Competency Spreadsheet after you have created Competency Categories, as matching Competencies will be overwritten and relocated to the NO CATEGORY ASSIGNED section.

File:

Import Data File

Manage Competency Categories (optional)

78 items listed ➔ Add New Competency

All Categories Filter

### Add/Edit Competency

Select the Category from the Drop down to assign these Competencies

➔

Name	General Sales Skills
Indicators	Is an effective "cold-caller". Demonstrates professional telephone manner. Presents him/herself well to potential customers. Uses open-ended questions and probing to qualify customer needs. Demonstrates effective listening skills. Comes across as warm and friendly and makes customers feel appreciated for their business.
Competency Category	<div style="border: 1px solid #ccc; padding: 2px;">                     No Category                      No Category                      Administrative Staff Competencies                      Customer Service Call Center Competencies                      Management Competencies  <span style="background-color: #e0e0e0;">Sales Competencies</span>                      Technician Competencies                 </div>



Template Manager

Home	System Admin	Users	Goals	Appraisals	PDPs	Reports	Tutorials
Appraisal Manager							
Create New Appraisal							
Bulk-Create Appraisals							
360 Appraisal Manager							
Create New 360 Appraisal							
Bulk-Manage 360 Appraisals							
Template Manager							
<div style="display: flex; justify-content: space-between; padding: 2px;"> <span>Template Database</span> <span>Competency Library</span> <span style="border: 1px solid red; border-radius: 50%; padding: 2px;">Rating Key Library</span> </div>							

## Appraisals>>Template Manager>>Rating Key Library

### Rating Key Library

This library contains five standard "non-editable" Rating Keys, which can be downloaded into Performance Agreements and Appraisal Templates. You can also add your own Rating Keys to this library. Please remember that the 3-rating level should always represent the acceptable/expected performance level, i.e. "On Target/Standard", "Meeting Expectations" (representing 100% achievement). If you want your managers to only use your own uploaded Rating Key, indicate this as follows in the Rating Key Title, e.g.: Apex Healthcare Rating Key. You can also select a Default Rating Key which will automatically download as you create new Performance Measures in Appraisal Templates or Performance Agreements. ([Refer to Rating Key Library in Knowledgebase](#))

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[Go to Template Manager](#) [Add New Rating Key](#)

**Rating Key Library**

You have 7 items in your database

Generic Rating Key 1	Standard
5 Significantly Above Target/Standard (i.e. exceptional)	<input checked="" type="radio"/> Default
4 Above Target/Standard	
3 On Target/Standard (may include slight deviations plus or minus)	
2 Below Target/Standard	
1 Significantly Below Target/Standard (i.e. unacceptable)	
Generic Rating Key 2	Standard
5 Consistently Exceeding Expectations - reflects performance that is consistently exceptional on a continuing basis.	<input type="radio"/> Default
4 Frequently Exceeding Expectations - reflects performance that exceeds expectations on an intermittent but frequent basis.	
3 Fully Meeting Expectations - reflects steady, competent performance (100% level).	
2 Frequently Below Expectations - reflects performance that is regularly not meeting established standards.	
1 Consistently Below Expectations - reflects performance that is consistently not meeting established standards.	
Generic Competency Rating Key	Standard
5 Significantly Above Target/Standard. This competency was demonstrated in a way that sets an exceptional good example to others	<input type="radio"/> Default
4 Above Target/Standard. There were some instances where the appraisee clearly demonstrated extra effort and competency beyond the normal call of duty	
3 On Target/Standard. The competency was displayed at a fairly high level (as per minimum position requirement) throughout the performance period. One or two instances of less serious under-achievement should still be viewed as deserving of a 3-rating. Rule: Consider (a) the seriousness of the under-achievement, (b) its frequency of occurrence, and (c) the length of the performance period	
2 Below Target/Standard. There were some instances of under-achievement that cannot be viewed as small negative deviations from standard	
1 Significantly Below Target/Standard. There were some serious and/or many deviations from standard	
Two-Point Competency Rating Key	Standard
5 N/A	<input type="radio"/> Default
4 N/A	

**Template Manager**

Home System Admin Users Goals Appraisals PDPs Reports Tutorials

- Appraisal Manager
- Create New Appraisal
- Bulk-Create Appraisals
- 360 Appraisal Manager
- Create New 360 Appraisal
- Bulk-Manage 360 Appraisals
- Template Manager
  - Template Database**
  - Competency Library
  - Rating Key Library

**Appraisals>>Template Manager>>Job Role Descriptions**

This functionality needs to be specifically **activated in System Settings**. (See Settings [Job Descriptions](#)) Performance Measures and Standards (including Competencies) can be transferred from a Job Description to its corresponding Appraisal Template (for perfect alignment between them).

**Template Manager**

Home System Admin Users Goals Appraisals PDPs Reports Tutorials

**Corporate Template Database**

Competency Library  
To add or edit Competencies, [click here](#)

Rating Key Library  
To add or edit Rating Keys, [click here](#)  
To copy the Default Rating Key to one or more Templates, [click here](#)

**Regular Appraisal Templates**  
To go to the Job Description Template Manager [click here](#)

Select All Templates (to copy Default Rating Key to)

- Appraisal Manager
- Create New Appraisal
- Bulk-Create Appraisals
- 360 Appraisal Manager
- Create New 360 Appraisal
- Bulk-Manage 360 Appraisals
- Template Manager
  - Template Database**
  - Competency Library
  - Rating Key Library

For Step by Step instructions, please go to the chapter on [TalentPeak® JD Builder Section](#) in this CorpAdmin Guide. To go to your template manager, click the red titled link as shown here. Read the Tutorial on the Job Description Template Manager page for detailed instructions on its use. Also consider asking us to give you an online demonstration on the creation of Job Descriptions in the system; or access our outsourced services to add for you.

[\(Refer to Job/Role Descriptions in Knowledgebase\)](#)



## STEP BY STEP TUTORIAL

### Creating Appraisal Templates

Let's now get some hands-on practice in creating Appraisal Templates (on the Template Database Page).

Please select a Job Title of one of your direct reports (if you have any). Otherwise, any Job Title will do. Click "Create" next to that Job Title on the far right.

**Corporate Template Database**

**Competency Library**  
To add or edit Competencies, [click here](#)

**Rating Key Library**  
To add or edit Rating Keys, [click here](#)  
To copy the **Default Rating Key** to one or more Templates below, select the Template/s first, then [click here](#)

**Regular Appraisal Templates**  
To go to the Job Description Template Manager [click here](#)

Select All Templates (to copy Default Rating Key to)  Select All Templates T

You have 24/25 templates in your system

Job Title	Job Descriptions	Template Exists?	Last Edited	Last Edited By	T-Lock	
<input type="checkbox"/> Accountant	JD - Edit JD - View	Yes	14 Jan 2011	Ben Smith	Edit Template Preview Delete Create	<input type="checkbox"/>
<input type="checkbox"/> Accounting Clerk	JD - Edit JD - View	No	1 Jan 0001	Ben Smith	Edit Template Preview Delete Create	<input type="checkbox"/>
<input type="checkbox"/> Administration Officer	JD - Edit JD - View	Yes	14 Jan 2011	Ben Smith	Edit Template Preview Delete Create	<input type="checkbox"/>
<input type="checkbox"/> Branch Manager	JD - Edit JD - View	Yes	14 Jan 2011	Ben Smith	Edit Template Preview Delete Create	<input type="checkbox"/>

The next view shows (example: Payroll Clerk role):

**Template Builder** Welcome Ben Smith Access privileges: [CorpAdmin](#) [DivAdmin](#) [Appraiser](#) [Appraisee](#)

Home | System Admin | Users | Appraisals | Reports | Tutorials | Sign Out

**Template for Job Title: Payroll Clerk**

Unlock Template  Lock Template

**Template Preview**

Last Edited [Ben Smith](#)

Created 14 Jan 2011

[Update Competencies](#)

Make changes to the fields below as needed, then press the Save button at the bottom of this panel

Notes

**Performance Measures** **Performance Measure Details**

Please edit the Weightings

Please select a Performance Measure on the left, or [click here](#) to create a new one

Enter any relevant notes in the Notes field, such as the names of the Task Force members that have developed the measures.

**Now click:** “Please select a Performance Measure on the left, or [click here](#) to create a new one” (“[click here](#)”)

This will open the following section on the right side of the page. Note that if a Default Rating Key was selected, this will now load automatically. The (3-level) blue border indicates the minimum expected level of performance (“On Target/Standard”, or “Meeting Expectations”):

**NOTE:** If you want **ALL Template measures to be locked**, and not give managers the ability to edit anything in a downloaded Template, or add any additional measures, it is not necessary to lock the individual measures. Just tick the T-Lock tick-box for that Template (see column of T-Lock tick-boxes on the far right-hand side on the Template Manager page). The text of all measures will remain black with the entire Template locked this way.

**Template for Job Title: Payroll Clerk**  
 Unlock Template  Lock Template

**Template Preview**  
 Last Edited: [Ben Smith](#)  
 Created: 14 Jan 2011  
[Update Competencies](#) Save

Make changes to the fields below as needed, then press the Save button at the bottom of this panel  
 Notes:

**Performance Measures** **Performance Measure Details**

[Edit Weightings](#) Please edit the Weightings

Outcome / Goal / Objective / KPI / Competency / Value  Lock this Measure

Performance Standards / Behavioural Indicators if a Competency or Value

[Load new Competency from Database](#) Save Cancel

**Rating Key (What performance or behaviour describes each level?)**  
 5 Consistently Exceeding Expectations - reflects performance that is consistently exceptional on a continuing basis.

## MINI TUTORIAL: What does the term “Performance Measure” mean?

### Performance Measures are by definition any of the following:

- **Goals** (e.g.: “Increase company market share to 35% by year “x”)
- **Objectives** (e.g.: “Implement a new accounting system by “x” date”)
- **Key Performance Indicators (KPIs)** (e.g.: Sales, Customer Satisfaction Index, Net Profit, ROI)
- **Competencies** (e.g.: Accuracy, Communication, Leadership, Selling Skills)
- **Values** (e.g.: Customer Service Excellence, Teamwork, Integrity)

You should generally have anything from 3 to 6 Competencies per Job Title/Role, added to Goals, Objectives and/or KPIs for a total of, as a rule of thumb, not more than 15 Performance Measures in all.

Goals, Objectives and Performance Standards should be stated in GENERIC terms in an Appraisal Template (also in Job Descriptions), and then adapted for individual jobholders once downloaded into their Performance Agreements - to cater for specific local conditions and employee-specific role requirements and targets.

### Example 1 - KPIs:

GENERIC in Template: “Achieve monthly sales targets as agreed with Sales Manager”

SPECIFIC in Agreement: “Achieve an average monthly sales turnover of \$75,000”

### Example 2 - Goals/Objectives:

GENERIC in Template:

Replace this item with any number of goals/objectives specific to the jobholder

- Add relevant performance standards per each goal/objective (due dates, quantities, quality, budget allocation, specs, expectations, etc.)
- Allocate an importance weighting for each goal/objective (Edit Weightings)

SPECIFIC in Agreement:

Goal 1: Complete Project A (*add performance standards & weighting*)

Goal 2: Complete Project B (*add performance standards & weighting*)

Goals, Objectives, and KPIs should be TYPED (or COPIED AND PASTED) into the first field top right of the template, while Competencies and Values can be DOWNLOADED from the Competency Library, if they were added there.

**What are Performance Standards?** Examples are: target dates, numbers/volumes to achieve, dollars to sell, percentages to achieve, quality levels to maintain, etc.

**What are Behavioural Indicators?** Key observable behaviours that describe a Competency or Value, e.g.: Speaks with authority and conviction (ORAL COMMUNICATION).

Consult the **User FAQs** Knowledgebase on the TalentPeak™ customer support website for more details on and examples of Goals, Objectives, KPIs, Competencies, and Values.

## Adding Measures to the Appraisal Template

So let's proceed with adding measures to the Appraisal Template you have created, by adding an Objective with its relevant Performance Standard/s. These are added into the first two fields by typing or by copying and pasting from e.g. a Word document.

### Example:

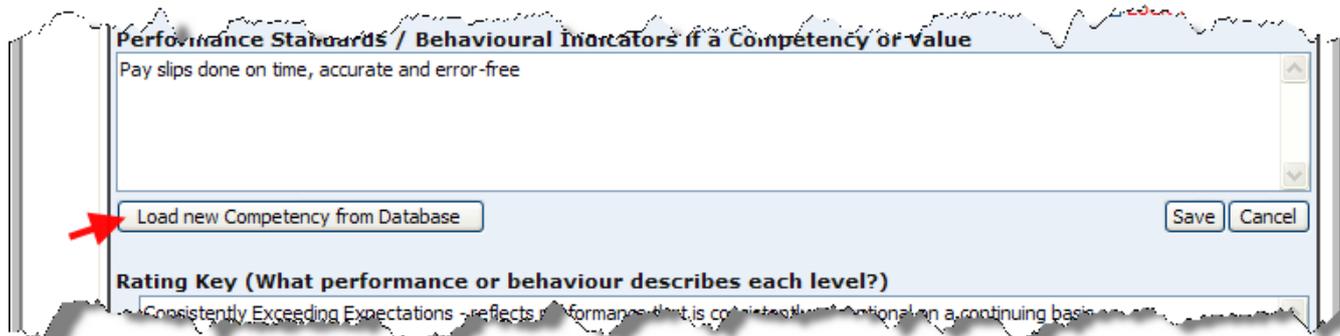
Click “**Save**” with every measure added.

**NOTE:**

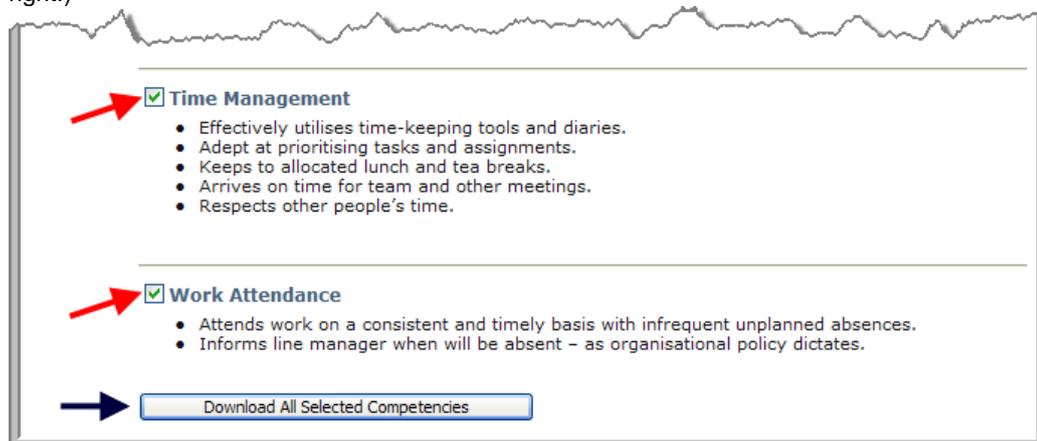
- The Performance Measures will keep “stacking up” in the box on the left of the page as you add them.
- Use the “UP” and “DOWN” arrows (and other available icons) bottom left of the page if you want to re-arrange the order of the measures.
- Performance Measures can also be transferred from Job Descriptions (JD Edit page) to Appraisal Templates.

After you have added all relevant Outcomes, Goals, Objectives and/or KPIs for the role (as explained above), then next, download the relevant Competencies (and/or Values) from the Competency Library.

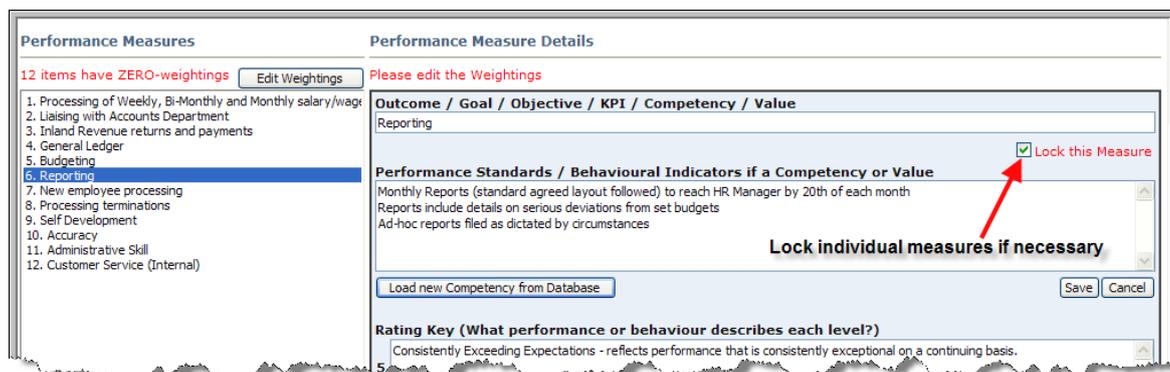
To do so, click the link: “Please select a Performance Measure on the left, or [click here](#) to create a new one” (“[click here](#)”) again, and then click the button: [Load new Competency from Database](#) (find this button below the Performance Standards field – see screenshot below).



This will open the Competency Library. Select all the relevant Competencies/Values for the role (tick the boxes on the left of such Competencies), then go to the bottom of the page and click the button [Download All Selected Competencies](#) to download them into the template. (Individual Competencies can also be downloaded by clicking the link “[Load this Competency](#)” on the right.)



The template now looks as follows, with all measures showing on the left. Selecting a measure shows its details on the right.



Individual measures can be locked if you do not want managers to change them once the template is downloaded for their employees (see below).

**Performance Measures** | **Performance Measure Details**

12 items have ZERO-weightings | [Edit Weightings](#) | Please edit the Weightings

**Outcome / Goal / Objective / KPI / Competency / Value**  
Reporting

Lock this Measure

**Performance Standards / Behavioural Indicators if a Competency or Value**  
Monthly Reports (standard agreed layout followed) to reach HR Manager by 20th of each month  
Reports include details on serious deviations from set budgets  
Ad-hoc reports filed as dictated by circumstances

**Lock individual measures if necessary**

[Load new Competency from Database](#) | [Save](#) | [Cancel](#)

**Rating Key (What performance or behaviour describes each level?)**  
Consistently Exceeding Expectations - reflects performance that is consistently exceptional on a continuing basis.

If no Default Rating Key was set, you need to download a Rating Key for every measure added. To do this, click the button bottom of page [Load Rating Key from Database](#), and then download an appropriate Rating Key (you can overwrite an incorrectly downloaded Rating Key with another one at any time). Note that you can have different Rating Keys for different measure types if you like.

[Load Rating Key from Database](#) | [Save](#) | [Cancel](#)

**Rating Keys** | [Return](#)

**Generic Rating Key 1**

- 5 Significantly Above Target/Standard (i.e. exceptional)
- 4 Above Target/Standard
- 3 On Target/Standard (may include slight deviations plus or minus)
- 2 Below Target/Standard
- 1 Significantly Below Target/Standard (i.e. unacceptable)

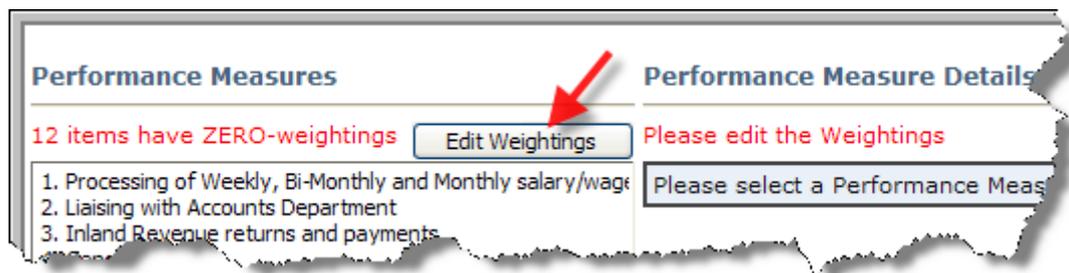
[Load Rating Key](#)

**NOTE:** If you have set a Default Rating Key it will download automatically with every new measure added, i.e. when you click: "Please select a Performance Measure on the left, or [click here](#) to create a new one"

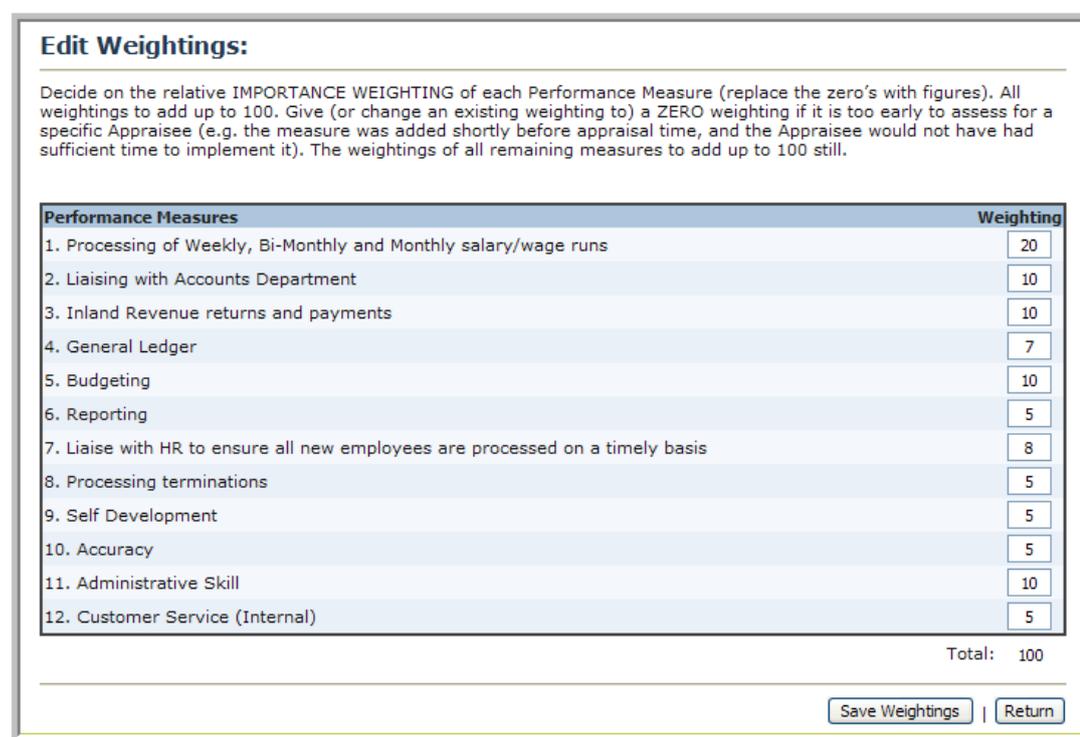
**Edit Weightings** ([Refer to Weightings in Knowledgebase for more information](#))

After you have downloaded/entered all the required Performance Measures into the template, click the [Edit Weightings](#) button just above the Performance Measures box on the left

(NOTE: This button does not show if you have disabled the weightings and performance percentages in the system).



That takes you to the following page:



Read the Instructions. You need to give each Measure an importance weighting (replace the zero's with a figure), with all weightings adding up to 100. Then click [Save Weightings](#) (the weightings are added into the equation for calculating the eventual performance percentage).

When individual measures are locked, you also have the option to lock their respective weightings. This way, managers cannot change the details of a locked measure or its weighting.



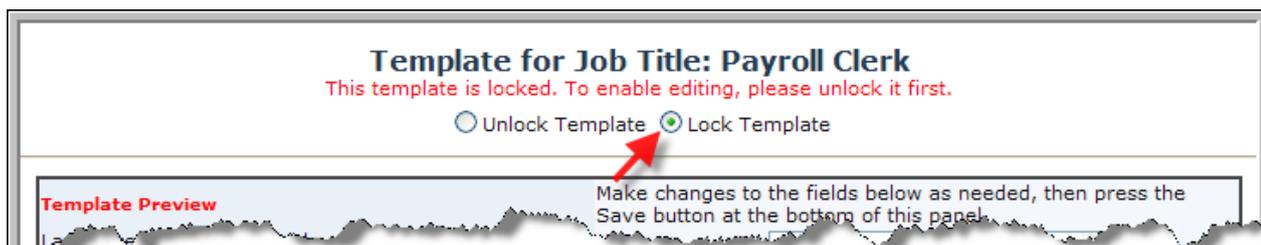
### Other Template Manager Features

**T-Lock = Template Lock.** By ticking this box next to an Appraisal Template, the entire template gets locked, and Appraisors will not be able to edit or delete the performance measures and weightings of a downloaded template, or add any additional measures. Remember to click [“Save T-Lock Changes”](#).



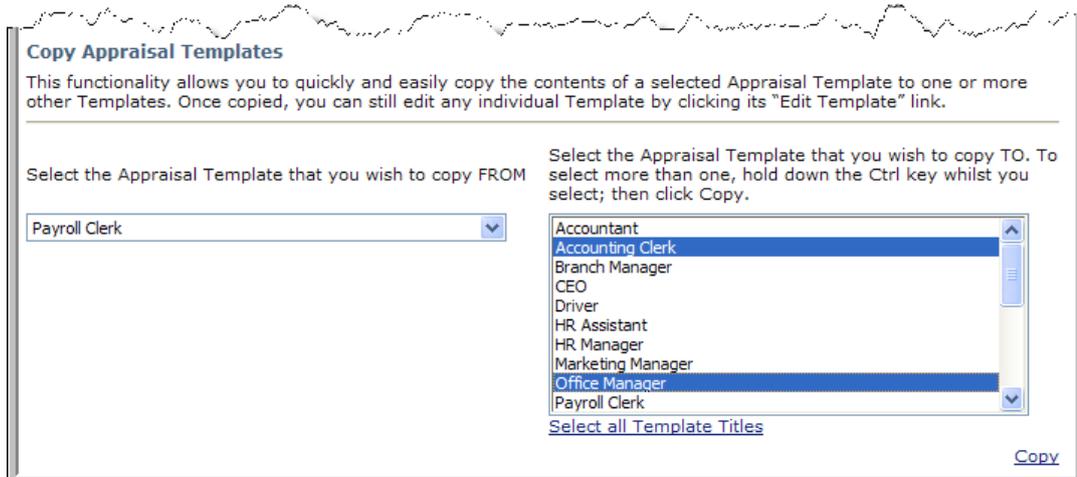
**FAQ Note:** If you want ALL Template measures to be locked, and not give managers the ability to edit anything in a downloaded Template, or add any additional measures, it is not necessary to lock the individual measures. Just tick the T-Lock tick-box for that Template (see column of T-Lock tick-boxes on the far right-hand side on the Template Manager page). The text of all measures will remain black with the entire Template locked this way.

Templates can also be locked (and unlocked) via the radio buttons at the top of the template itself:



### Copy Appraisal Templates

This functionality allows you to copy the contents of a selected Appraisal Template to one or more other templates. Once copied, you can still edit individual templates by clicking their [“Edit Template”](#) link.



## Downloading an Appraisal Template / Creating a New Appraisal

For this next exercise go to **Users >> Browse Users**, and open the User File (link on right) of an employee with the same Job Title for which you have created an Appraisal Template above (or create such a User File from scratch first). If this person does not report to you directly, do not worry, as we are going to get him/her to “report to you” temporarily – just so that you can see how this function works! Also consider adding a dummy user, e.g. Joe Sample, with this job title, reporting to you, so you can experiment with him/her as to how the system works. *(If you do not have any direct reports, consider keeping this dummy user as your permanent “direct report”, so you can see what managers see, and so be able to support them better.)*

With the selected person’s User File open, select yourself as his/her Appraiser (also make sure the selected Job Title is the one that you have created the Appraisal Template for). If your name does not appear in the Appraiser dropdown list, then go to your own User File first, and tick the Appraiser box under “System Access Privileges” (in such a case, you will need to log out of the system and in again to activate your Appraiser role).

Having done this, click on your role-link “**Appraiser**”, top right of your screen (this link will now be highlighted yellow). This takes you to your Appraiser home page, where all your direct reports are listed, along with the status of their appraisals:

Next you need to “create” an Appraisal for the Appraisee selected above. Let’s see how this is done.

Select **Appraisals >> Create New Appraisal** (or click “[click to create](#)”; OR use the link in the popup that shows when you hover your cursor over the Appraisee’s name). The following page opens:

Read the instructions carefully.

In **step 1** you need to select the person you want to create an Appraisal for, and in **step 2** the relevant Performance Period (the default will always be the current period). In **step 3a** you will notice that there are four ways in which an Appraisal can be created. Let’s focus here only on the first two (please study the others by yourself later - they are self-explanatory).

**Option 1:** [Download Appraisal Template from Database](#) allows you to download an Appraisal Template from the database for the selected employee (in step 1).

**Option 2: [Create New Appraisal](#)** allows you to create an appraisal for somebody from scratch. This option is used when there is no Appraisal Template for this person's Job Title in the Template Database (NOTE: Appraisal Templates are not compulsory; e.g. they may be inappropriate in the case of senior managerial positions). When clicking this link, the same page format will open as with creating Appraisal Templates, i.e. you can download Competencies and Rating Keys; add Goals, Objectives, KPIs and Standards, and Edit Weightings. Such a Performance Agreement will be unique to a specific employee, and will/does not form part of the Appraisal Template Database.

So, to continue with our case study, select the person in step 1 that you have created an Appraisal Template for; then click [Download Appraisal Template from Database](#) to download the template for him/her.

The downloaded template is now called a "**Performance Agreement**" (as it now belongs to a specific person with whom the measures need to be discussed and agreed), and looks as follows:

The Appraisal Date will always, by default, show as the last day of the performance period (see screenshot above). Appraisors should overwrite the default date with the actual appraisal interview date as agreed with the Appraisee. The automated email reminders are triggered by this date, which can be different for each Appraisee.

**NOTE:** If your system is set for anniversary-based appraisals, this date will default to the same day and month as the "Start Date" in the Appraisee's User File.

Select any of the Performance Measures on the left, and its details will show on the right. These can now be edited if the template (or measure) is unlocked. Ensure that the weightings still add up to 100 if measures were added or deleted.

NOTE: This process of creating Appraisals (Performance Agreements) for employees should be done as early as possible at the start of a performance period, so that Appraisees can view theirs at any stage (from their own login), leaving them with no excuse that they "did not know what were required of them".

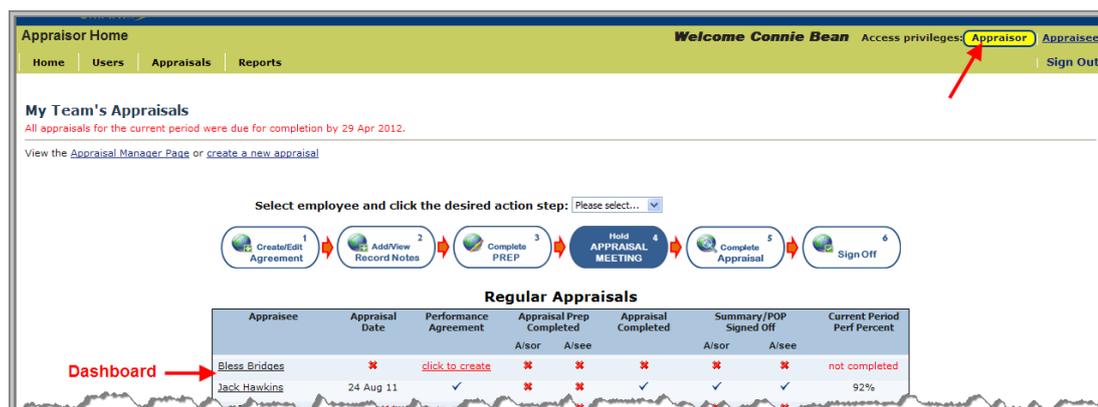
**NOTE: Corp- & DivAdmins** can also create appraisals on behalf of line managers (a very useful functionality to give you more control over this). See the following system pages in the Corp- & DivAdmin roles:

- **Create New Appraisal:** To create appraisals for individually selected employees.
- **Bulk Create Appraisals:** To create appraisals for all employees in selected units, or even the entire organisation, with ONE MOUSE CLICK. Read the instructions on this page carefully.

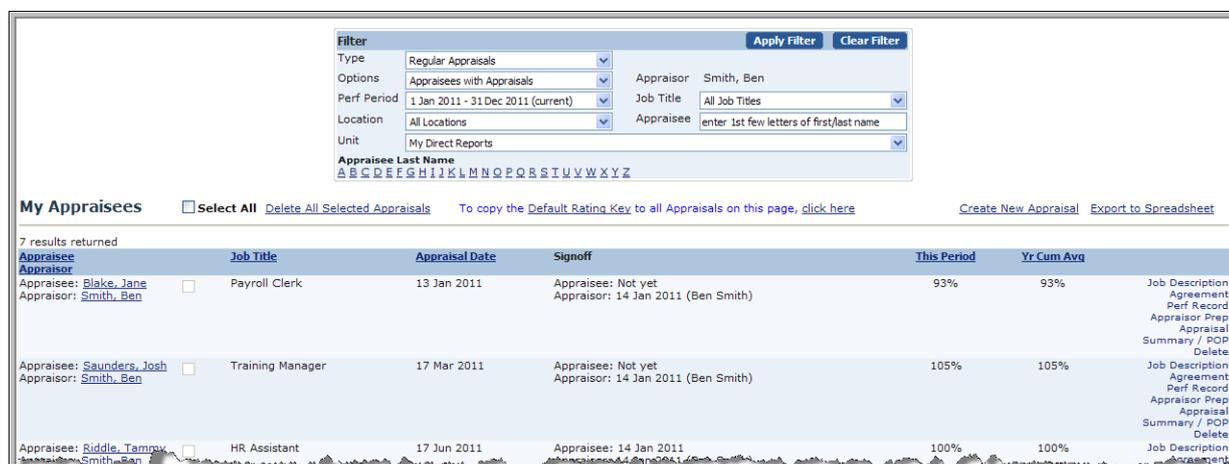
Appraisals created in bulk by administrators this way get automatically assigned to their respective Appraisees and Appraisors within the system.

Let's now see how appraisals appear as a "workable" document.

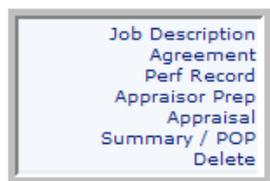
### Appraisal Manager View



On the Appraisal Manager page you can view and monitor the status of the appraisals of all your direct reports (Appraisees), as well as "indirect" reports if you have further units "under you" (click the UNIT dropdown list in the filter to see the lower-level units). The Appraisal that you have created last will always show at the bottom of the list of appraisals on this page.



The Appraisal Manager page is also a "portal" for gaining access to the following online forms of each Appraisee (see links on far right above and on your pc screen):



- **Job Description** (if this feature is activated): Shows view/print version of Job Description.
- **Agreement**: Opens the Performance Agreement, e.g. to edit.
- **Perf Record**: To upload Performance Record Notes of good or poor Appraisee work performance or behaviour throughout the performance period.
- **Appraisor Prep**: Takes you to the Appraisor Preparation (Draft) Form. The Appraisor's PREP form cannot be viewed by the Appraisee, or anybody else for that matter – unless the feature to allow its release is activated in System Settings (Appraisees have their own PREP Form, also called "Self-Appraisal").
- **Appraisal**: Takes you to the Official Appraisal Form of the Appraisee (to be completed after the appraisal interview). The contents of the Appraisor PREP Form can be transferred into this form (individual measures, or the entire PREP Form contents in one go - see transfer links on the PREP Form).  
**NOTE: The Official Appraisal Form cannot be viewed by the Appraisee from his/her login until such time as the Appraisor - and Higher Level Manager (HLM) if activated - signs off on the Appraisal (the HLM can e.g. be the Appraisor's boss or the Corp- or DivAdmin.).**
- **Summary/POP**: Contains the Performance Percentage Calculations (or rating averages), Performance Optimisation Plans, and signoff links. NOTE: The Summary/POP Form also cannot be viewed by the Appraisee from his/her login until such time as the Appraisor (and HLM if activated) signs off on the Appraisal.
- **Delete**: Deletes an appraisal that has not been signed off yet.

**NOTE:** The Appraiser home page dashboard is another easy way to view the status of employee appraisals, and to access their various appraisal forms via the links in the hover pop-up that shows when putting your cursor over an Appraisee's name:

Regular Appraisals					
Appraisee	Appraisal Date	Performance Agreement	Appraisal Prep Completed		Appraisal Completed
			A/sor	A/see	
Fred Frost			✓	✓	✓
Gary Geon			✗	✗	✗
Jan Bell			✗	✓	✓
Jane Blake			✗	✓	✓
Josh Saunders			✓	✓	✓
Brown, Liz			✗	✗	✗

**hover-over popup**

I want to:

- ▶ View User File
- ▶ View Job Description
- ▶ View/Edit Performance Agreement
- ▶ View/Add Performance Record Note

**Performance Record Functionality (“Perf Record” link)**



You can disable (in System Settings) the Performance Record Functionality for both Appraiser and Appraisee, or just Appraisees. A system warning will pop up (when clicking “Perf Record”) if access had been disabled in this way.

If ENABLED for both parties (the default setting), the Appraiser and the Appraisee will have the ability to upload performance data, and examples of good (“highlight”), general, or poor (“lowlight”) work performance or behaviour (incidents) into the system, to “call up” at appraisal time.

Best practice suggests that the line manager should first consult with the employee before uploading such performance record notes. They need to establish all the facts first, give feedback (verbally, and in person if possible), do coaching if necessary, and only then upload such performance record notes into the system.

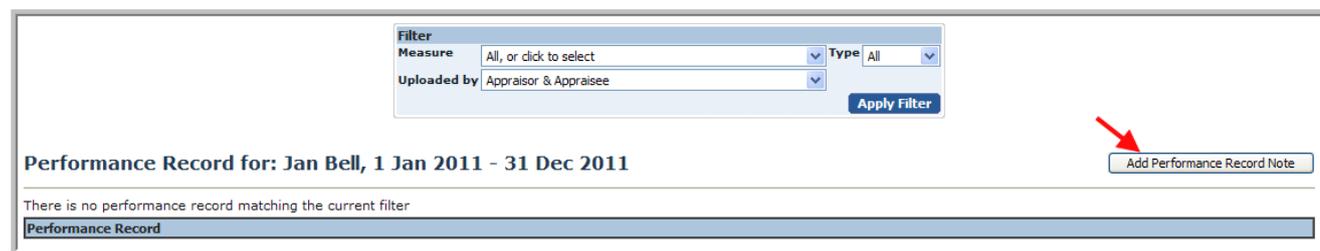
Such regularly uploaded performance notes will ensure that the FULL performance period is considered during appraisals, and not just the last few months – as the general complaint goes.

**You can set the Performance Record accessibility for Appraisees as any one of the following in System Settings:**

- Appraisees cannot add or view Performance Record Notes
- Appraisees cannot add Performance Record Notes but can view the Appraiser’s
- Appraiser cannot view the Appraiser’s Notes but can add their own
- Appraisers can hide individual Performance Record Notes from Appraisees

(Previously covered in this guide; also refer to [System Settings](#)>>Performance Record Notes)

The two screenshots below show how a Performance Record Note gets added:



Two electronic files can be attached (uploaded) to each Performance Record Note as evidence of the incident recorded, e.g. an email from a client, or a spread sheet with performance data.

When clicking SAVE, a system popup will ask you if you want to notify the Appraisee of the note you have added (done by system-generated email).



(Also REFER to the separate **Appraiser User Guide** for more in-depth details, examples and screenshots in respect of the Appraiser role)

As Appraiser, start with the **Appraiser Prep** form at appraisal time. Enter your provisional notes and ratings in respect of each of the Performance Measures (consult the **Performance Records Notes** in the process), and then print out the PREP Form to take with you to the appraisal interview. The Appraisee needs to do the same with his/her own PREP Form.



**NOTE:** You can request the Appraisee to release his/her PREP Form to you to preview prior to the appraisal, but first check your organisation’s policy in this regard. Such a “released” PREP Form will show as another (red) link on the Appraisal Manager page: **“Appraisee Prep”**.

After the appraisal interview, go to the **Official Appraisal Form** (“Appraisal” link), and enter the results of the appraisal as mutually agreed with the Appraisee.



**NOTE:** You can copy your ratings and notes from your Appraiser PREP Form over to the Official Appraisal Form – one measure at a time, or all in one go by clicking the “Transfer all comments and ratings, and jump to Official Appraisal Form” link at the bottom of the PREP Form. Ratings and notes can also be transferred from a released Appraisee PREP Form to the Official Appraisal Form in exactly the same way.

**Performance Optimisation Plan (POP) (incl. Training & Coaching)**  
To attend advanced external Customer Service Workshop.

**Transfer contents of one measure at a time**

[Transfer above Measure to Official Appraisal Form](#) [Save Progress](#)

---

Spell Check **Transfer contents of all measures**

[Stripped-Down Version](#)  
**Transfer all comments and ratings, and jump to Official Appraisal Form**

Once you are satisfied with the contents of the Official Appraisal Form (reflecting what was agreed with the Appraisee during the appraisal interview), click the link bottom of page **“Submit Ratings and jump to Summary / POP Form”**.

**Performance Optimisation Plan (POP) (incl. Training & Coaching)**  
To attend advanced external Customer Service Workshop.

[Save Progress](#)

---

Spell Check [Stripped-Down Version](#)  
**Submit Ratings and jump to Summary / POP Form**

That will take you to the **Summary/POP Form** where the performance calculations show, as well as all the Performance Optimisation Plan (POP) Notes.

Finally, you can enter some overall comments (in the field next to “Appraiser”), and sign the appraisal off by clicking: [Sign Off Now](#).



## Summary/POP Form Sign Off

**Appraisal Summary and Performance Optimisation Plan (POP)**

<b>Appraisee Information</b>		<b>Job Title:</b> Payroll Clerk	
<b>Name:</b> Jan Bell	<b>Location:</b> Sydney	<b>Units:</b> Human Resources->Payroll	
<b>Appraisal Information</b>		<b>Appraiser Job Title:</b> HR Manager	
<b>Appraiser:</b> Ben Smith	<b>Perf Period:</b> 1 Jan 2011 - 31 Dec 2011	<b>Appraisal Date:</b> Fri, 21 Jan 2011	

**Sign Off**  
Please enter any general comments you may have, and then sign the Appraisal off by clicking the "Sign Off Now" link. The Appraisee signs off last, and should be given sufficient time and privacy to do so.

**Appraiser**  
Well done with your first year with us Jan. Just give a little more attention to internal customer service, and things can only go better from there.  
I am very satisfied with the way in which you have taken command of your role and the excellent relationship you enjoy with all staff.  
All in all, well done!

[Save Comments](#)      [Sign Off Now](#)

**Appraisee**

Performance Measures	Rating	Weighting	Weighted Rating	PERFORMANCE OPTIMISATION PLAN (incl. Training & Coaching)
1. Processing of Weekly, Bi-Monthly and Monthly salary/wage runs	2	20	40	Investigate and submit a new operating procedure to cut the weekly wages run time by minimum 20% by 31 December 2011.
2. Liaising with Accounts Department	3	10	30	
3. Inland Revenue returns and payments	3	10	30	
4. General Ledger	4	7	28	Ask Sue to double-check to prevent any errors.
5. Budgeting	4	10	40	
6. Reporting	3	5	15	Also include pie charts with monthly reports to show salary/wages breakdown.
7. New employee processing	3	8	24	
8. Processing terminations	3	5	15	Sue to coach and assist with next three staff terminations.
9. Self Development	3	5	15	80% of planned L&D activities to be completed by 31 October 2011.
10. Accuracy	3	5	15	Manager to provide latest MS Office Suite. Attend MS Excel Advanced workshop externally at Horizons PC Training.
11. Administrative Skill	3	10	30	
12. Customer Service (Internal)	2	5	10	To attend advanced external Customer Service Workshop.
		100	292	
		<b>Overall Performance 97%</b> (Weighted Rating Avg: 2.9)		

### NOTE:

- The Appraisee will not be able to access the Official Appraisal or Summary/POP Forms from their login until such time as you have signed off on the appraisal (as well as the Higher Level Manager if the 3rd level signoff feature of the system had been activated).
- If the **Weightings and Performance Percentages** feature of the system had been disabled by you, then Rating Averages as opposed to Performance Percentages will show in the system.

## Appraisee Signoff

(Study the [Appraisee User Guide](#) for more details on the Appraisee role)

Once the Appraiser (and HLM if activated) have signed off, Appraisees should go to their **Appraisals >> Appraisal Manager** page (or use their home page dashboard popup, or action step icons) to access the following online forms via the links on the right:

- Job Description** (if this feature activated)
- Agreement Preview** (to review their measures and standards to achieve)
- Performance Record** (if this feature activated) (to add performance record notes, and view the manager's)
- Appraisal Prep** (for self-appraisal in private, and to then print out to take to the appraisal interview)
- (Official) Appraisal** (read-only view of ratings and notes by Appraiser, as mutually agreed during the appraisal interview)
- Summary/POP** (to add own overall comments and sign the appraisal off)

Appraisees should enter their own final overall comments on the Summary/POP Form, and then sign the appraisal off as well. After this had been done, Appraisors cannot make any further changes to any of the appraisal forms, unless they ask the Corp- or DivAdmin to undo the signoffs of all parties first.

The Appraisee needs to be aware of and agree to this, such as when both parties agree that something needs to be changed on one of the forms. The normal signoff sequence must then be followed again, with that of the Appraisee taking place LAST to "lock" all the forms again.



## TALENTPEAK™ SUMMIT GOAL MANAGEMENT SYSTEM

[Marketing Video Link](http://www.talent-peak.com/summitgoalmanagement.html)>><http://www.talent-peak.com/summitgoalmanagement.html>

The **Summit Goal Management (GM) Module** is an add-on system to the core TalentPeak™ (regular performance appraisals) System or can be set up as a standalone system.

The aim of this guide is to help you to comprehend and set up the Summit Goal Management Module in the shortest possible amount of time. Relevant screenshots are provided, where necessary, for added clarity.

The guide is divided in three sections, illustrating the role of the three main participant levels:

- CorpAdmin
- Manager
- Employee

**Fact Note:** TalentPeak™ is written in International English Spelling to enable a globally acceptable format

### CorpAdmin Role

#### Goal Management System Settings

Go to **System Admin >> Goal Mgt Settings:**



### Goal Management Settings

#### Scorecard Perspectives

(Optional) Here you can add (balanced) scorecard perspectives if your organisation makes use of such perspectives or categories to differentiate between the different types of KPIs you want to measure and cluster together.

Scorecard Perspectives Setup



#### Corporate Information

(Optional) Here you can add any information you want to convey to your employees, such as your Corporate Strategic Business Plan. When released, it will show as a link 'Corporate Information' at the top of the Goal Manager page in the roles as selected below.

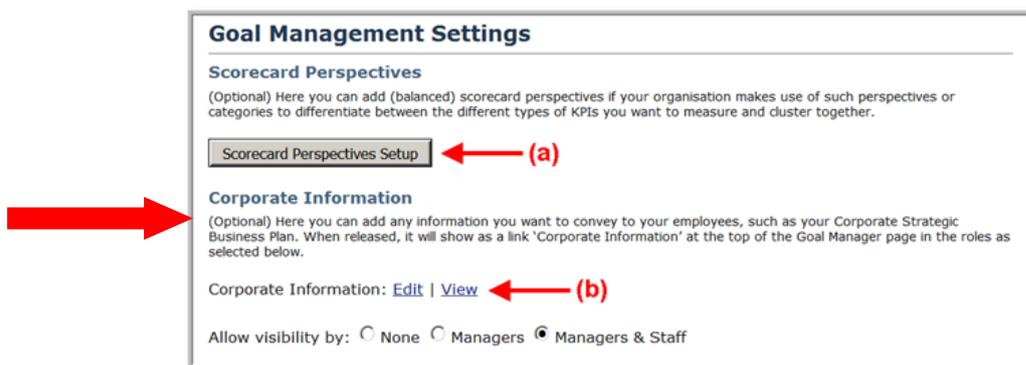
Corporate Information: [Edit](#) | [View](#)



Allow visibility by:  None  Managers  Managers & Staff



## Corporate Information



**Goal Management Settings**

**Scorecard Perspectives**  
 (Optional) Here you can add (balanced) scorecard perspectives if your organisation makes use of such perspectives or categories to differentiate between the different types of KPIs you want to measure and cluster together.

[Scorecard Perspectives Setup](#) ← (a)

**Corporate Information**  
 (Optional) Here you can add any information you want to convey to your employees, such as your Corporate Strategic Business Plan. When released, it will show as a link 'Corporate Information' at the top of the Goal Manager page in the roles as selected below.

Corporate Information: [Edit](#) | [View](#) ← (b)

Allow visibility by:  None  Managers  Managers & Staff

Add here anything you would like to share with your employees with respect to your corporate strategies and goals, etc.

This, for instance, is a good place to add your Corporate Strategic Business Plan, and to then, once completed, make it visible to managers only, or managers and staff. The contents can be changed at any time, of course, to keep it fresh and current.

Below is a partial example:



**Corporate Information**

**Strategic Business Plan**

**Vision**  
 To be the preferred and most trusted resource for the products and services that we offer to our clients.

**Mission**  
 To provide the highest level of service, and the broadest selection of products in our industry, at the most competitive prices.

**Values**

**1. Integrity**  
*We apply the highest standards of ethical behaviour and practice.*

- We are honest, transparent and open with our clients and each other
- We respect every individual's right for privacy and confidentiality

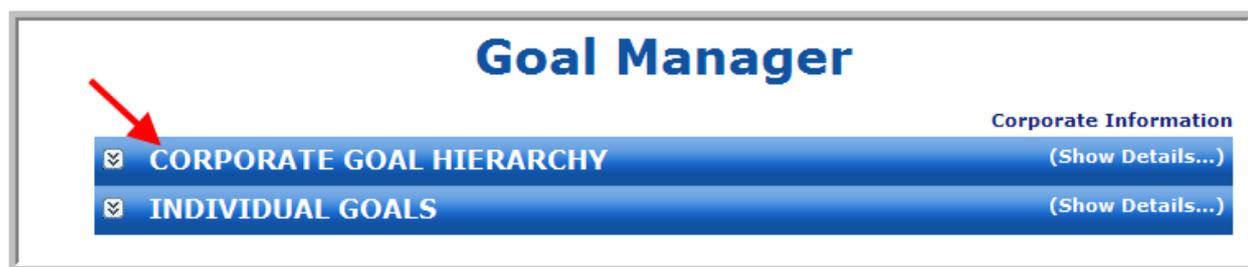
## Goal Management Categories and Hierarchy

### Corporate Goal Hierarchy

Go to **Goals >> Goal Manager**:



Select **Corporate Goal Hierarchy**.



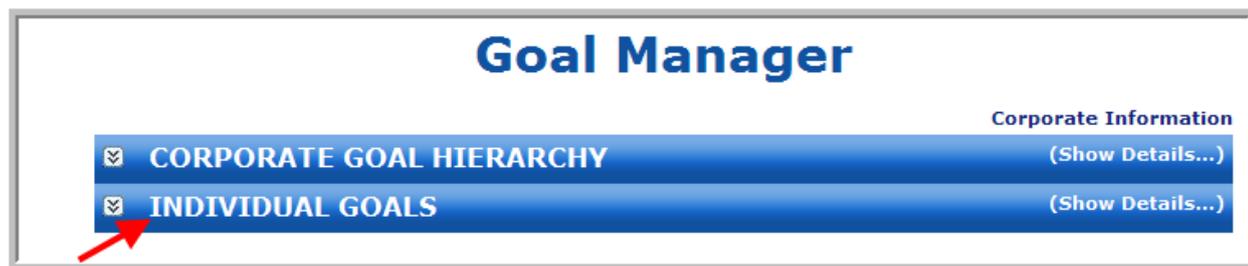
This feature allows a CorpAdmin (who can also be the President/CEO/MD of the organization when you set up multiple CorpAdmins) to build a hierarchy (or library) of Corporate Goals, which can then be made visible to your units lower down, so managers can cascade relevant ones to specific employees/direct reports.

- You need to first create **Goal Categories**, which could e.g. be the same as your Scorecard Perspectives if you make use of the latter.
- Following that, you can add any number of **Goals** (even sub-goals) to the various Goal Categories.
- See the red 'action links' at the top of the page as to what you can do with each of your selections.
- One or more goals (from any one or more categories and/or goal levels) can be **cascaded** to one or more employees in the organization. This will be illustrated in detail in the Manager (Appraisor) role, as it works the same way there.
- Goal categories and goals can be changed and updated at any time, e.g. annually, or even more frequently.



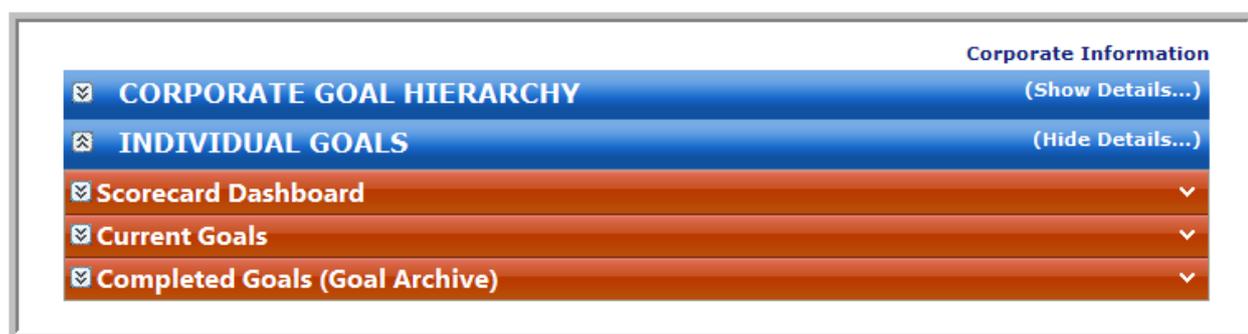
## Individual Goals

Select **Individual Goals** page.



Clicking it opens the following three page headers:

- Scorecard Dashboard
- Current Goals page
- Completed Goals (Goal Archive) page



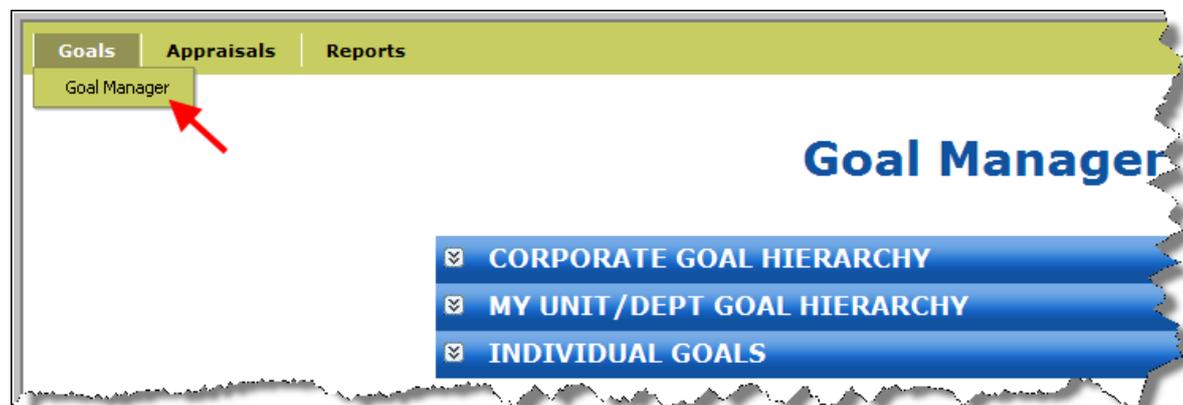
The use of these pages will become clear after studying the Line Manager role below. Suffice it to say at this point that what a manager can see and do on the Goal Manager page for his/her direct reports, the CorpAdmin/s can see and do for all employees in the organization (or for assigned divisions in the case of DivAdmins), except that managers has the right (the default setting) to hide the goals of their direct reports from the Corp-DivAdmin/s, until they are ready or want to give viewing (and even editing) rights to them. Consider developing a company policy in this regard.

## Line Manager Role

Go to the **Appraisor** (line manager) role:

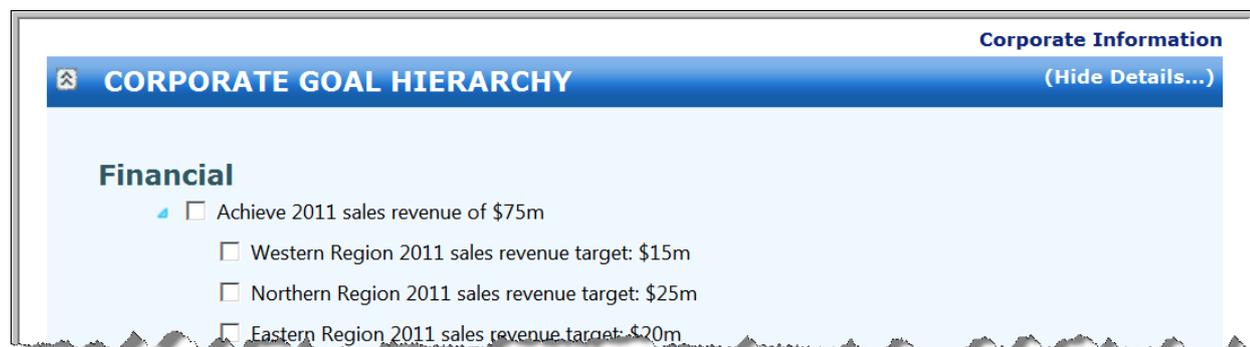


Go to **Goals >> Goal Manager**:



### Corporate Goal Hierarchy

If made visible to managers by the CorpAdmin, this will be viewable here, and these goals can now be cascaded to any of your direct reports. This process will be illustrated in detail later in this user guide.



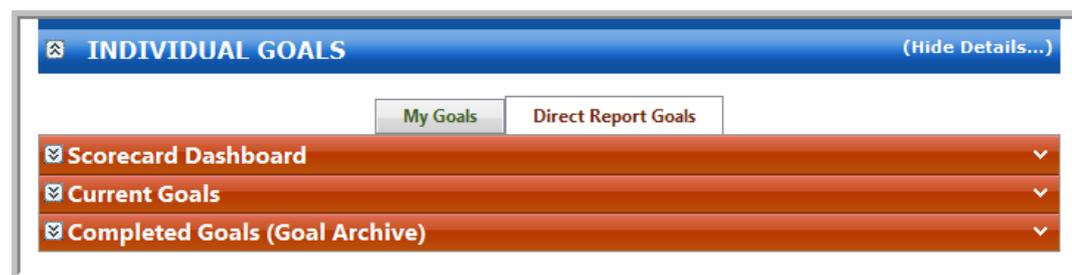
### My Unit/Dept. Goal Hierarchy

Some goals from the Corporate Goal Hierarchy may be relevant to you as manager, so you can add them here as well, but most importantly, here you can add Goal Categories and Goals specific to your department and operations. This allows you to plan in details all your unit goals, which can then be cascaded to yourself and/or your direct reports. This cascading process will be illustrated further down in the user guide.



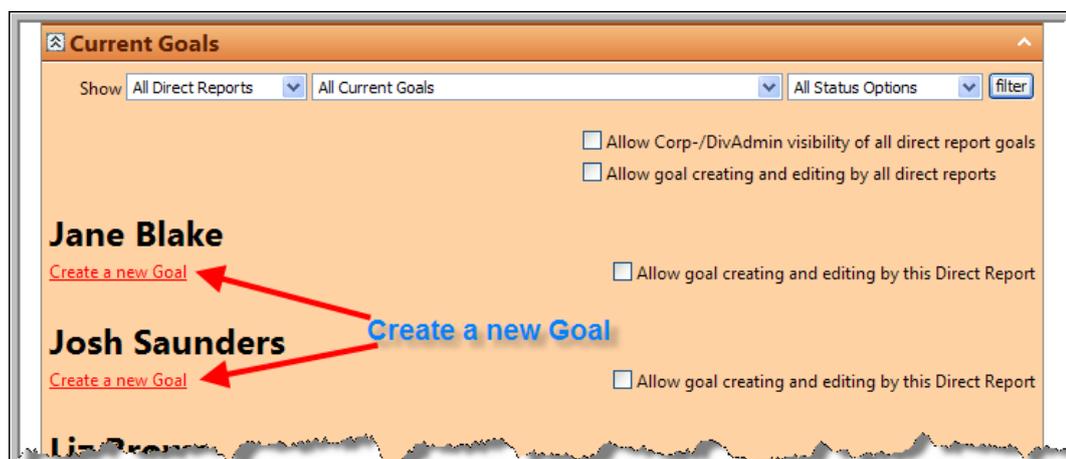
### Individual Goals

- The **My Goals** tab takes you to your own goals page (which can also be viewed in your Appraisee role).
- The **Direct Report Goals** tab takes you to your direct reports' goals pages (we will now study these in detail, starting with the Current Goals page in order to follow a logical sequence).



### Current Goals

Opening this page, reveals all your direct report names, and a link "Create a new Goal" with each.



## Creating a New Goal

Clicking "[Create a new Goal](#)" opens the following pop-up page, where you can enter goal details as illustrated:

### Josh Saunders (Goal 1)

Created By: **Ben Smith (01 Sep 2011)**  
Last Edit By: **Ben Smith (01 Sep 2011)**

**Goal Title** 60 characters maximum  
 [Save](#) [Close Window](#)

**Goal Description / Performance Standards**

**Spell Check** Manager approved: **Not Yet** [approve now](#)  
Jobholder accepted: **Not Yet**

Due Date:  Priority:  Status:  Percent Completed:  Date Completed:

**Goal Action Steps (optional)**  
[Add \(new\) Action Step for this Goal](#)

**KPIs (optional)**  
[Add \(new\) KPI relevant to this Goal](#)

- **Goal Title:** (1) Start with an **action verb**, such as 'Increase', 'Implement', 'Ensure', 'Achieve', 'Complete', etc., (2) add the **outcome** to be achieved ('increase new client accounts by 25%'), and (3) the **due date** ('by 31 Dec 2011').
- **Description:** List additional performance standards to make it as clear as possible to the jobholder (employee) as to what quantitative (KPIs) and qualitative measures and parameters should be achieved and/or adhered to.

**Employees can only be productive when they know exactly what are expected of them, i.e. having goals that are **SMART**:**

**S** - Specific (clearly specify the intended outcome/s)

**M** - Measurable (quantifiable; state exactly what the criteria for success are and how they will be assessed/measured)

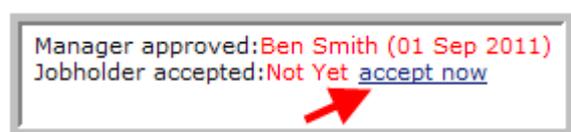
**A** - Attainable (challenging but achievable; employee must have the skills, time, resources and authority to deliver the expected results)

**R** - Realistic (relevant to the employee's role; must be willing and able to work towards its achievement)

**T** - Time-bound (clearly define the time frame and/or target date)

**To ensure employee commitment and buy-in, jointly discuss and agree their goals with them.**

- **Due Date:** Agree this with the jobholder.
- **Priority:** Select the relevant option.
- **Status & Percent Completed:** Set by jobholder as he/she progresses with goal achievement – needs to be updated at agreed times, e.g. weekly on Mondays before 10am, so the manager can check on their progress for all direct reports.
- **Date Completed:** Selected by manager once satisfied that goal had been achieved.
- **Approve:** Manager approves the goal, by clicking the '[approve now](#)' link. This locks the Goal Title, Description, Due Date, and Priority. This approval can be undone at any time by the manager, if changes to the above items need to be made. This will also undo the jobholder goal acceptance (signoff), which needs to be done again after the change and manager new approval.
- **Accept:** The jobholder needs to accept (sign off on) the goal from his/her login.



### Current Goals Page View

When saving the goal and closing the goal pop-up page, it will now show as follows on the **Current Goals** page.

## Josh Saunders

[Create a new Goal](#)  Allow goal creating and editing by this Direct Report

Goal Title	Due Date	Priority	Status	Percent Completed	Date Completed
<input checked="" type="checkbox"/> 1. Increase new client accounts by 25% for 2011 fiscal year	31 Dec 2011	High	Not Started	0%	

SELECT GOAL/S TO: [Edit/View](#) Move: [UP](#) | [DOWN](#) [Delete](#) [Move to Goal Archive](#) Copy to: [OTHERS](#) | [APPRAISAL](#)

You can select a goal again at any later stage to:

- Edit/View
- Move up or down in the list of goals
- Delete
- Move to the Goal Archive (once completed)
- Copy to other direct reports
- Move to the employee’s appraisal Agreement (with the core Appraisal System activated)

The **Goal Status** and **Percent Completed** need to be update regularly by the jobholder, e.g. on a weekly basis

Manager approved: Ben Smith (01 Sep 2011)  
Jobholder accepted: Josh Saunders (01 Sep 2011)

Status

Not Started

Not Started

Behind Target/Schedule

On Target/Schedule

Ahead of Target/Schedule

Completed

Cancelled

Percent Completed

100%

Date Completed

regularly updated by jobholder

When updated this way, it will display as follows:

Goal Title	Due Date	Priority	Status	Percent Completed	Date Completed
<input type="checkbox"/> 1. Increase new client accounts by 25% for 2011 fiscal year	31 Dec 2011	High	On Target/Schedule	30%	

### Adding Goal Steps (optional)

Click '[Add \(new\) Action Step for this Goal](#)' if you want to set some key steps to be taken in the execution of the goal (or the jobholder can do this).

**Goal Action Steps (optional)**

[Add \(new\) Action Step for this Goal](#) ←

Clicking this link opens the following pop-up page, where you can enter the step details as illustrated:

Enter the step details as illustrated:

### Josh Saunders (Action Step 1)

Goal Action Step Title (50 char max)	Due Date	Date Completed
Identify current client industry spread	15 Sep 2011	

Description

This will assist in seeing what the industry spread of our current clients is, and to establish where the biggest untapped opportunities are. Present as an Excel table and pie chart.

**Spell Check**

Last edited by: Ben Smith (01 Sep 2011)

Save
Close Window

Having entered the steps, they will display as follows on the goal page:

### Goal Action Steps (optional)

[Add \(new\) Action Step for this Goal](#)

<input type="checkbox"/> Action Step	Due Date	Date Completed	Description
<input type="checkbox"/> 1 Identify current client industry spread	15 Sep 2011		This will assist in seeing what the industry spread of our current clients is, and to establish where the biggest untapped opportunities are. Present as an Excel table and pie chart.
<input type="checkbox"/> 2 Research a strategy in achieving the set target	21 Oct 2011		Involve the sales management team throughout. Consult latest academic resources, books, etc. on the topic.
<input checked="" type="checkbox"/> 3 Implement agreed action plan	31 Dec 2011		Submit weekly progress report to CEO

[Edit selected step](#)  
 [Move selected step UP](#) | [DOWN](#)  
 [Delete selected step/s](#)

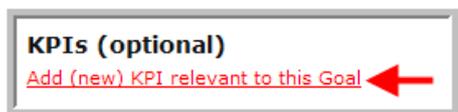
### Adding KPIs (optional)

A KPI is a key quantifiable measure/metric that you want to keep continuous tabs on -- as a crucial, quick (leading) indicator of how the goal is or had been achieved (and how the employee, unit or organization is faring in it). Here are a few examples:

- Sales (\$)
- Budget variance (\$, %)
- No of customers (#)
- Customers lost/churn (%)
- Customer satisfaction index (%)
- Profit / customer (\$)
- Customer Complaints (#)
- On-time delivery (OTD) (%)
- Rejects (#, %)
- Staff turnover (%)

The idea is to act immediately when you notice that these KPIs are behind target, and for that reason they have to show in a place where they are easily visible (i.e. the **Scorecard Dashboard** – see next page).

Click '[Add \(new\) KPI relevant to this Goal](#)' if you want to set some Key Performance Indicators (KPIs) to be achieved.



NOTE: that while most of the time only one KPI per goal may be relevant (even none if there are no relevant quantifiable metrics), it can happen that more than one KPI may be relevant with certain higher-level goals (e.g. a goal such as 'Increase market share to 40%', may have various additional KPIs to do with Budgets, Revenue, Profitability, ROI, etc.).

Clicking this link opens the following pop-up page, where you can enter the KPI details as illustrated below. Select a **Value Symbol** relevant to your KPI.

### Josh Saunders (KPI 1) Updated by jobholder

KPI Title (50 char max)	Value Symbol	Target	Actual
2011 Client Gain	Number	875.00	620.00

Notes  
The 25% to be based on the 31 Dec 2010 client account number of 3,500, i.e. 875 new clients required at minimum.

Spell Check

Perspective (optional) Customers

- Please select
- Financial
- Customers
- Internal-Business-Processes
- Learning And Growth

Perspectives only show if any were added on the Goal Mgt Setup page

Value Symbol

- Number
- Number
- Percent
- \$
- US\$
- AU\$
- NZ\$
- CAD
- €
- £
- ¥

Having entered the KPI/s, they will display as follows on the goal page:

### KPIs (optional)

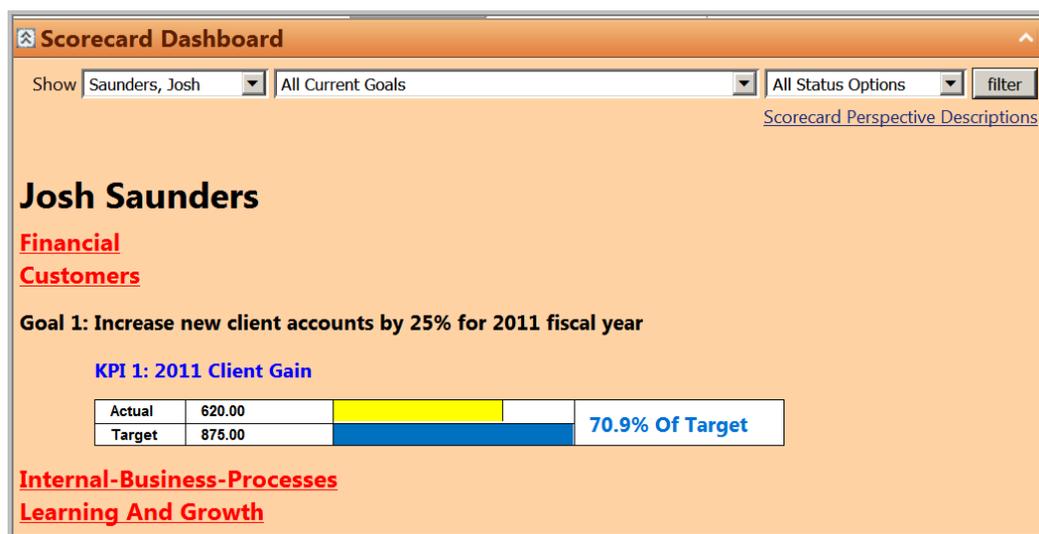
[Add \(new\) KPI relevant to this Goal](#)

<input type="checkbox"/> KPI	Target	Actual	Perspective	Notes
<input checked="" type="checkbox"/> 1. 2011 Client Gain	875.00	620.00	Customers	The 25% to be based on the 31 Dec 2010 client account number of 3,500, i.e. 875 new clients required at minimum.

[Edit selected KPI](#)
[Move selected KPI](#)
[UP](#) | [DOWN](#)
[Delete selected KPI/s](#)

## Scorecard Dashboard

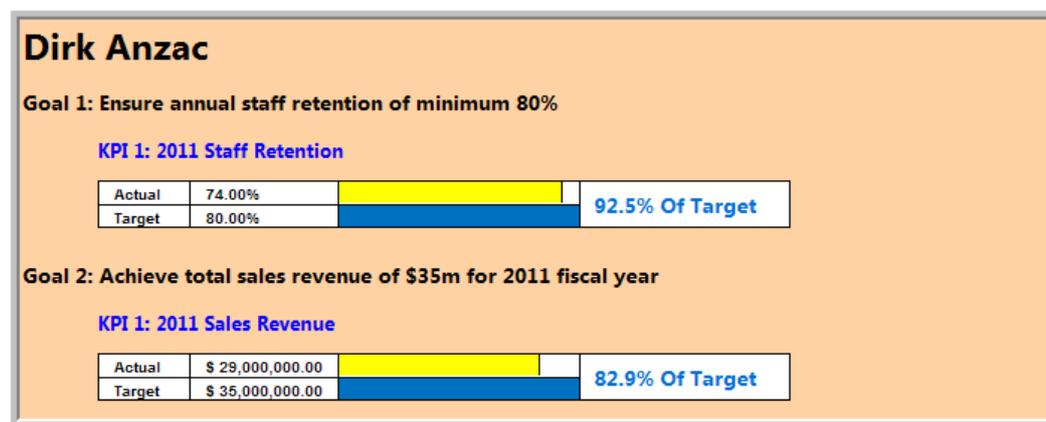
The KPI shows as a simple bar chart on the **Scorecard Dashboard** page, where managers can have a quick, birds-eye view of the status of the key metrics (KPIs) of all direct reports in their units.



There should be set times arranged when employees need to update their Goals and KPIs **Status** and **Actual** figures, e.g. once per week on a Monday by a certain time; middle managers by e.g. a Tuesday; and senior managers by e.g. a Wednesday, so the figures can be 'rolled up' all the way to the top.

“Rolled up” is in inverted commas as it is not done automatically by the system, but by the lower levels inputting their performance stats first, which are then viewed by the next higher level, who use it to calculate their own performance stats to input re their own goals, so the next level can do the same again re their own goals, and so on, all the way to the top. This way each higher level only takes what they need from the lower level stats re their own goals to report higher up on. Some KPIs may not need to be 'rolled up', as many goals and KPIs may just be relevant to your own unit level and you may not be required to report on them to your manager, as they have not been set as goals and KPIs for you to achieve (e.g. the goals you have set as unique goals relevant to your own unit only, in your unit Goal Hierarchy).

NOTE: When no **Scorecard Perspectives** are used by your organization (so none added on the setup page), the **Scorecard Dashboard** page will look as follows (no red **Perspective** headings):



## Completed Goals (Goal Archive)

Once a goal is completed, it can be moved to the **Goal Archive** by the manager.

**Completed Goals (Goal Archive)**

Show: O'Keefe, Paddy | All Historic Goals | filter

**Paddy O'Keefe**

<input type="checkbox"/> Goal Title	Due Date	Priority	Status	Percent Completed	Date Completed
<input checked="" type="checkbox"/> 1. Source and Implement an online PM System	23 Sep 2011	Medium	Completed	100%	29 Sep 2011

SELECT GOAL/S TO: [View](#) Move: [UP](#) | [DOWN](#) [Move to Current Goals](#)

NOTE: Consider leaving completed goals in the **Current Goals** section until the end of the performance year, so they can first be moved to the employee's Appraisal Agreement, to form part of the employee's performance measures (if you have not already done so at the start of the performance year when adding the goals). This is only true if your organization has subscribed to the core TalentPeak™ System as well.

## Cascading Goals

Goals can be cascaded from either the Corporate or Unit/Dept. Goal Hierarchies. Select goals from anywhere in a hierarchy, and then click the "Cascade Selected Goals" button.

**MY UNIT/DEPT GOAL HIERARCHY** (Hide Details...)

[Create a new Goal Category](#) [Delete Goal/s](#) Move: [UP](#) | [DOWN](#)

**Employees** [Edit](#) | [Delete](#)

- Ensure annual staff retention of minimum 80%
- Ensure staff complete 75% minimum of identified L&D

**Performance Management** [Edit](#) | [Delete](#)

- Source and Implement an online PM System by 30 Apr 2012

**Recruitment** [Edit](#) | [Delete](#)

- Ensure vacant positions filled within 4 weeks

**Staff Remuneration** [Edit](#) | [Delete](#)

- Conduct staff compensation survey by 31 Oct 2011
- Implement new Sales Compensation Plan by 28 Feb 2011

[Cascade Selected Goal/s](#)

**Select Goals, and click CASCADE button**

- The first pop-up below shows, where you can select **one or more employees** to cascade the goal/s to, including yourself.
- The second pop-up shows when clicking the "View Cascading Summary" button.

## Cascading Summary View:

**Select employees to cascade the goals to:**

- Smith, Ben ← Manager
- Blake, Jane
- Brown, Liz
- Dixon, Sally ← Direct Reports
- Huon, Hank
- Jones, Terry
- O'Keefe, Paddy
- Planit, Peter
- Riddle, Tammy
- Saunders, Josh

### CASCADING SUMMARY

**The following selected goals...**

1. Ensure vacant positions filled within 4 weeks
2. Conduct staff compensation survey by 31 Oct 2011
3. Implement new Sales Compensation Plan by 28 Feb 2011

**...will be cascaded to:**

Dixon, Sally                      Recruitment Manager

When you finally click the “Complete Cascading” button on pop-up two above, the goals will now show under the employee’s name on the goals page, where they can be edited (Due Dates, Priorities, Steps, KPIs, etc. added).

### Sally Dixon

[Create a new Goal](#)  Allow goal creating and editing by this Direct Report

Goal Title	Due Date	Priority	Status	Percent Completed	Date Completed
<input type="checkbox"/> 1. Ensure vacant positions filled within 4 weeks			Not Started	<input type="text" value="0%"/>	
<input type="checkbox"/> 2. Conduct staff compensation survey by 31 Oct 2011			Not Started	<input type="text" value="0%"/>	
<input type="checkbox"/> 3. Implement new Sales Compensation Plan by 28 Feb 2011			Not Started	<input type="text" value="0%"/>	

## Copying Goals to other Direct Reports

Goals can also be copied from your own or any direct report list of goals, to any one or more other employees. This process is illustrated below:

### Liz Brown

[Create a new Goal](#)  Allow goal creating and editing by this Direct Report

<input type="checkbox"/> Goal Title	Due Date	Priority	Status	Percent Completed	Date Completed
<input checked="" type="checkbox"/> 1. Ensure annual staff retention of minimum 80%	25 Nov 2011	Medium	Behind Target/Schedule	53%	
<input checked="" type="checkbox"/> 2. Ensure staff complete 75% minimum of identified L&D	31 Dec 2011	Critical	On Target/Schedule	30%	

SELECT GOAL/S TO: [Edit/View](#) Move: [UP](#) | [DOWN](#) [Delete](#) [Move to Goal Archive](#) Copy to: [OTHERS](#) | [APPRAISAL](#)

**Select goal/s, and then Copy to OTHERS**

#### Select employees to copy the goals to:

- Smith, Ben
- Blake, Jane
- Brown, Liz
- Dixon, Sally
- Huon, Hank
- Jones, Terry
- O'Keefe, Paddy
- Planit, Peter
- Riddle, Tammy
- Saunders, Josh

### GOAL COPYING SUMMARY

**The following selected goals...**

1. Ensure annual staff retention of minimum 80%
2. Ensure staff complete 75% minimum of identified L&D

**...will be copied to:**

Jones, Terry	HR Officer
Planit, Peter	HR Officer

Include Goal Action Steps (due dates are excluded)  
 Include KPIs (targets are excluded)

## Copying Goals to Appraisals

Goals can be copied to the Performance Agreements of employees when you are ready to do so. This process is illustrated below:

### Sally Dixon

[Create a new Goal](#)  Allow goal creating and editing by this Direct Report

Goal Title	Due Date	Priority	Status	Percent Completed	Date Completed
<input checked="" type="checkbox"/> 1. Ensure vacant positions filled within 4 weeks			Not Started	0% <input style="width: 50px;" type="text"/>	
<input checked="" type="checkbox"/> 2. Conduct staff compensation survey by 31 Oct 2011			Not Started	0% <input style="width: 50px;" type="text"/>	
<input checked="" type="checkbox"/> 3. Implement new Sales Compensation Plan by 28 Feb 2011			Not Started	0% <input style="width: 50px;" type="text"/>	

SELECT GOAL/S TO: [Edit/View](#) Move: [UP](#) | [DOWN](#) [Delete](#) [Move to Goal Archive](#) Copy to: [OTHERS](#) | [APPRAISAL](#)

Select goal/s, and then Copy to APPRAISAL

[Previous Appraisal](#)

#### Performance Measures

3 items have ZERO-weightings [Edit Weightings](#)

1. Ensure vacant positions filled within 4 weeks
2. Conduct staff compensation survey by 31 Oct 2011
3. Implement new Sales Compensation Plan by 28 Feb 2011

#### Performance Measure Details

Please edit the Weightings

Please select a Performance Measure on the left, or

## Summit Goal™ System Alerts

Different alerts will show when copying the goals over to the employee's Appraisal.

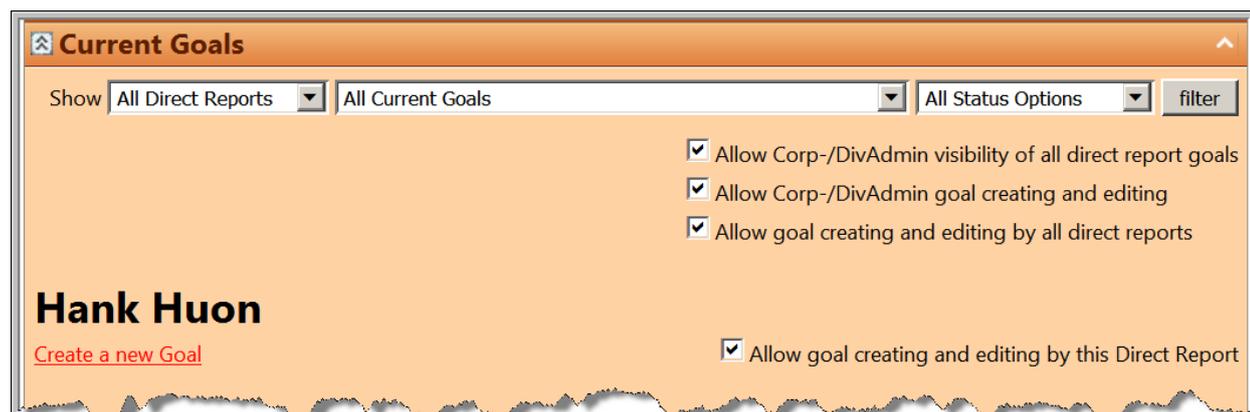
Following is a brief summary:

Employee Current Appraisal Status	System Action
• An Appraisal for this employee does not exist yet:	The Appraisal will be created and the goals copied to it.
• An Appraisal for this employee already exists:	The goals will be added to the measures it already has.
• An Appraisal for this employee already exists, but the Performance Agreement is locked:	The goals will NOT be added to the measures it already has.
• An Appraisal for this employee already exists, but the Summary/POP Form has already been signed off by the Appraiser:	The goals will NOT be added to the measures it already has.

## Visibility & Editing Rights

### Giving visibility & editing rights to Corp-/DivAdmins & Direct Reports

- The default of the system is that Corp-/DivAdmins cannot view or edit the goals of employees, unless their line managers specifically activate the first two tick boxes on the Current Goals page.
- Direct Reports are always able to view the goals set by their managers, but the third tick box need activation for them to be able to edit their goals as well (e.g. to add their own goals for manager approval, or to update the status of their goal completion). Editing rights can also be given to individual employees, as opposed to them all.



## Employee Role

### Access and Visibility

The employee has access to the following goal hierarchies and pages:

Corporate Information	
<input checked="" type="checkbox"/> CORPORATE GOAL HIERARCHY	(Show Details...)
<input checked="" type="checkbox"/> MY GOAL HIERARCHY	(Show Details...)
<input checked="" type="checkbox"/> MY GOALS	(Hide Details...)
<input checked="" type="checkbox"/> Scorecard Dashboard	<input type="checkbox"/>
<input checked="" type="checkbox"/> Current Goals	<input type="checkbox"/>
<input checked="" type="checkbox"/> Completed Goals (Goal Archive)	<input type="checkbox"/>

### Corporate Goal Hierarchy

Visibility only if allowed by the CorpAdmin. Goals can be cascaded as well, but only to him/herself.

### My Goal Hierarchy

A place where the employee can plan his/her own goals. Goals can be cascaded as well, but only to him/herself.

**Select employees to cascade the goals to:**

Dixon, Sally

### Current Goals

In the example below, editing rights were given to the employee by her manager. If not, then the goals can only be viewed, but not edited.

## Sally Dixon

[Create a new Goal](#)

<input type="checkbox"/> Goal Title	Due Date	Priority	Status	Percent Completed	Date Completed
<input type="checkbox"/> 1. Ensure vacant positions filled within 4 weeks			Not Started	0% <input type="text"/>	
<input checked="" type="checkbox"/> 2. Conduct staff compensation survey by 31 Oct 2011			Not Started	0% <input type="text"/>	
<input type="checkbox"/> 3. Implement new Sales Compensation Plan by 28 Feb 2011			Not Started	0% <input type="text"/>	

SELECT GOAL/S TO: [Edit/View](#) Move: [UP](#) | [DOWN](#) [Delete](#)

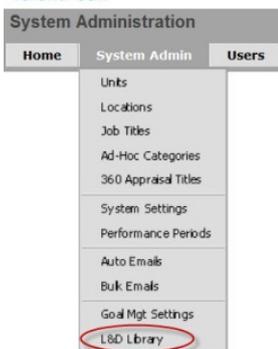


## TALENTPEAK™ LEARNING & DEVELOPMENT MANAGEMENT SYSTEM

[Marketing Video Link>> http://www.talent-peak.com/learningmanagement.html](http://www.talent-peak.com/learningmanagement.html)

### Requires Add-On Module Activation

The **Learning & Development Management Module** is an add-on (extra-cost) system to TalentPeak™ (regular performance appraisals).



### L&D Library Setup – Step 1

The **L&D Library** is the place where you can add all the formal learning/training and development (L&D) activities and interventions that your organization offers to your employees, i.e. all INTERNAL and EXTERNAL courses, seminars, workshops, conferences, etc.

The first thing to do, however, is to set up the **L&D values** that you will need, on the **L&D Library Setup** page. By clicking on the L&D Library tab from within the CorpAdmin System Admin, will open up the L&D library in a separate browser window. Next click the button indicated by the arrow in the screenshot below “Step 1” L&D Library Setup. Follow the instructions and complete each of the 5 sections on the L&D Library Setup webpage.

### Learning and Development Library

STEP 1 STEP 3

L&D Library Setup
PDP Setup

**A. Learning and Development Categories**

STEP 2

15 results returned

Filter    Discontinued Items:  Exclude  Include    Apply Filter    Clear Filter

L&D Item: All L&D Items    Provider: All Providers    Competencies:   
Accountability  
Accuracy  
Action Orientation / Achievement  
Active Listening  
Administrative Skill  
Analytical Skill

No/ID: All Item No/IDs    Target Group: All Target Groups

You can select multiple Competencies by using your CTRL key

To add a new L&D Category, [Click Here](#)  
Examples: Management Training, Customer Service Training, Technical Training, OH&S Training, etc.  
**Category Sample Title**

1. Sales Skills    [Edit](#) [Delete](#)

To add a new L&D Item/Activity for this Category, [Click Here](#)

**1.1 Principles of Partnership Selling**    [Edit](#) [Delete](#)     Active  Inactive  Discontinued

Competencies added in L&D Library

No/ID	Provider	Duration	Target Group	Brief Description	Key Competencies	Details
Module 1 Partnering	Insights For Performance External	3 Hours	• Sales Staff	The Partnering Module is one of seven 3 hour modules. The Program Purpose is to teach the sales rep how to bridge your company's offerings and your customers' needs, while determining how to maintain a strong presence in the marketplace and create financial stability. To learn more go to <a href="http://www.insightsforperformance.com">www.insightsforperformance.com</a> >> sales training	• Sales Skills	<a href="#">View</a>

### L&D Library Setup

**1. Target Groups**  
 EXAMPLES: All Staff, Senior Management, Middle Management, Supervisors, Sales Staff, Technicians, etc.

**Value Examples**

Target Group Name	
Administrative Assistants	<a href="#">Edit</a> <a href="#">Delete</a>
Admissions Office	<a href="#">Edit</a> <a href="#">Delete</a>
All Staff	<a href="#">Edit</a> <a href="#">Delete</a>
Finance Staff	<a href="#">Edit</a> <a href="#">Delete</a>
HR Compensation & Benefits	<a href="#">Edit</a> <a href="#">Delete</a>
HR Generalists	<a href="#">Edit</a> <a href="#">Delete</a>
HR Recruiting	<a href="#">Edit</a> <a href="#">Delete</a>
IT Engineers	<a href="#">Edit</a> <a href="#">Delete</a>
Maintenance Technicians	<a href="#">Edit</a> <a href="#">Delete</a>
Middle Management	<a href="#">Edit</a> <a href="#">Delete</a>
New Managers	<a href="#">Edit</a> <a href="#">Delete</a>
Sales Staff	<a href="#">Edit</a> <a href="#">Delete</a>
Senior Managers	<a href="#">Edit</a> <a href="#">Delete</a>
Service Technicians	<a href="#">Edit</a> <a href="#">Delete</a>
Supervisor	<a href="#">Edit</a> <a href="#">Delete</a>

NOTE: Editing Target Groups will equally affect existing L&D Items in the Library & PDPs where these Target Groups were selected.

## Target Groups

Add your organization-specific values using the examples provided to guide you. You can come back any time later to add to or edit your required values.

**NOTE: Editing Target Groups will equally affect existing L&D Items in the Library & PDPs where these Target Groups were selected**

### 2. Status Options

EXAMPLES: Started, Not Started, Paused, Enrolled, Pending, Scheduled, In Progress, Completed N/A, etc.

Status Option Name	
Completed	<a href="#">Edit</a> <a href="#">Delete</a>
Enrolled	<a href="#">Edit</a> <a href="#">Delete</a>
In Progress	<a href="#">Edit</a> <a href="#">Delete</a>
Not Started	<a href="#">Edit</a> <a href="#">Delete</a>
Paused	<a href="#">Edit</a> <a href="#">Delete</a>
Pending	<a href="#">Edit</a> <a href="#">Delete</a>
Scheduled	<a href="#">Edit</a> <a href="#">Delete</a>
Started	<a href="#">Edit</a> <a href="#">Delete</a>

NOTE: Editing Status Options will equally affect existing PDPs where these Status Options were selected.

## Status Options

Add your organization-specific Status options using the examples provided to guide you.

**NOTE: Editing Status Options will equally affect existing PDPs where these Status Options were selected**

### 3. Attainment Options

EXAMPLES: Passed, Failed, Distinction, Attendance Certificate, N/A, etc.

Attainment Option Name	
Attendance Certificate	<a href="#">Edit</a> <a href="#">Delete</a>
Distinction	<a href="#">Edit</a> <a href="#">Delete</a>
Failed	<a href="#">Edit</a> <a href="#">Delete</a>
Passed	<a href="#">Edit</a> <a href="#">Delete</a>

NOTE: Editing Attainment Options will equally affect existing PDPs where these Attainment Options were selected.

## Attainment Options

Add your organization-specific Attainment options using the examples provided to guide you.

**NOTE: Editing Attainment Options will equally affect existing PDPs where these Attainment Options were selected**

#### 4. Key Competencies

EXAMPLES: Leadership, Delegation, Written Communication, Selling Skills, Bricklaying, etc.

Include the competencies from the core appraisal system Competency Library  
 The Competency Library competencies appear in blue below, and cannot be deleted or edited.

Key Competency Name	
Accountability	
Accuracy	
Action Orientation / Achievement Drive / Motivation	
Active Listening	
Administrative Skill	
Analytical Skill	
Business Thinking/Acumen	
Career Development	<a href="#">Edit</a> <a href="#">Delete</a>
Coaching / Mentoring	
Commitment / Dedication	
Commitment to Continuous Quality Improvement	
Communication (Oral and Written)	
Conflict Management	
Conflict Management	<a href="#">Edit</a> <a href="#">Delete</a>

#### Key Competencies

Add the competencies as covered by the L&D activities you have on offer. Limit these (ideally) to the 1 to 3 (max 5) KEY competencies covered by each L&D activity, so your managers will know which one/s will best address a specific employee learning need.

Selecting the Competencies from the core appraisal system Competency Library will load them; they will be visible in blue are not editable. To add others, enter text into box and click “add new”.

**NOTE:** Editing Key Competencies will equally affect existing L&D Items in the Library & PDPs where these Key Competencies were selected

#### 5. Providers

EXAMPLES: L&D Department, HR Department, ABC Training Ltd (external providers), etc.

Internal  External

Provider Name	Option	
Community College	External	<a href="#">Edit</a> <a href="#">Delete</a>
Insights For Performance	External	<a href="#">Edit</a> <a href="#">Delete</a>
Learning & Development Department	Internal	<a href="#">Edit</a> <a href="#">Delete</a>
SAHA	Internal	<a href="#">Edit</a> <a href="#">Delete</a>
SHRM	Internal	<a href="#">Edit</a> <a href="#">Delete</a>
SkillSoft	External	<a href="#">Edit</a> <a href="#">Delete</a>

**NOTE:** Editing Provider Names will equally affect existing L&D Items in the Library & PDPs where these Provider Names were selected.

#### Providers

Add your organization-specific name of “Providers” and indicate if they are Internal or External and click “Add New”.

**NOTE:** Editing Provider Names will equally affect existing L&D Items in the Library & PDPs where these Provider Names were selected

Once completed, scroll to the bottom and select “CLOSE WINDOW” to save. This will return you to the Library View which is open in a separate browser window.



## Editing Active or Discontinued L & D Items/Activities

**12. Performance Management** [Edit](#) [Delete](#)  
 To add a new L&D Item/Activity for this Category, [Click Here](#)

**12.1 Writing Employee Reviews** [Edit](#) [Delete](#)  Active  Inactive  Discontinued

No/ID	Provider	Duration	Target Group	Brief Description	Key Competencies	Details
231	Insights For Performance External	2 hours	• New Managers	Learn how to write a professional review. To learn more visit this web site: www.insightsforperformance.com	• Functional Expertise	<a href="#">View</a>

**B. Discontinued L&D Items/Activities**

**Legend Key for Active, Inactive & Discontinued L&D Items/Activities**

**Key**

**Active:** L&D Item can be selected for PDPs.  
**Inactive:** L&D Item cannot be selected for PDPs. Select this option while still completing the L&D Item details, before releasing it to users by making it active.  
**Discontinued:** L&D Item no longer available to employees. It cannot be selected for PDPs any longer, but can still be filtered on the report pages.

## PDP Setup – Step 3

**Learning and Development Library**

**STEP 1** L&D Library Setup **STEP 3** PDP Setup

**A. Learning and Development Categories**

**STEP 2**

To add a new L&D Category, [Click Here](#)  
 Examples: Management Training, Customer Service Training, Technical Training, OH&S Training, etc.  
**Category Sample Title**

**1. Sales Skills** [Edit](#) [Delete](#)  
 To add a new L&D Item/Activity for this Category, [Click Here](#)

**1.1 Principles of Partnership Selling** [Edit](#) [Delete](#)  Active  Inactive  Discontinued

**Competencies added in L&D Library**

Filter	Discontinued Items:		<input type="radio"/> Exclude <input type="radio"/> Include	<a href="#">Apply Filter</a>	<a href="#">Clear Filter</a>
L&D Item: All L&D Items	Provider: All Providers	Competencies:			
No/ID: All Item No/IDs	Target Group: All Target Groups	Accountability Accuracy Action Orientation / Achievement Active Listening Administrative Skill Analytical Skill			
You can select multiple Competencies by using your CTRL key					
15 results returned					

No/ID	Provider	Duration	Target Group	Brief Description	Key Competencies	Details
Module 1 Partnering	Insights For Performance External	3 Hours	• Sales Staff	The Partnering Module is one of seven 3 hour modules. The Program Purpose is to teach the sales rep how to bridge your company's offerings and your customers' needs, while determining how to maintain a strong presence in the marketplace and create financial stability. To learn more go to www.insightsforperformance.com >> sales training	• Sales Skills	<a href="#">View</a>

On the **PDP Setup** page (see arrow Step 3 in the screenshot above), you need to set up the **PDP Category Headings** that you want to appear on all employee PDPs.

**Personal Development Plan (PDP) Setup**

**1. PDP Category Headings**  
 EXAMPLES: Job/Functional Training, Personal Development, Career Development, etc.

[Add New](#)

Category Name	
▲▼ Career Development	<a href="#">Edit</a> <a href="#">Delete</a>
▲▼ Compliance	<a href="#">Edit</a> <a href="#">Delete</a>
▲▼ Job Function Training	<a href="#">Edit</a> <a href="#">Delete</a>
▲▼ Personal Development	<a href="#">Edit</a> <a href="#">Delete</a>

Click the arrows on the left to move categories up or down.  
 Changing the order of the categories above will also change them accordingly on all employee PDPs.

**NOTE:** Editing PDP Category Headings will equally affect existing PDP Category Headings in employee PDPs.

### Adding, Editing or Deleting PDP Category Headings

Add here, the categories of L&D that you want to appear on all employee PDPs. Changing the order here (use up/down arrows) will change it accordingly on all PDPs.

**NOTE:** Editing PDP Category Headings will equally affect existing PDP Category Headings in employee PDP's

## 2. PDP Header Pages

EXAMPLES:

- My L&D Wishlist
- My Career Plan
- My Resume
- My Brag File
- My Competency & Skill Sets
- My Major Past & Current Projects

Enter your instructions to employees for each header page you create, e.g.:

**My Resume**

*Please add your detailed resume covering your last school grade attained, to your current role. Remember to keep your resume current and up to date.*

Page Title:

Employee Instructions:

Font  Size

*(Rich text editor toolbar icons)*

CURRENT PDP HEADER PAGES		
▲ ▼	<b>Page Title:</b> My Career Plan <b>Employee Instructions:</b> Please provide your short and long term career goals.	<a href="#">Edit</a> <a href="#">Delete</a>
▲ ▼	<b>Page Title:</b> My Learning and Development Wishlist <b>Employee Instructions:</b>	<a href="#">Edit</a> <a href="#">Delete</a>
▲ ▼	<b>Page Title:</b> My Brag File <b>Employee Instructions:</b> Share your accomplishments that you are proud of.	<a href="#">Edit</a> <a href="#">Delete</a>
▲ ▼	<b>Page Title:</b> My Past and Current Projects <b>Employee Instructions:</b>	<a href="#">Edit</a> <a href="#">Delete</a>
▲ ▼	<b>Page Title:</b> My Resume <b>Employee Instructions:</b> Please post your current resume.	<a href="#">Edit</a> <a href="#">Delete</a>
▲ ▼	<b>Page Title:</b> Assessment Scores <b>Employee Instructions:</b>	<a href="#">Edit</a> <a href="#">Delete</a>

Click the arrows on the left to move header pages up or down. Changing the order of the header pages above will also change them accordingly on all employee PDPs.

**NOTE:** Editing PDP Header Page titles or instructions will equally affect the PDP Header Page titles and instructions in employee PDPs.

### Add, Edit or Delete PDP Header Pages

Add here, the PDP header Page Titles that you want to appear on all employee PDPs. Changing the order here (use up/down arrows) will change it accordingly on all PDPs.

Enter the "Page Title" and any employee instructions using the easy html editor. Click on "Add New" when finished.

**NOTE:** Editing PDP Header Page titles or instructions will equally affect the PDP Header Page titles and instructions in employee PDPs.

CURRENT PDP HEADER PAGES		
◆	<b>Page Title:</b> My Career Plan <b>Employee Instructions:</b> Please provide your short and long term career goals.	<a href="#">Edit</a> <a href="#">Delete</a>
◆	<b>Page Title:</b> My Learning and Development Wishlist <b>Employee Instructions:</b>	<a href="#">Edit</a> <a href="#">Delete</a>
◆	<b>Page Title:</b> My Brag File <b>Page Instruction:</b> <div style="border: 1px solid gray; padding: 5px;"> <p>Font <input type="text"/> Size <input type="text"/></p> <p><i>(Rich text editor toolbar icons)</i></p> <p>Share your accomplishments that you are proud of.</p> <p style="color: red; font-weight: bold;">Add additional text here or correct</p> </div>	<a href="#">Update</a> <a href="#">Cancel</a>
◆	<b>Page Title:</b> My Past and Current Projects <b>Employee Instructions:</b>	<a href="#">Edit</a> <a href="#">Delete</a>
◆	<b>Page Title:</b> My Resume <b>Employee Instructions:</b> Please post your current resume.	<a href="#">Edit</a> <a href="#">Delete</a>
◆	<b>Page Title:</b> Assessment Scores <b>Employee Instructions:</b>	<a href="#">Edit</a> <a href="#">Delete</a>

To **edit** any of the current PDP Header pages, select "Edit" and add correction or edit the text in the text editor. Click on UPDATE to Save and close browser window to PDP Set up.



Return to your open browser window for the “Learning & Development Library” or locate it under System Settings>>L & D Library. You should be viewing this page, as seen below

### Learning and Development Library

L&D Library Setup   PDP Setup

#### A. Learning and Development Categories

**Filter**   **Discontinued Items:**  Exclude    Include   [Apply Filter](#)   [Clear Filter](#)

L&D Item: All L&D Items   Provider: All Providers   Competencies: Accountability, Accuracy, Action Orientation / Achievement, Active Listening, Administrative Skill, Analytical Skill

No/ID: All Item No/IDs   Target Group: All Target Groups

You can select multiple Competencies by using your CTRL key

15 results returned

To add a new L&D Category, [Click Here](#)  
 Examples: Management Training, Customer Service Training, Technical Training, OH&S Training, etc.  
**Category Sample Title**

**1. Sales Skills**   [Edit](#)   [Delete](#)  
 To add a new L&D Item/Activity for this Category, [Click Here](#)   **STEP 4**

Competencies added viewable here

No/ID	Provider	Duration	Target Group	Brief Description	Key Competencies	Details
Module 1 Partnering	Insights For Performance External	3 Hours	• Sales Staff	The Partnering Module is one of seven 3 hour modules. The Program Purpose is to teach the sales rep how to bridge your company's offerings and your customers' needs, while determining how to maintain a strong presence in the marketplace and create financial stability. To learn more go to www.insightforperformance.com >> sales training	• Sales Skills	<a href="#">View</a>

### L&D Items/Activities for Each Category – Step 4

**1. Management/Supervisory Training**   [Edit](#)   [Delete](#)   **E.g.: Transformational Leadership**  
 To add a new L&D Item/Activity for this Category, [Click Here](#)

---

**1.1 Transformational Leadership**   [Edit](#)   [Delete](#)    Active    Inactive    Discontinued

No/ID	Provider	Duration	Target Group	Brief Description	Key Competencies	Details
MGT1	Manly Business School External	5 Days	• Senior Management	Through our top-ranked, educational approach, featuring classroom instruction, simulations, and personal assessment and one-on-one coaching, you will assess your leadership abilities. You will practice new skills. You will build an action plan - and you will become a more effective leader.	• Business Thinking/Acumen • Leadership • Managing Change • Strategic Thinking / Visioning	<a href="#">View</a>

Last Edited By: Joe Jones 21 Jan 2009

**1.2 Managing Change**   [Edit](#)   [Delete](#)    Active    Inactive    Discontinued

No/ID	Provider	Duration	Target Group	Brief Description	Key Competencies	Details
MGT2	Les Brown & Asso External	2 Days	• Middle Management • Senior Management	How to pro-actively take charge of change in your unit and organization, and not be its victim.	• Leadership • Managing Change	<a href="#">View</a>

Last Edited By: Joe Jones 26 Jan 2009

When you click “To add a new L&D Item/Activity for this Category, [Click Here](#)”, a pop-up page will open where you need to enter the details of the L&D activity.

## L&D Activity Page

---

**Category Name: Management/Supervisory Training**

---

Item / Activity Name: \*

No / ID: \*

Provider:

Duration:

Target Group:

- All Staff
- Middle Management
- Sales Staff
- Senior Management
- Supervisors
- Technicians

Brief Description:

(500 char max)

### Some notes on completion:

- No/ID:** Your own L&D Item/Activity Number/ID, or the one provided by an external provider.
- Duration:** Add number of hours, days, weeks, or months (years?).
- Competencies:** Select the 1 to 3 KEY (max 5) competencies covered by the L&D activity. Ask an external provider what they are if not provided with their L&D activity write-up.
- Details:** Any amount of details in respect of the L&D activity can be added here. TIP: First add and edit this in a WORD document, remove all formatting such as bullets, numbering and indents (use Arial 10 font throughout), add colour as required, and only then paste it into the DETAILS section of this page. THEN do all the formatting required by using the editing buttons at the top.
- Attachments:** Up to two electronic files can be uploaded, such as course application forms and PDF brochures.

Read the **KEY** at the bottom of the L&D Library page to see what the radio buttons (Active, Inactive, and Discontinued) mean.

## The Personal Development Plan (PDP)

Once a learning need (competency gap) has been established (e.g. through a performance appraisal), the employee's PDP can be opened and suitable L&D activities selected from the L&D Library, for downloading into the PDP (see the last page of this user guide for a broader understanding of potential L&D needs drivers and identification tools/methods).

### Personal Development Plan

**Connie Bean**  
[View User File](#)  
**Job Title:** Accountant **Unit:** Accounting  
**Location:** Boston **Line Manager:** Tom Hanko

---

#### A. My Current Learning and Development Activities

---

##### 1. Listed Learning and Development Activities

- Learning and Development Items/Activities picked from the Corporate L&D Library.
- Examples: Courses, Workshops, Seminars, e-Learning, Computer-based Training, Books, Videos, etc.

##### 1.1 Job/Functional Training

To pick L&D Items/Activities from the Corporate L&D Library, [Click Here](#)

No/ID	L&D Item/Activity	Due Date	Approved By	Status	Date Completed	Attainment	Signed Off By	Notes	Edit
MGT1	Transformational Leadership <a href="#">Details</a>	27 Feb 2009	Joe Jones 26 Jan 2009	Enrolled			<a href="#">Sign Off</a>		<a href="#">Edit</a> <a href="#">Delete</a>
MGT2	Managing Change <a href="#">Details</a>	31 Jul 2009	Joe Jones 26 Jan 2009				<a href="#">Sign Off</a>		<a href="#">Edit</a> <a href="#">Delete</a>

To access the L&D Library from within a PDP, click the link (under the relevant PDP category): “To pick L&D Items/Activities from the Corporate L&D Library, [Click Here](#)” (see arrow above)

This will open the L&D Library where the required L&D activities can be selected for downloading to the PDP.

### Corporate Learning and Development Library

**Filter** [Apply Filter](#) [Clear Filter](#)

L&D Item:  Provider:  Competencies (use CTRL Key):

No/ID:  Target Group: 

- Active Listening
- Analytical Skill
- Business Thinking/Acumen
- Coaching / Mentoring
- Conflict Management

12 results returned

#### 1. Management/Supervisory Training

**1.1 Transformational Leadership**

No/ID	Provider	Duration	Target Group	Brief Description	Key Competencies	Details
MGT1	Manly Business School External	5 Days	• Senior Management	Through our top-ranked, educational approach, featuring classroom instruction, simulations, and personal assessment and one-on-one coaching, you will assess your leadership abilities. You will practice new skills. You will build an action plan - and you will become a more effective leader.	<ul style="list-style-type: none"> <li>• Business Thinking/Acumen</li> <li>• Leadership</li> <li>• Managing Change</li> <li>• Strategic Thinking / Visioning</li> </ul>	<a href="#">View</a>

**1.2 Managing Change**

No/ID	Provider	Duration	Target Group	Brief Description	Key Competencies	Details
MGT2	Les	Days				

Downloaded L&D activities can now be edited as required.

**A. My Current Learning and Development Activities**

**1. Listed Learning and Development Activities**

- Learning and Development Items/Activities picked from the Corporate L&D Library.
- Examples: Courses, Workshops, Seminars, e-Learning, Computer-based Training, Books, Videos, etc.

**1.1 Job/Functional Training**  
To pick L&D Items/Activities from the Corporate L&D Library, [Click Here](#)

No/ID	L&D Item/Activity	Due Date	Approved By	Status	Date Completed	Attainment	Signed Off By	Notes	Edit
MGT1	Transformational Leadership <a href="#">Details</a>	27 Feb 2009	Joe Jones 26 Jan 2009 <a href="#">Undo</a>	Enrolled		Pse select	<a href="#">Sign Off</a>		<a href="#">Update</a> <a href="#">Cancel</a>
MGT2	Managing Change <a href="#">Details</a>	31 Jul 2009	Joe Jones 26 Jan 2009				<a href="#">Sign Off</a>		<a href="#">Edit</a> <a href="#">Delete</a>
	Problem Solving and Decision <a href="#">Details</a>						<a href="#">Sign Off</a>		<a href="#">Edit</a>

Some L&D activities will not be formal or classroom-based (i.e. not listed in the L&D Library), but better addressed on the job, such as: On-The-Job Training/Coaching, Mentoring, Shadowing, Job Rotation, Projects, Assignments, Secondments, Delegated Tasks, Site Experience, Work Manuals, etc.

These are added in the **Other Learning and Development Activities** section.

**2. Other Learning and Development Activities**

- Examples: On-The-Job Training/Coaching, Mentoring, Shadowing, Job Rotation, Projects, Assignments, Secondments, Delegated Tasks, Site Experience, Work Manuals, etc.

To add a new L&D Activity, [Click Here](#)

No	Learning Need Description	Action Plan Responsibilities & Resources	Due Date	Date Completed	Notes	Signed Off By	Edit
1	To improve annual budgeting accuracy	Coaching by Accountant. Joe Jones to arrange.	28 Feb 2009			<a href="#">Sign Off</a>	<a href="#">Edit</a> <a href="#">Delete</a>

L&D activities signed off as successfully completed will move into the HISTORY section of the PDP.

**B. My Completed Learning and Development Activities (History)**

**1. Listed Learning and Development Activities**

**1.1 Job/Functional Training**

No/ID	L&D Item/Activity	Due Date	Approved By	Status	Date Completed	Attainment	Signed Off By	Notes	Edit
OHS3	OHS Risk Management <a href="#">Details</a>	14 Jan 2009	Joe Jones 26 Jan 2009	Completed	28 Jan 2009	Distinction	Joe Jones 03 Feb 2009	Best student in class	<a href="#">Edit</a>

**1.2 Personal Development**

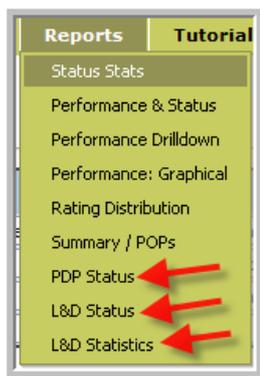
**Establish a policy on editing rights**

You will need to establish a policy within the organization as to who are allowed to download L&D activities into PDPs, who may approve attendance of such L&D activities, who may sign them off as successfully completed, etc. (system administrators, HR, or managers; or a combination?).

Should employees be allowed to select L&D activities themselves, or should only the manager do so in consultation with the employee?

NOTE: It is easy to monitor who approved or signed off L&D activities, as the name of that person will be recorded by the system, along with the date.





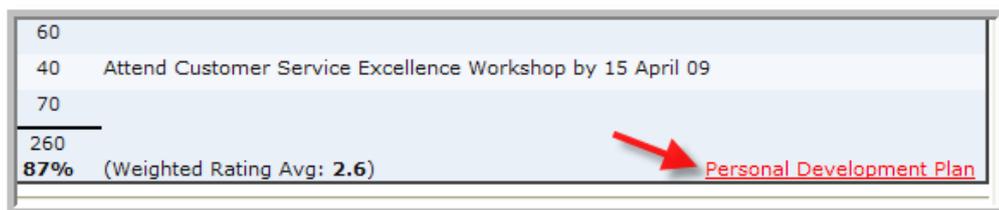
- Three Report pages:**
1. PDP Status
  2. L&D Status
  3. L&D Statistics

A PDP link on the Appraisal Manager and Compass 360 Appraisal Manager pages:

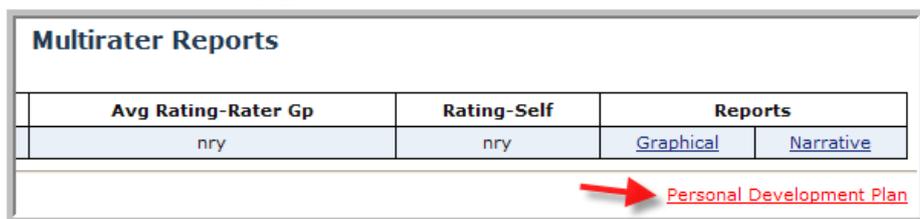


PDP Links inside some system pages (where they are most likely needed to open someone's PDP):

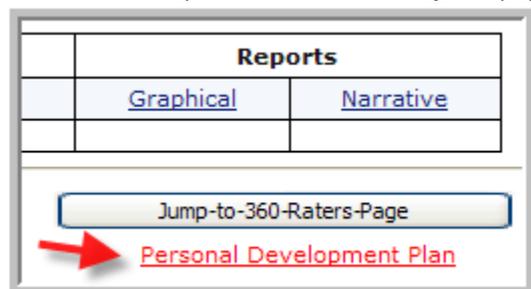
- On the **Appraisal Summary/POP** page



- On the **Multiraters** page



- On the Compass360 **Individual Reports** page



## L& D Management System Reports

- PDP Status
- L&D Status
- L&D Statistics

### PDP Status

#### PDP Status

**Filter** [Apply Filter](#) [Clear Filter](#)

Options: All L&D Items (Current & Completed) Manager: All Managers

Period: Not Applicable Job Title: All Job Titles

Location: All Locations Employee: All Employees

Unit: All Units

26 results returned [Export to Spreadsheet](#)

No	Employee	Job Title	Current L&D Items	No Due Date	Overdue	Unapproved	Completed L&D Items	PDP Last Edited
1	<a href="#">Bean, Connie PDP</a>	Accountant	4				1	Jones, Joe 03 Feb 2009
2	<a href="#">Beaumont, John PDP</a>	Branch Manager	5	1		1	1	Dobson, Dirk 27 Jan 2009

### L&D Status

#### L&D Status

**Filter** [Apply Filter](#) [Clear Filter](#)

Discontinued Items:  Exclude  Include

Options: Current L&D Items Manager: All Managers

Period: Not Applicable Job Title: All Job Titles

Location: All Locations Employee: All Employees

Unit: All Units

L&D Item: Transformational Leadership Status: All Status Options

Target Gp: All Target Groups Attainment: All Attainment Options

7 results returned [Export to Spreadsheet](#)

No	Employee	Job Title	L&D Item	Due Date	Approved	Status	Completed	Attainment	Signed Off
1	<a href="#">Bean, Connie PDP</a>	Accountant	Transformational Leadership <a href="#">Details</a>	27 Feb 2009	26 Jan 2009	Enrolled			
2	<a href="#">Pound, Peter PDP</a>	Accounting Clerk	Transformational Leadership <a href="#">Details</a>	31 Jul 2009	26 Jan 2009				

### L&D Statistics

**L&D Statistics**

Filter    Discontinued Items:  Exclude  Include    [Apply Filter](#) [Clear Filter](#)

Options	Current L&D Items	Manager	All Managers
Period	Not Applicable	Job Title	All Job Titles
Location	All Locations	Employee	All Employees
Unit	All Units		
L&D Item	ALL L&D Items	Status	All Status Options
Target Grp	All Target Groups	Attainment	All Attainment Options

12 results returned [Export to Spreadsheet](#)

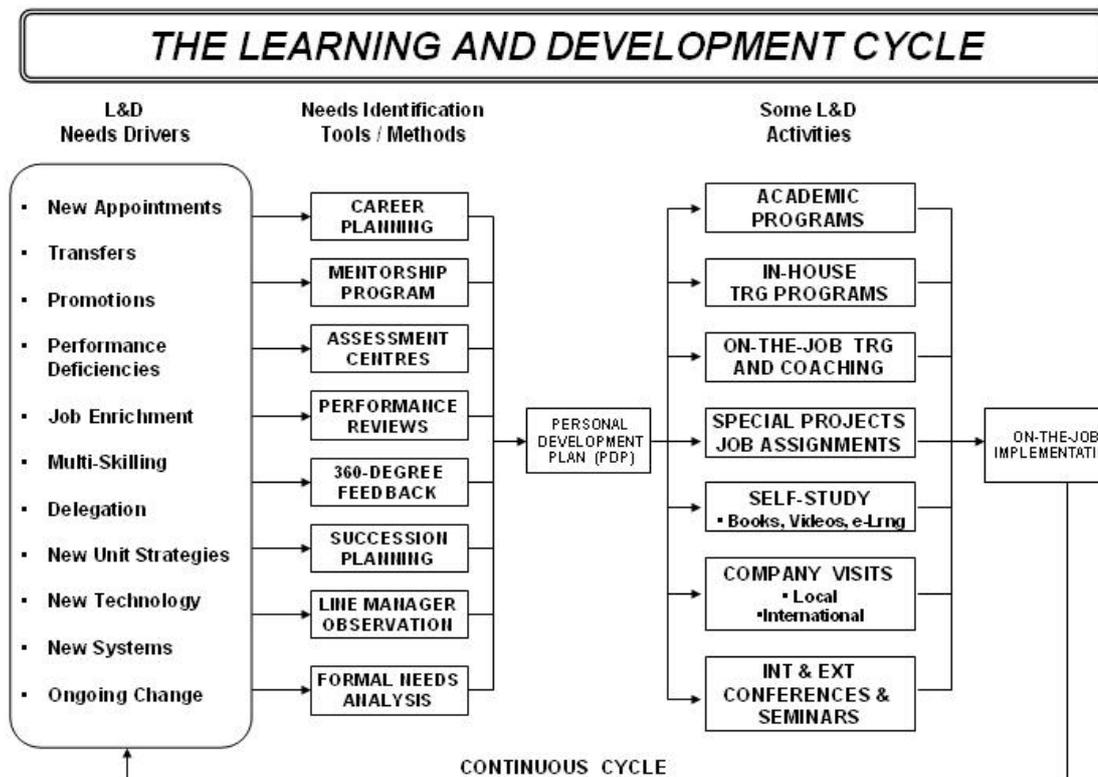
No	L&D Item	No of Employees	Percentage A	Percentage B	L&D Item Details
1	Basic Supervisory Skills	1	33% (of 3)	4% (of 26)	<a href="#">View</a>
2	Customer Service Excellence	11	85% (of 13)	42% (of 26)	<a href="#">View</a>

**Historic Data:** All reports have a HISTORY dropdown selection under OPTIONS in the filter to view completed L&D Items:

Filter    Discontinued Items:  Exclude  Inc.

Options	Completed L&D Items (History)	Manag
Period	Current L&D Items	Job Tit
Location	Completed L&D Items (History)	Emple
Unit	Overdue L&D Items	
	All Units	

### The Learning and Development Cycle Graphical View





## TALENTPEAK™ JOB DESCRIPTION BUILDER

[Marketing Video Link>> http://www.talent-peak.com/jdbuilder.html](http://www.talent-peak.com/jdbuilder.html)

### Creating the Job Descriptions from the Template Manager

**Step 1.** Open the JD Template Manager by clicking the following link (see arrow below) on the Template Manager page:

**Job Title Appraisal Templates**

To go to the Job Description Template Manager [click here](#) 

You have 1/12 templates in your system

Job Title	Job Descriptions	Template Exists?	Last Edited	Last Edited By	T-Lock
Accountant	<a href="#">JD - Edit</a> <a href="#">JD - View</a>	No	1 Jan 0001	Create	<input type="checkbox"/>
Branch Manager	<a href="#">JD - Edit</a> <a href="#">JD - View</a>	No	1 Jan 0001	Create	<input type="checkbox"/>
CEO	<a href="#">JD - Edit</a> <a href="#">JD - View</a>	No	1 Jan 0001	Create	<input type="checkbox"/>

**Step 2.** Enter the names of Header Fields (as many as you like) (see arrow 1 below). They will be the same for all Job Descriptions.

**Step 3.** Enter the title of what you want to call your Job Performance Categories (e.g. Key Performance Areas, Key Result Areas, Focus Areas, etc.) (see arrow 2 below). Study the detailed JD Setup Tutorial at the bottom of the JD Template Manager page.

**Job Description Template Manager**

To create a new Header Field, [click here](#)

**Current Header Field Titles**

Job Purpose

Key Relationships 

Direct Reports

Qualifications & Experience

With selected:  X

**Job Performance Category Title** 

Enter your option here:  [Save / Edit](#)

TUTORIAL 1: JOB DESCRIPTION TEMPLATE MANAGER

**Step 4.** Now click JD Edit (see Template Manager Screenshot below) for each individual Job Title to add its unique Job Description contents (see Sample Job Description page 4). Any number of Performance Measures and standards per Job Performance Category can be added. When downloading Competencies, remove those behavioral Indicators not relevant to the specific Job Title/Position – if any (and add additional ones if necessary).

Operations Manager	JD - View JD - Edit JD - View	No	1 Jan 0001		Create	<input type="checkbox"/>
Payroll Clerk	JD - Edit JD - View	Yes	7 Jun 2006	Karin Miller	Edit Template Preview Delete	<input type="checkbox"/>
Recruitment Officer	JD - Edit JD - View	No	1 Jan 0001		Create	<input type="checkbox"/>

**Step 5.** After entering the Job Description’s contents, click JD View to see what the final product looks like.

Operations Manager	JD - View JD - Edit JD - View	No	1 Jan 0001		Create	<input type="checkbox"/>
Payroll Clerk	JD - Edit JD - View	Yes	7 Jun 2006	Karin Miller	Edit Template Preview Delete	<input type="checkbox"/>
Recruitment Officer	JD - Edit JD - View	No	1 Jan 0001		Create	<input type="checkbox"/>

See Example below:

**Job / Role Description**

---

**Job Title:** Payroll Clerk    **Unit/Subunit:** L1: Human Resources L2: Administration L3: Payroll  
**Reports to:** HR Manager    **Last edited by:** Karin Miller    **Date last edited:** 07 Jun 2006

**Job Purpose**

- To ensure accurate and up-to-date pay records, and that all staff members are paid on time.

**Key Relationships**

- Internal with all staff members.
- External with Payroll Software Vendor

**Direct Reports**

- None

**Qualifications & Experience**

- Suitable tertiary diploma and minimum 1 year Payroll Clerk experience

Key Performance Area	Performance Measures
Remuneration Administration	<p><b>Processing of Weekly, Bi-Monthly and Monthly salary/wage runs.</b></p> <p><b>Performance Standards</b></p> <ul style="list-style-type: none"> <li>Pay slips are on time, accurate and error-free</li> </ul>

**PLEASE NOTE:**

- Performance Measures and Standards (incl. Competencies) can be transferred from a Job Description to its corresponding Job Title Appraisal Template; one at a time or all in one go (select a default Rating Key first if you want to use the same Rating Key for all measures -- to ensure it gets automatically added to all measures in the Appraisal Template).
- You may not necessarily want to copy ALL Performance Measures from Job Descriptions to Appraisal Templates, but only the most important ones so as to limit the number of measures (including Competencies) to maximum 12 to 15.
- TIP: copy all measures to the Appraisal Template and then delete the less important ones there – if you like to.
- It is recommended that the development of Job Descriptions be first done on “paper” (e.g. MS Word), and then copied and pasted into TalentPeak (JD Edit). Sometimes it may be necessary to copy from Word and then into Notepad to clear out any hidden characters prior to pasting onto the webpage template. (Please contact IFP support if having difficulties)
- Performance Measures (including Competencies) can, alternatively, be created directly in Appraisal Templates (without going via Job Descriptions).

## Uploading Job Descriptions

Optionally, you can Upload Job Descriptions inside the Job Description Builder which are only viewable from a download link. This is acceptable if your Job Descriptions do **not** have specific competencies on the JD pertaining to each specific role. If you want the Job Description to be viewed along with the appraisal agreement, than copy/paste each one into the system as previously described.

### Job Description Builder: Director of HR

**JD PreView**

Job Title: Director of HR	Reports to: None
Unit/SubUnit: L1	Last edited by: <b>Ron Hiller</b>
L2	Date last edited: <b>01 Apr 2011</b>
L3	

**Attachments:**

- Here you can upload two electronic files of any type (e.g. MS Word, Excel, PDF).
- Maximum size allowed: 3 MB per attachment.
- Users are able to view and download the attachments.

Director of Human Resources-Wellness Manager (AV).DOC [View](#) [Delete](#)

## Copy Job Descriptions to other Job Titles

**Copy the contents of this JD Edit page to another Job Title JD Edit page**

This functionality allows you to quickly and easily copy the contents of this JD Edit page to another selected one. Once copied, you can still edit the contents of the target JD Edit page

Select the Job Title that you wish to copy this JD Edit page TO:

HR Manager

The drop down above is pulling from the job titles you have entered under the System Admin settings.

Sample Completed Job Description View from Template Builder

(web-page view)

[Click to print](#)

Your Company Name's Site: Ben616 (180)

**Job / Role Description**

<b>Job Title:</b> Payroll Clerk	<b>Unit/Subunit:</b> L1: Human Resources L2: Administration L3: Payroll	
<b>Reports to:</b> HR Manager	<b>Last edited by:</b> Ben Smith	<b>Date last edited:</b> 15 Feb 2008

**Job Purpose**

- To ensure accurate and up-to-date pay records, and that all staff members are paid on time.

**Key Relationships**

- Internal with all staff members. External with Payroll Software Vendor

**Qualifications & Experience**

- Suitable tertiary diploma with 1 year minimum Payroll Clerk experience

Key Performance Areas	Performance Measures
Remuneration Administration	<b>Processing of Weekly, Bi-Monthly and Monthly salary/wage runs</b> <b>Performance Standards</b> <ul style="list-style-type: none"> <li>• Pay slips done on time, accurate and error-free</li> </ul>
	<b>Liaising with Accounts Department</b> <b>Performance Standards</b> <ul style="list-style-type: none"> <li>• Ensure pay runs are checked by senior member of the Accounts team prior to payment</li> <li>• Liaise with Account Manager re the necessary payments to be made into employees' bank accounts</li> </ul>
	<b>Inland Revenue returns and payments</b> <b>Performance Standards</b> <ul style="list-style-type: none"> <li>• Filing and payments done by 20th of each month</li> </ul>
	<b>General Ledger</b> <b>Performance Standards</b> <ul style="list-style-type: none"> <li>• Generate the journals from reports for each pay run to be posted to the general ledger</li> </ul>

	<ul style="list-style-type: none"> <li>Reconcile payroll expenses each quarter to the general ledger</li> </ul> <p><b>Budgeting</b></p> <p><b>Performance Standards</b></p> <ul style="list-style-type: none"> <li>Remuneration projections for following year submitted to HR Manager by 30 November of each year</li> </ul> <p><b>Reporting</b></p> <p><b>Performance Standards</b></p> <ul style="list-style-type: none"> <li>Monthly Reports (standard agreed layout followed) to reach HR Manager by 20th of each month</li> <li>Reports include details on serious deviations from set budgets</li> <li>Ad-hoc reports filed as dictated by circumstances</li> </ul>
<b>Employee Records</b>	<p><b>Liaise with HR to ensure all new employees are processed on a timely basis</b></p> <p><b>Performance Standards</b></p> <ul style="list-style-type: none"> <li>All relevant documentation completed accurately</li> <li>Processed within 2 working days of joining</li> </ul> <p><b>Processing terminations</b></p> <p><b>Performance Standards</b></p> <ul style="list-style-type: none"> <li>All relevant documentation completed accurately</li> <li>Done two working days prior to employee leaving company</li> </ul>
<b>Professional Development</b>	<p><b>Self-Development</b></p> <p><b>Performance Standards</b></p> <ul style="list-style-type: none"> <li>Keep up to date with latest developments in specialist field by reading specialist literature</li> <li>Attend at least one relevant conference per year on employee remuneration</li> <li>Attend short courses on employee remuneration as agreed with HR Manager</li> </ul>

Examples Below of Job Descriptions that have role specific competencies added:

## COMPETENCIES

### Accuracy

Works with a high level of precision.  
Holds self to rigorous standards.  
Is careful to double-check work.  
Follows work processes exactly.

---

### Administrative Skill

- Is effective at keeping records.
- Prepares documents with care and attention.
- Can retrieve information quickly.
- Helps improve administrative processes.
- Diligently follows organization policies and procedures.
- Prioritizes tasks effectively.
- Is highly organized.
- Is good at multi-tasking.
- Keeps information confidential.

---

### Customer Service (Internal)

- Builds effective internal customer rapport and relationships.
  - Takes a genuine interest in customers.
  - Shows energy and enthusiasm in satisfying customer needs.
  - Tends to over-deliver, rather than over-promise.
  - Excels at providing excellent customer support and follow-up.
  - Responds to customer inquiries and complaints promptly.
-

## Marking Job Descriptions Completed & Releasing to Staff

Navigate to the top of the JD Edit page and tick the box "Mark as completed" to release the Job Description

**Job Description Builder: Accountant**

[View](#)

Job Title: Accountant Reports to: CEO

Unit/SubUnit: L1 Accounting Last edited by: **Billy Black**

L2 Date last edited: **06 Feb 2012**

L3

Mark as completed  (links show blue)

**Attachments:**

- Here you can upload two electronic files of any type (e.g. MS Word, Excel, PDF).
- Maximum size allowed: 3 MB per attachment.

The links on the Template Manager page now turn blue, as a visual indication that it has been completed, so the rest, still to be completed, can be easily identified...

You have 22/22 templates in your system

Job Title	Job Descriptions	Template Exists?
<input type="checkbox"/> Accountant	JD - Edit JD - View	Yes
<input type="checkbox"/> Accounting Clerk 1	JD - Edit JD - View	Yes
<input type="checkbox"/> Appraiser Level 1	JD - Edit JD - View	Yes
<input type="checkbox"/> Appraiser Level 2	JD - Edit JD - View	Yes
<input type="checkbox"/> Bottle Washer	JD - Edit JD - View	Yes

Job Descriptions **not marked** as completed will not be viewable on the Appraisal Manager page. Clicking the link will trigger the following alert:

**Message from webpage**

⚠ This Job Description has not yet been released as completed by your CorpAdmin

OK

Form Links

- Job Description Agreement
- Perf Record
- Appraisal Summary / POP
- PDP
- Undo Sign Off
- Delete
- Job Description Agreement
- Perf Record
- Appraisal

This gives you full control as to when to release your Job Descriptions to managers and staff.

## Export your Job Titles to Excel

For easier reference you can now export to Excel all of your job titles



## TALENTPEAK™ MULTIRATER MODULE

[Marketing Video Link>> http://www.talent-peak.com/multirater.html](http://www.talent-peak.com/multirater.html)

### What is the Multirater Module?

The Multirater Functionality allows you to, as part of the "regular" and/or "ad-hoc" Performance Appraisals, request up to FIVE "other" (Multi-) raters to provide input to an employee's performance.

This functionality is highly suitable for matrix organisations, but also if you have employees who work with (or have worked with) more than one manager/supervisor during a performance period.

Such Multiraters are notified by a system-generated email to log into the system, and to complete the online Appraisal Questionnaire of the Appraisee.

The input of all Multiraters appears jointly on two system-generated reports:

- A **Narrative Report** that combines the (averaged) ratings and written comments of all Multiraters onto one page.
- A **Graphical Report** that presents the results as FOUR different types of Bar Charts.

The direct line manager of the employee can be included as another Multirater, so his/her input can get added to those of the other Multiraters as well.

Appraisees can be requested to complete a Multirater Self-Appraisal as well. The two reports, mentioned above, will then reflect how the Appraisee's ratings and comments compare to those of the other Multiraters jointly.

Managers (Appraisors) will then be able to view these comprehensive results in preparation of the Appraisal Interview and/or to base the completion of the Official Appraisal Form on.

Please note: The Multirater Functionality is totally different from the Compass360™ System.

## Multirater and Compass 360 Comparison

### What is the difference between the Multirater and the Compass 360-Degree Feedback?

Multirater	Compass 360-Degree Feedback
Forms part of "regular" or "ad-hoc" performance appraisals, needs to be activated or enabled as an option. (Contact IFP)	Separate from "regular" or "ad-hoc" performance appraisals. Can be activated as an add-on module, or used as a fully independent, "stand-alone" system.
PRIMARY PURPOSE: To get input on an employee's work output/performance, from all managers (incl. project managers), supervisors and team leaders an employee has worked with during a performance period. (Could be used as input into employee performance-based remuneration.)	PRIMARY PURPOSE: To get input on an employee's work behaviour and competence as perceived by significant "other" people the employee has worked with over the performance period - for the purposes of employee development, and personal self-awareness & growth. (Should preferably not be used as input into performance-based remuneration.)
The performance measures to be assessed by all Multiraters are the same as those in the Appraisee's Performance Agreement (regular or ad-hoc appraisals).	An unlimited number of 360 Questionnaires can be created for any number of 360 target groups or purposes.
Multiraters are selected from internal employees only.	Multiraters can be external as well, e.g. external customers.
Up to 5 Multiraters per appraisal are allowed (Appraisee self-appraisals excluded).	Up to 20 Multiraters per 360 appraisal are allowed (Appraisee self-appraisals excluded).
When activated, the Multirater functionality is automatically available for all employees, with every performance period (one per performance period with regular appraisals, but any number with ad-hoc appraisals).	360 Appraisals are individually created for selected employees as required (more than one per employee per performance period can be created).

### What is the difference between Regular and Ad-Hoc Multirater Appraisals?

Regular MULTIRATER Appraisals	Ad-Hoc MULTIRATER Appraisals
You can create one Multirater Appraisal per Appraisee per performance period.	You can create any number of Multirater Appraisals per Appraisee per performance period.
The performance measures to be assessed by all Multiraters are the same as those in the Appraisee's regular appraisal Performance Agreement.	The performance measures to be assessed by all Multiraters are the same as those in the Appraisee's ad-hoc appraisal Performance Agreement, but these measures can be customized for diverse and specific purposes, e.g. 90-Day Probation, Promotions, and Performance Improvement, as well as Direct Report, Peer and Internal Customer Feedback (i.e. "mini" 360s limited to five Raters; one Rater Group per Multirater Appraisal).
Multiraters should be current or previous line or project managers the Appraisee has worked with during a performance period.	Multiraters could be line or project managers, direct reports, peers or internal customers the Appraisee has worked with during a performance period.

## Creating a Multirater Appraisal

With the Multirater Module activated, the following tick-box will show on the **Performance Agreement Form** ("Agreement" link) of Appraisees:

### Performance Agreement for Jan Bell

**Agreement Preview**

Last Edited: [Dan Peterson](#)

Created: 3 Feb 2011

Appraisee: [Bell, Jan](#)

Appraiser: [Dan Peterson](#)

Perf Period: 1 Jul 2010 - 30 Jun 2011 (current)

Activate Multirater Functionality

[Previous Appraisal](#)

Make changes to the fields below as needed, then press the Save button at the bottom of this panel

Notes:

Appraisal Date:

[Update Matching Measures From Appraisal Template](#)

By ticking this box, a new link will appear for the employee on the **Appraisal Manager** page, called '**MULTIRATERS**'.

- Job Description
- Agreement
- Perf Record
- Appraisal Prep
- Appraisal
- Summary / POP
- MULTIRATERS**
- Delete

And by clicking this **MULTIRATERS** link, the following page will open:

## Multirater Appraisal Page

### Multirater Appraisal

<b>Appraisee Information</b>		<b>Job Title:</b>		Payroll Clerk
<b>Name:</b>	Jan Bell	<b>Unit:</b>	New York	HR
<b>Multirater Appraisal Information</b>		<b>Appraiser Job Title:</b>		HR Manager
<b>Appraiser:</b>	Dan Peterson	<b>Due Date:</b>	1 Jul 2010 - 30 Jun 2011	18 Feb 2011

**(A) Multiraters for Appraisee (Feedback Recipient) Jan Bell**

Click the 'Open Multirater Selector' button on the right to add Raters for this Appraisee.

No	Appraisal Type	Rater	Email Address	Send Notification	Status 0/0	View	Remove
To send all Rater Notifications (at the same time), <a href="#">click here</a> <a href="#">Preview Email Notifications</a>							

**(B) Self-Appraisal by Appraisee Jan Bell**

Self-Appraisals allow the Appraisee to compare his/her ratings against the averaged ratings of the Rater Group - to identify gaps in perception and areas for attention and improvement.

No	Appraisal Type	Appraisee	Email Address	Send Notification	Status 0/0	View	Remove
----	----------------	-----------	---------------	-------------------	------------	------	--------

## Assign Multiraters

Click the **Open Multirater Selector** button (see red arrow in above screenshot), to open the following page:

**Now assigning Raters for: Jan Bell**  
 To preview the Multirater Appraisal Measures, [click here](#)

- You can have up to FIVE Raters per Multirater Appraisal (Appraisee self-appraisal excluded).
- The direct line manager of the Appraisee can also be selected as a Multirater if you want to include his/her feedback along with that of the other Raters.
- Only select Raters whom the Appraisee has worked with sufficiently long to be able to give useful feedback.
- Once you have added the first Rater, the Appraisee's Performance Agreement will be locked so that the Measures and Standards cannot be edited, as without their exact match in all Rater questionnaires and Appraisal Forms, a report cannot be generated. If the Agreement needs to be changed, then remove all the existing Raters first. That will unlock the Agreement.

**Available Raters**  
Last name starts with...

[Multirater Quick Status](#)

Anis, Ann  
 Appleton, Zoe  
 Beaumont, John  
 Bracs, Jenny  
 Brown, Frank  
 Dolina, Donna  
 Dutton, Shelley  
 Franklin, Bob  
 Hartley, Bobby  
 Hopper, Don  
 Peterson, Dan  
 Smith, Lesley  
 Soap, Joe  
 Williams, Lisa

**Selected Raters**

All **internal users/employees** will show in the "Available Raters" field – to select from as Multiraters for the employee (please follow the instructions).

The **Raters** (once added) will show in a table as follows:

No	Appraisal Type	Rater	Email Address	Send Notification	Status 0/4	View	Remove
1	Multirater: Other	Beaumont, John	john@company.com	Send Email Not Yet Sent  Send Reminder Not Yet Sent	Not Started	<a href="#">View</a>	<a href="#">Remove</a>
2	Multirater: Other	Bracs, Jenny	jenny@company.com	Send Email Not Yet Sent  Send Reminder Not Yet Sent	Not Started	<a href="#">View</a>	<a href="#">Remove</a>
				Send Email Not Yet Sent			

The **Appraisee Self-Appraisal** shows in a separate table on the same page. It is optional to require the Appraisee to do a Self-Appraisal via the Multirater functionality. Companies need to decide whether employees should complete this, or just the Appraisal Prep Form (or both).

**(B) Self-Appraisal by Appraisee Jan Bell**

Self-Appraisals allow the Appraisee to compare his/her ratings against the averaged ratings of the Rater Group - to identify gaps in perception and areas for attention and improvement.

**Multirater: Other** To create an Appraisee Self-Appraisal for this Appraisal Type, [click here](#)

No	Appraisal Type	Appraisee	Email Address	Send Notification	Status 0/1	View	Remove
1	Multirater: Other	Bell, Jan	Jan@company.com	Send Email Not Yet Sent <a href="#">Send Reminder</a>	Not Started	<a href="#">View</a>	<a href="#">Remove</a>

## Email Notifications

Next, click the links as indicated to send the **email notifications** to the Multiraters.

## Multirater Completion of the Appraisal Questionnaire

**Multiraters** go to their **Appraisee Role**, and select **Appraisals >> Multirater Apps TO DO** (their email notification will have detailed instructions plus a hyperlink (new from May 2012) that opens the questionnaire directly without having to log into the system).

## Multirater Appraisals TO DO

There are two types (follow the detailed instructions):

- Colleague Appraisals
- Self-Appraisals

**Multirater Appraisals To Do**

Perf Period:

**What is a Multirater Appraisal?**

**Colleague Appraisals**

- The following of your colleagues have been assigned to you for appraisal.
- Please click 'Appraise' to proceed with your Multirater feedback for this person.
- If you were unable to observe the Appraisee in respect of a specific measure, select the rating option 'Unable to rate; N/A'.
- If you do not have time to complete an entire appraisal in one sitting, just click 'Save Progress' or 'Save and Complete Later'.
- Once you have signed off the appraisal questionnaire, you will not be able to make changes to it again, but you can ask your manager until such time as all Multirater appraisals for an employee have been completed).
- Please complete the appraisals by the due dates indicated.

Person to Appraise	Job Title	Appraisal Type	Due Date	Status	
Bell, Jan	Payroll Clerk	Multirater: Other	21 Jan 2011	Not Started	<a href="#">Appraise</a>
Blake, Jane	Payroll Clerk	Multirater: Other	10 Mar 2011	Completed: 10 Mar 2011	<a href="#">Appraise</a>
Mills, Bobby	Training Officer	Multirater: Other	31 Dec 2011	In Progress	<a href="#">Appraise</a>

**Self-Appraisals**

- You have been assigned to do the self-appraisals listed below.
- Some of your colleagues (e.g. managers and supervisors you have worked with during this performance period) were asked to appraise you.
- Your appraisals of yourself will be compared to their appraisals of you, so that the differences in perception can be identified and you can take the necessary steps to improve in these areas.
- If you do not have time to complete an entire self-appraisal in one sitting, just click 'Save Progress' or 'Save and Complete Later'.
- Once you have signed off the appraisal questionnaire, you will not be able to make changes to it again, but you can ask your manager until such time as all Multirater appraisals for an employee have been completed).
- Please complete your self-appraisals by the due dates indicated.

Person to Appraise	Job Title	Appraisal Type	Due Date	Status	
Bean, Connie	Accountant	Multirater: MR - Peer Feedback	31 Dec 2011	Not Started	<a href="#">Self-Appraise</a>

## Bulk Manage Multirater Appraisals



**Bulk-Manage Multirater Appraisals** Welcome Ron Hiller Access privileges: **CorpAdmin**

Home System Admin Users Goals Appraisals PDPs Reports Tutorials

Appraisal Manager

- Create New Appraisal
- Bulk-Create Appraisals
- Bulk-Manage MR Appraisals**
- 360 Appraisal Manager
- Create New 360 Appraisal
- Bulk-Manage 360 Appraisals

Perf Cycle 2: Annually Apply Filter Clear Filter

Options: All Appraisals Type: Regular Appraisals

Perf Period: 1 Apr 2012 - 30 Jun 2012 (current) Job Title: All Job Titles

Location: All Locations Appraisee: enter 1st few letters of first/last name

Unit: All Units

Automated MR Reminders

Send reminders from: 5 days before the appraisal date, every 3 days, until questionnaire is signed off or the appraisor has signed off the appraisal

Send All Initial Emails NOW Send All Reminders NOW

You can manage Multirater Appraisals in bulk, follow the instructions provided:

Perf Cycle 1: Quarterly Perf Cycle 2: Annually

Filter: Options: All Appraisals Type: Regular Appraisals

Perf Period: 1 Apr 2012 - 30 Jun 2012 (current) Job Title: All Job Titles

Location: All Locations Appraisee: enter 1st few letters of first/last name

Unit: All Units

**Set automated reminders** → Automated MR Reminders

Send reminders from: 5 days before the appraisal date, every 3 days, until questionnaire is signed off or the appraisor has signed off the appraisal

**Bulk Initial & Reminder email send buttons** → Send All Initial Emails NOW Send All Reminders NOW

2 results returned

**1. O'Keefe, Denni**  
 Job Title: Office Manager Unit: Executive Location: London Due Date: 26 Jul 2012 Status: Completed Rating Avg: 2.7

(A) Multiraters for Appraisee O'Keefe, Denni

No	Appraisal Title	Rater	Email Address	Send Notification	Status 1/4	View	Remove
1	Multirater: Other	Appleton, Zoe	18@appraisal-smart.com	Send Email Sent: 17 Jul 2012 Send Reminder Not Yet Sent	Completed: 17 Jul 2012 Undo Signoff	View	Remove
2	Multirater: Other	Black, Billy	1@appraisal-smart.com	Send Email Sent: 26 Jul 2012 Send Reminder Sent: 29 Jul 2012	Not Started	View	Remove

(B) Self-Appraisals by Appraisee O'Keefe, Denni

No	Appraisal Title	Rater	Email Address	Send Notification	Status 0/1	View	Remove
1	Multirater: Other	O'Keefe, Denni	12@appraisal-smart.com	Send Email Sent: 26 Jul 2012 Send Reminder Sent: 29 Jul 2012	Not Started	View	Remove

To send Initial Email Notifications to all Raters above, incl. to the Appraisee (at the same time). [click here](#)  
 To send Reminder Email Notifications to all Raters above, incl. to the Appraisee (at the same time). [click here](#)

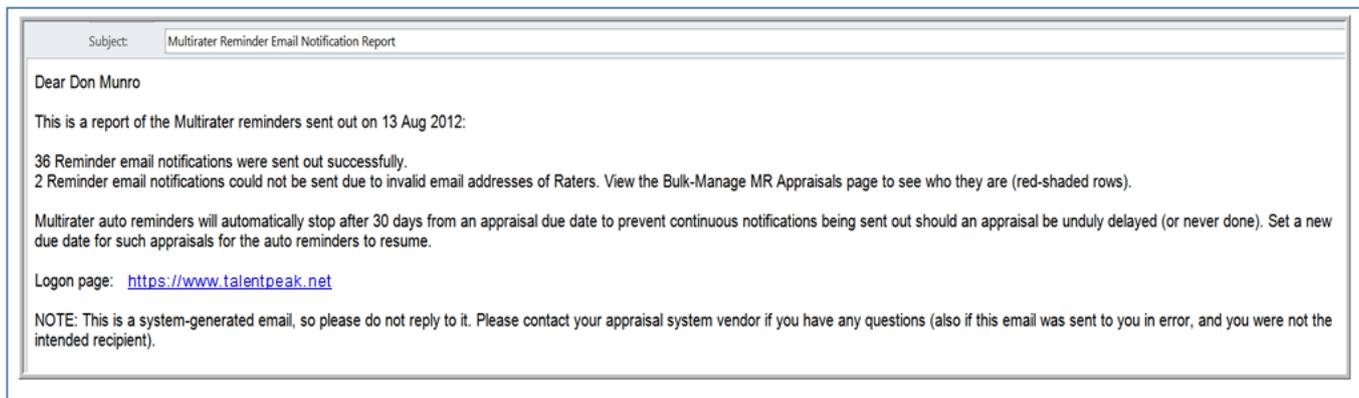
**2. Abbis, Adam**  
 Job Title: Programmer Unit: HR->Administration Location: Sydney Due Date: 12 Jul 2012 Status: Completed Rating Avg: 2

(A) Multiraters for Appraisee Abbis, Adam

No	Appraisal Title	Rater	Email Address	Send Notification	Status 2/5	View	Remove
1	Multirater: Other	Adams, Jenny	9@appraisal-smart.com	Send Email Sent: 23 Jul 2012 Send Reminder Sent: 26 Jul 2012	Not Started	View	Remove
2	Multirater: Other	Angel, Andy	24@appraisal-smart.com	Send Email Sent: 24 Jul 2012 Send Reminder Sent: 26 Jul 2012	Not Started	View	Remove

### Sample Auto Email Reminder

Automated email reminders are sent out overnight according to your settings in the filter, with a report sent to the CorpAdmin, as per the following example:



### Multirater Reports

The Multirater Reports can be accessed at the bottom of the Multirater Appraisal page.

Multirater Reports					
Rater Group	#Raters-Rater Gp	Avg Rating-Rater Gp	Rating-Self	Reports	
1. Multirater: Other	4	2.8	3.6	<a href="#">Graphical</a>	<a href="#">Narrative</a>

Rater Group	Self	RGp	0	1	2	3	4	5
1. Multirater: Other	3.6	2.8	3.6					
			2.8					
			0	1	2	3	4	5

### Report 1: Narrative Report

This report has as primary focus the provision of **narrative (qualitative) feedback** to the Appraisee

## 1. Administrative Skill

Self: 4

4

Rater Gp: 2

### Performance Standards / Behavioural Indicators

- Is effective at keeping records.
- Prepares documents with care and attention.
- Can retrieve information quickly.
- Eliminates unnecessary paperwork.
- Is proficient in using office equipment.
- Helps improve administrative processes.
- Diligently follows organisation policies and procedures.
- Prioritizes tasks effectively.
- Is highly organised.
- Is good at multi-tasking.
- Is conscientious about ensuring full-time phone coverage.
- Is highly skilled at message taking and giving.
- Keeps information confidential.

### What is done WELL? (consider above Performance Standards/Behavioural Indicators - if any)

#### Self

I think I am doing the following particularly well: Prepares documents with care and attention. Diligently follows organisation policies and procedures. Is good at multi-tasking. Keeps information confidential.

#### Rater Group

Is conscientious about ensuring full-time phone coverage.

Is proficient in using office equipment.

Is conscientious about ensuring full-time phone coverage. Is highly skilled at message taking and giving.

### What could be improved?

#### Self

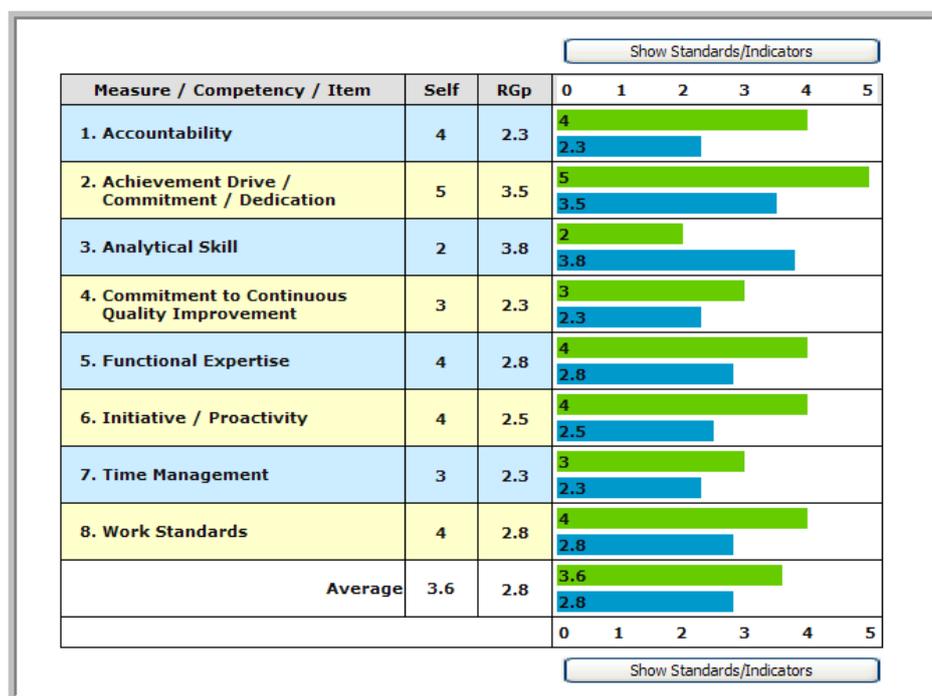
It will be a bit better if some training in using the photocopier which keeps on jamming on me.

**NOTE:** Quantitative ratings serve a purpose (pointing out rating gaps), but without telling Appraisees in text/narrative form more specifically what they are doing **well**, and what **should be improved**, it will have limited value; and may even cause Appraisee anxiety - not knowing what to keep on doing, and what to change.

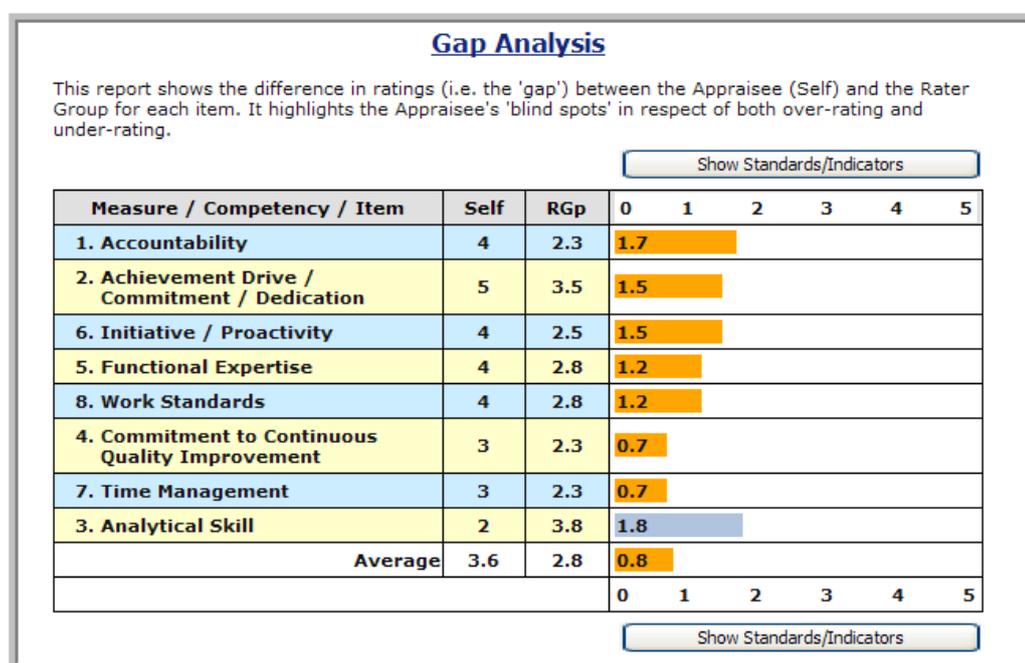
## Report 2: Graphical Reports

FOUR different reports appear on this page. Here are two examples:

### Graphical Reports Sample #1



### Graphical Reports Sample # 2



Three reports on this page have a filter to create dynamic “sub-reports” of any combination you wish. This is extremely useful in analysing Appraisee Strengths and Development Needs – and to use during feedback and coaching sessions with employees.

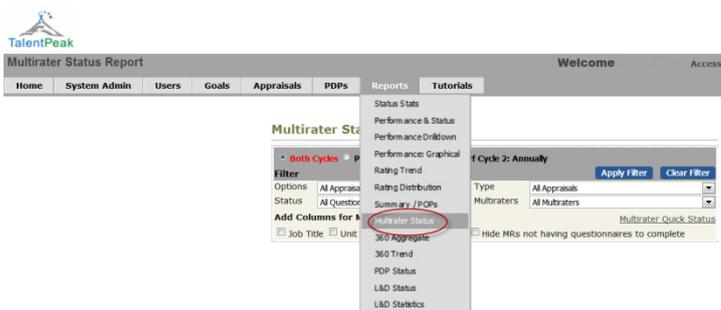
**Report Options**

**Active Target:**  Item #  Self  R.Gp

**No of Items:**  All  1  2  3  4  5

**Order:**  Ascending  Descending

### Multirater Overall Status Report



A Multirater status report, found under “Reports” where you can monitor how many colleagues (and to whom) a specific user has been requested to give feedback to, plus the status of such multirater questionnaires to be completed by them.

**Multirater Status Report**

**Filter**

Options: All Appraisals Type: All Appraisals

Status: All Questionnaires Multiraters: All Multiraters

**Add Columns for Multirater** [Multirater Quick Status](#)

Job Title  Unit  Location  Hide MRs not having questionnaires to complete

17 results returned [Export to Spreadsheet](#)

Multirater	No	Appraisee Name	Appraisee Job Title	Questionnaire Status	Appraisal Type	Appraisal Title	Appraisal Date	Appraiser Signed Off
<a href="#">Bean, Connie</a>	1	Blake, Jane	Payroll Clerk	Completed: 10 Mar 2011	Regular	Multirater: Other	10 Mar 2011	Yes: 16 Nov 2011
	2	Mills, Bobby	Training Officer	In Progress	Regular	Multirater: Other	21 Dec 2011	Yes: 4 Apr 2012
	3	Bean, Connie (self)	Accountant	Not Started	Ad-Hoc	Multirater: MR - Peer Feedback	31 Dec 2011	No
<a href="#">Beaumont, John</a>	1	Blake, Jane	Payroll Clerk	Completed: 10 Mar 2011	Regular	Multirater: Other	10 Mar 2011	Yes: 16 Nov 2011
	2	Bronco, Lesley	Accounting Clerk	Completed: 9 Mar 2011	Regular	Multirater: Other	20 Oct 2011	Yes: 9 Mar 2011
Multirater	No	Appraisee Name	Appraisee Job Title	Questionnaire Status	Appraisal Type	Appraisal Title	Appraisal Date	Appraiser Signed Off

Quick Status Report for numbers only

### Multirater Quick Status View

**Multirater Quick Status**  
# = completed/assigned

- 0/0 Aamos, Denise
- 1/3 Bean, Connie
- 2/2 Beaumont, John
- 0/0 Bekker, Billy
- 0/2 Bell, Jan
- 1/2 Blake, Jane
- 0/0 Bocoock, Susan
- 0/0 Boone, Patsy
- 0/1 Braes, Jenny
- 0/0 Brereton, Hayley
- 0/1 Bridges, Bless
- 1/2 Bronco, Lesley
- 1/2 Brown, Liz
- 0/1 Cottle, Joe
- 0/0 Dixon, Sally

NOTE: The numbers are relevant to the CURRENT performance period only.

[Close Window](#)

## How the Multirater Feedback should be used

Line managers should use the feedback from Multiraters to assist them in completing their Appraisor Prep or the Official Appraisal Form. Although the Narrative Report can be viewed on the MULTIRATERS page, the best way to view the Multirater comments and ratings is to click the "[Show Multirater Feedback](#)" link (see below) on the Official Appraisal or Prep Forms.

<b>Appraisor:</b> Dan Peterson	<b>Appraisor Job Title:</b> HR Manager		
<b>Perf Period:</b> 1 Jul 2010 - 30 Jun 2011	<b>Appraisal Date:</b> Fri, 18 Feb 2011		
Agreement Preview	Performance Record Notes	Previous Appraisal	General Notes

**Instructions:** The Appraisor to enter the result of the appraisal interview (as agreed with Appraisee) onto this Official Appraisal Form.

The Appraisee can only view the contents of the Official Appraisal and Summary/POP Forms once the Appraisor has signed the appraisal off on the Summary/POP Form.


[Show Multirater Feedback](#)      [Show Performance Record Notes](#)

**1. Monthly payroll**

**Weighting: 40**

This will open the following section with each Performance Measure. Use the Multiraters' feedback as a resource, or even copy and paste selected text from there to the **Actual Performance Notes** or **POP** fields in the Appraisal Form.

MULTIRATERS	
<b>Self: 5</b>	<b>Rater Gp: 2</b>
<b>What is done WELL?</b>	
<b>Self</b>	I hold myself and others accountable for required work output and standards and ensure that effective controls and contingency plans are in place.
<b>Rater Group</b>	Jenny holds self and others accountable for required work output and standards.  Jenny does not mind working late to get the job done.  Her projects/tasks within area of own accountability are completed on time and within budget.
<b>What could be improved?</b>	
<b>Self</b>	I may need to keep others more forcefully accountable for their part.
<b>Rater Group</b>	She should have more effective controls and contingency plans in place.  Jenny can let things slip a little sometimes when she has too much on her plate.

## Appraisee View

Appraisees (by default) can also view the Multirater Reports from their login, once the Summary/Pop Form has been signed off, but CorpAdmins has the ability to de-activate the MULTIRATERS link on the Appraisee's side if they so wish. (Done in System Settings):

Multirater Module	
<input checked="" type="checkbox"/>	Hide Appraisee 'Multiraters' link. Ticking this box will remove the MULTIRATERS link from the Appraisee logon. The default (i.e. UN-ticked) allows the Appraisee to view the Multirater Narrative and Graphical Reports on Appraisor appraisal signoff (individual Multirater feedback will still be hidden).
<input type="checkbox"/>	Hide the VIEW column on the MULTIRATERS page (to prevent the viewing of individual Multirater feedback).
<input checked="" type="checkbox"/>	Hide the Decline Selector on the Multirater Questionnaires
<input checked="" type="checkbox"/>	Activate Questionnaire Comments-Force Feature (select one of the two variations below):
<input checked="" type="radio"/>	For ratings 1 & 2 only ("What could be improved?")
<input type="radio"/>	For ratings 1 & 2 ("What could be improved?") AND ratings 4 and 5 ("What is done well?")

Consider the other settings (see above) as well to tailor the module to suit your preferences.



## TALENTPEAK COMPASS 360™ SYSTEM

[Marketing Video Link>> http://www.talent-peak.com/compass360.html](http://www.talent-peak.com/compass360.html)

### Compass360™ Comparison to Other 360 Systems

Most 360-degree feedback systems use the same set of around 25 to 100 questions for ALL Rater Groups (e.g. Manager/s, Peers, Direct Reports, Customers). The problem with that is that from each Rater Group's unique perspective (context), a certain portion/percentage of these questions will not be relevant, e.g. how well can a PEER answer questions about customer service (especially external customer service), or a CUSTOMER about teamwork?

Most systems try to overcome this problem by using very generic questions - to fit all Rater Groups - but with potentially equally generic and bland results.

The **context-targeted technology** of Compass360 enables highly targeted question sets for each individual Rater Group - covering its unique working relationship and involvement with the employee, e.g.:

- PEERS: Questions about teamwork (and related).
- CUSTOMERS: Questions about customer service (and related).
- MANAGER/S: Questions about the employee's job competence and behaviours.
- DIRECT REPORTS: Questions about the manager's management style and practices.

Compass360 allows 20+ raters (no upper limit) per 360 Appraisal. Below are examples of how these can be distributed in practice:

#### Educational Institutions:

- Student feedback: 5 to 50 raters (questions about classroom presentation, student relations, etc.)
- Peer feedback: 3 to 10 raters
- Principal/Dean & Department Head/s feedback: 1 to 10 raters

#### Other Organisations:

- Peer feedback: 3 to 10 raters
- Direct Report feedback: 3 to 10 raters
- Line Manager feedback: 1 to 5 raters
- Customer (internal or external) feedback: 3 to 20 raters

(The above are examples only, as any number of raters per Rater Group and 360 can be assigned)

The number and types of Rater Groups will depend on who you want feedback from, and can therefore be different combinations for your employees (360 feedback recipients) - leading to additional flexibility in the use of the system).

As mentioned above, question sets for each Rater Group are highly context-targeted towards that Rater Group, based on their unique working relationship and involvement with the employee.

This leads to dramatically more useful and actionable feedback for the Appraisee, with resultant hugely enhanced behaviour and performance improvement.

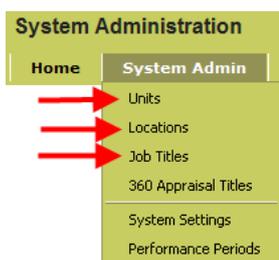
**Please note:** Compass360 is unique in respect of its context-targeted technology, but it also provides the standard 360 option of one set of questions/competencies for all Rater Groups.

## Compass360™ Appraisal Units

Compass360 Appraisal Units are priced and purchased per unit, appearing on the **CorpAdmin Home Page** as indicated in the screenshot below (**used/total**):

Current System Settings	
<b>System Settings</b>	
Corporate Administrator	<a href="#">Bob Small</a>
Performance Cycle 1	Annually
Perf Year Start Month	January
License Period	25 Sep 2006- 31 Dec 2013
User Licenses	22/ 50
360 Appraisal Units	83/ 200 

A **360 Appraisal Unit** equates to one 360 appraisal (one “target” 360 appraisee with any number of raters).



### Units, Locations Job Titles

Follow the simple instructions on the respective system pages as indicated below, to add your organisation chart (Units), Locations, and Job Titles:

*(Only need this step if the Compass360 is a standalone system. Otherwise this step would already have been set up for your organization when the core performance system was implemented.)*



### System Admin Settings for Compass360

Make your required system feature selections (contact TalentPeak™ customer support for assistance to ensure that the appropriate selections are made to reflect your unique needs):



### Adding 360 Appraisal Titles

Select 360 Appraisal Titles from the “System Admin” dropdown

Add the 360 Appraisal Titles (Questionnaire names) you want to use (see examples in screenshot below):

- “CT” = Context-Targeted
- “G” = Generic

There is no requirement to add these abbreviations though, as 360 questionnaire titles such as **Managers, Investment Team, Leadership**, etc. will be perfectly fine – whatever titles you deem appropriate to differentiate between your various questionnaires and the target groups they aim at.

### 360 Appraisal Titles

**The system allows for the creating of two different types of 360 Appraisals:**

1. **CONTEXT-TARGETED:** Rater Group-specific question sets, with a separate report for each Rater Group. This allows for more targeted questions to (and hence more meaningful feedback from) a specific Rater Group in respect of its unique working relationship with the Appraisee.
2. **GENERIC:** Same set of questions for all Rater Groups, with a combined report. These are simpler to administer, but potentially less accurate and meaningful, as some question items may not be fully relevant in respect of a specific Rater Group’s unique working relationship with the Appraisee.

**Add the 360 Appraisal Types/Titles you would like the system to administer, e.g.:**

- **CONTEXT-TARGETED:** Manager/s, Direct Reports, Peers, Internal Customers, External Customers, Suppliers, etc.
- **GENERIC:** Leadership, Management Skills, Customer Service, Interpersonal Skills, etc.

To edit existing items, select the text to be changed, make your changes, then click the 'Save Changes' button

360 Appraisal Title	Action
CT 1a: Manager/s (f/back to Non-Mgrial Staff)	X
CT 1b: Snr Manager/s (f/back to Mid/Jnr Mgrs)	X
CT 1c: Exec Manager/s (f/back to Snr Mgrs)	X
CT 2: Direct Reports	X
CT 3: Peers	X
CT 4: Customers	X
G 1: Leadership	X

System Admin

Users

- Units
- Locations
- Job Titles
- 360 Appraisal Titles
- System Settings
- Performance Periods

### Performance Periods

Follow the detailed instructions on this page to set up your performance periods (ask TalentPeak™ customer support to assist if necessary).

*(Only need this step if the Compass360 is a standalone system. Otherwise this step would already have been set up for your organization when the core performance system was implemented.)*

### Internal & External Users/Raters

Upload your internal employees (users) in bulk via the “Import Users” page (ask TalentPeak™ support to send you the relevant **Bulk User Import Excel Template**), or by adding them one at a time through the “Create New User” page.

External raters (e.g. external customers) are uploaded via the “Create New 360 External Rater” page, or by uploading them in bulk by using the **Bulk External Rater Import Excel Template**, also obtainable from TalentPeak™ customer support.

Users

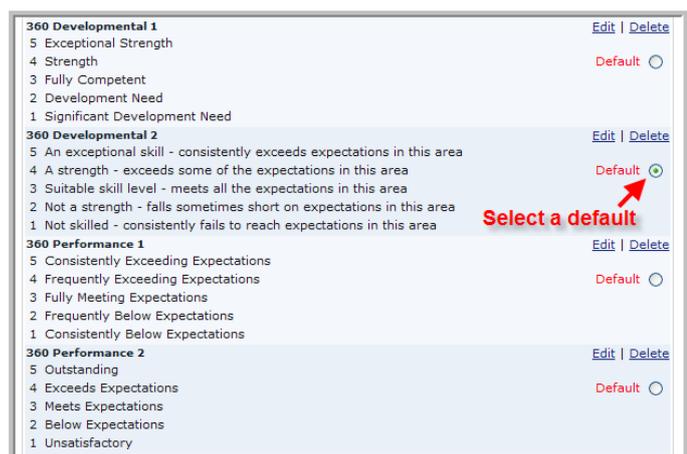
Appraisals

- Browse Users
- Create New User
- Bulk-Manage Users
- Import Users
- Browse 360 External Raters
- Create New 360 External Rater
- Import 360 External Raters

## Rating Key Library



Add your 360 Rating Key/s, and select one as default. You can use different ones for different questionnaires, but do not mix them within one questionnaire.



## Competency Library

Consider uploading your full set of Competencies to the Competency Library (used to easily download selected ones when creating 360 Appraisal Templates/Questionnaires). Request TalentPeak™ customer support to provide you with the full set of competencies that comes at no extra charge with the system (as an Excel Importer and/or WORD doc).



## 360 Appraisal Templates (Questionnaires)



Add your 360 Appraisal Templates (i.e. questionnaire competency sets) on this page (the 360 questionnaires are created via the templates).

360 Appraisal Title	Template Exists?	Last Edited	Last Edited By	
<input type="checkbox"/> CT1a: Manager/s (f/back to Non-Mgrial Staff)	Yes	5 Nov 2010	Bob Small	Edit Template Preview Delete
<input type="checkbox"/> CT1b: Snr Manager/s (f/back to Mid/Jnr Mgrs)	Yes	11 Oct 2007	Bob Small	Edit Template Preview Delete
<input type="checkbox"/> CT1c: Exec Manager/s (f/back to Snr Mgrs)	Yes	13 May 2010	Bob Small	Edit Template Preview Delete
<input type="checkbox"/> CT2: Direct Reports	Yes	11 Oct 2007	Bob Small	Edit Template Preview Delete
<input type="checkbox"/> CT3: Peers	Yes	11 Oct 2007	Bob Small	Edit Template Preview Delete
<input type="checkbox"/> CT4: Customers	Yes	11 Oct 2007	Bob Small	Edit Template Preview Delete
<input type="checkbox"/> G1: Leadership	Yes	20 Feb 2008	Bob Small	Edit Template Preview Delete

To add Competencies to a template/questionnaire, click the **Create Template** link:

<input type="checkbox"/> Customers	Yes	29 Sep 2006	Don Munro	Edit Template Preview Delete
<input type="checkbox"/> Leadership	No	1 Jan 0001		<b>Create Template</b>

Click the [click here](#) link to add the Competencies:

**360 Appraisal Template: Leadership**

Unlock Template    Lock Template

**Template Preview**

Last Edited: [Bob Small](#)

Created: 23 May 2012

[Update Competencies](#)

Set rating at the Behavioural Indicator level

Make changes to the fields below as needed, then press the Save button at the bottom of this panel

Notes:

**Performance Measures**

Performance Measure Details

Please select a Performance Measure on the left, or [click here](#) to create a new one

Competencies can be copied from e.g. a Word doc, and pasted into the fields as indicated below, and/or selected from the Competency Library:

Select Competencies from the Library, and download them into the template:

## Two 360 Questionnaire Types

You can set the questionnaires for rating at the **Competency Level** OR the **(Behavioural) Indicator Level**:

Questionnaire Type	Pros	Cons
<b>(a) Competency Level</b> (More suitable with 11 or more Competencies)	<ul style="list-style-type: none"> <li>Fewer items to rate, which may speed up the questionnaire completion.</li> <li>Simpler 360 reports, as analysis is done at the Competency level only.</li> </ul>	<ul style="list-style-type: none"> <li>All Behavioural Indicators per Competency have to be read through by raters, and a combined rating per Competency decided. Some raters may find this difficult to do.</li> </ul>
<b>(b) Indicator Level</b> (More suitable with 10 or less Competencies)	<ul style="list-style-type: none"> <li>Some raters may find the rating of each separate Behavioural Indicator easier to do.</li> <li>360 reports include analysis at the Indicator level (deeper drilldown for those wanting it).</li> </ul>	<ul style="list-style-type: none"> <li>More items to rate, which will take more time.</li> <li>Raters may get exhausted and rush through which can lead to a poorer quality end result.</li> </ul>

The general rule is to rather have fewer (e.g. 6 to 12) Competencies per questionnaire, than too many that can lead to rater exhaustion and poor quality results, especially if a rater has many questionnaires to complete.

**(a) Competency-Level Questionnaire Sample:**

**3. Commitment / Dedication**

---

**Enter Rating**

5. Consistently Exceeding Expectations

4. Frequently Exceeding Expectations

3. Fully Meeting Expectations

2. Frequently Below Expectations

1. Consistently Below Expectations

Unable to rate; N/A

**Performance Standards / Behavioural Indicators**

- Actively strives to achieve objectives, and ensures desired outcomes are achieved.
- Is willing to "go the extra mile" to achieve results.
- Has a strong sense of personal obligation.

**What is done WELL? (consider above Performance Standards/Behavioural Indicators - if any)**

**What could be improved?**

**(b) Indicator-Level Questionnaire Sample:**

**4. Commitment / Dedication**

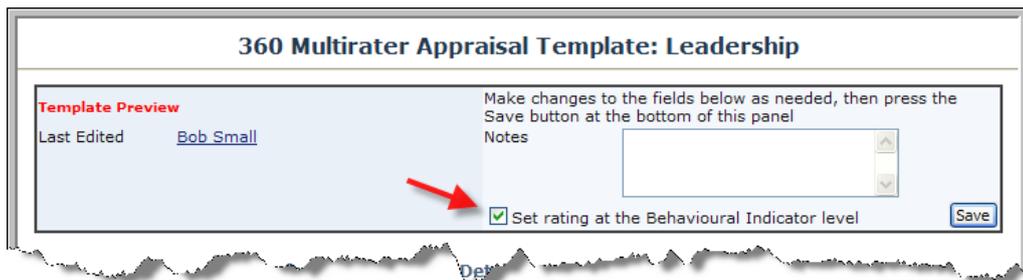
---

	N/A	1	2	3	4	5	
13.	<input type="radio"/>	Actively strives to achieve objectives, and ensures desired outcomes are achieved					
14.	<input type="radio"/>	Is willing to "go the extra mile" to achieve results					
15.	<input type="radio"/>	Has a strong sense of personal obligation					

**What is done WELL? (consider above Performance Standards/Behavioural Indicators - if any)**

**What could be improved?**

To set questionnaires for rating at the Behavioural indicator level, tick the box indicated below:



The **Template Preview** will display as follows:

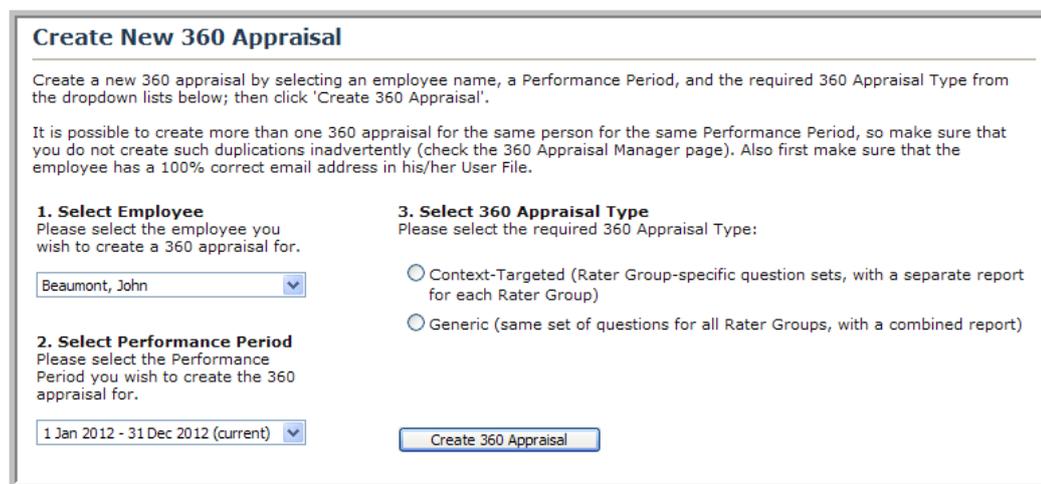


When this box is NOT ticked, the questionnaire will be automatically set for rating at the Competency level.

### Creating a 360 Appraisal for an Employee



Select **Create New 360 Appraisal**, and follow the detailed instructions provided:



**NOTE:** It is possible to create an unlimited number of 360 Appraisals, add raters, and have them complete their 360 Questionnaires, but the 360 reports will not be viewable until the 360 Appraisal has been locked down on the **Indiv Reports** page. The moment the **“Lock Down 360 Appraisal and Generate Reports”** button is clicked (and you select “Yes” on the pop-up warning) your organisation gets debited with one 360 Appraisal Unit (if you have any units still available in credit).

## 360 Raters Page

By clicking the “Create 360 Appraisal” button (see screenshot above), the following page gets created:

Change the **Due Date** to the date by when all 360 Appraisal Questionnaires should be completed by the raters.

## Assigning Raters (internal and/or External)

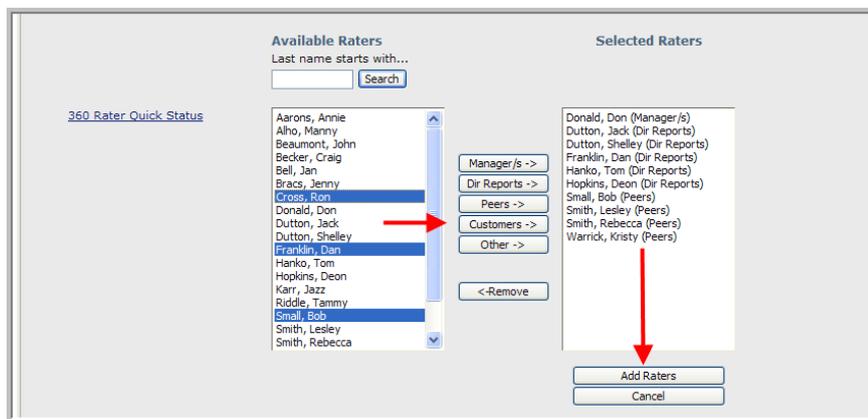
Click the “**Open Multirater Selector**” button (see screenshot above), to open the following new page section:

### (a) Generic 360 Selector View:

Select the required 360 questionnaire in the dropdown list:

Add the raters (see screenshot below):

- All **internal users/employees** show in the “Available Raters” field of **Rater Selector 1** – to select from to add as raters
- The available **external raters** show in **Rater Selector 2**.
- Add the raters by selecting the relevant names on the left (hold down CTRL key for multiple selections), and then clicking the relevant Rater Group button in the middle, to move them over to the section on the right. Then click the **Add Raters** button.



The raters (once added) will show in a table below the selector as follows (you can now close the selector):

(A) 360 Raters for Appraisee (Feedback Recipient) John Beaumont [Jump-to-Individual-Reports-Page](#)

Click the 'Open Multirater Selector' button on the right to add Raters for this Appraisee. [Open Multirater Selector >>](#)

No	360 Appraisal Title	Rater	Email Address	Send Notification	Status 0/10	Remove
1	G1: Leadership	Warrick, Kristy (Dir Reports)	kristy@company.com.au	Send Email Not Yet Sent Send Reminder Not Yet Sent	Not Started	Remove
2	G1: Leadership	White, Wayne (Dir Reports)	wayne@company.com	Send Email Not Yet Sent Send Reminder Not Yet Sent	Not Started	Remove

**Appraisee Self-Appraisals** show in a separate table on the same page. Click the link indicated below to create the 360 self-appraisal:

(B) Self-Appraisals by Appraisee John Beaumont [Jump-to-Individual-Reports-Page](#)

Self-Appraisals allow the Appraisee to compare his/her ratings against the averaged ratings of the various Rater Groups - to identify gaps in perception and areas for attention and improvement. NOTE: There may be occasions when you do not want to create Appraisee Self-Appraisals, such as when using 360 Appraisals for Promotion or Succession Planning purposes, and you do not want the Appraisee to participate or even know about it.

**G1: Leadership** To create an Appraisee Self-Appraisal for this 360 Appraisal Type, [click here](#)

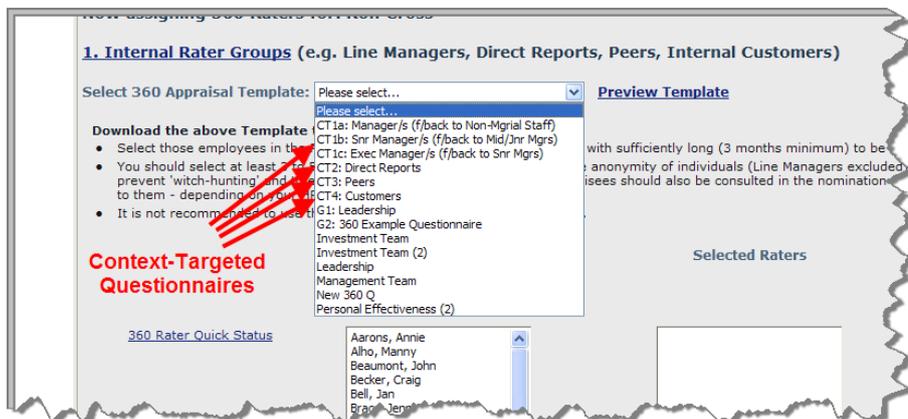
No	360 Appraisal Title	Appraisee	Email Address	Send Notification	Status 0/1	Remove
1	G1: Leadership	Beaumont, John	john@company.com	Send Email Not Yet Sent Send Reminder Not Yet Sent	Not Started	Remove

To send all Rater Notifications (at the same time), [click here](#)  
[Preview Email Notifications](#)

**NOTE:** You may sometimes choose not to have Appraisees complete self-appraisals, such as when they are among other candidates for promotion/succession, and you do not want them to know that a 360 Appraisal is being done on them.

**(b) Context-Targeted 360 Selector View:**

In the case of Context-Targeted 360s, you need to select a separate questionnaire for each separate Rater Group you want to involve:



The adding of raters work differently to Generic 360s in that the raters are selected based on the Context-Targeted Questionnaire selected, e.g. if the **CT: Peers** questionnaire is selected, then selected the peers to be added. Next select a new questionnaire, e.g. **CT: Direct Reports**, and then add all the direct reports of the appraisee to this questionnaire, etc. You can have as many different questionnaires for one 360 as you like.



The different questionnaires used can be seen in the table:

2	CT2: Direct Reports	Warrick, Kristy	kristy@company.com.au	Send Email Not Yet Sent	Not Started	Remove
3	CT2: Direct Reports	White, Wayne	wayne@company.com	Send Email Not Yet Sent	Not Started	Remove
4	CT3: Peers	Beaumont, John	john@company.com	Send Email Not Yet Sent	Not Started	Remove

The appraisee need to complete all the questionnaires:

**(B) Self-Appraisals by Appraisee Ron Cross** [Jump-to-Individual-Reports-Page](#)

Self-Appraisals allow the Appraisee to compare his/her ratings against the averaged ratings of the various Rater Groups - to identify gaps in perception and areas for attention and improvement. NOTE: There may be occasions when you do not want to create Appraisee Self-Appraisals, such as when using 360 Appraisals for Promotion or Succession Planning purposes, and you do not want the Appraisee to participate or even know about it.

**CT2: Direct Reports** To create an Appraisee Self-Appraisal for this 360 Appraisal Type, [click here](#)  
**CT3: Peers** To create an Appraisee Self-Appraisal for this 360 Appraisal Type, [click here](#)  
**CT4: Customers** To create an Appraisee Self-Appraisal for this 360 Appraisal Type, [click here](#)  
 To create an Appraisee Self-Appraisal for all the above 360 Appraisal Types, [click here](#)

No	360 Appraisal Title	Appraisee	Email Address	Send Notification	Status 0/3	Remove
1	CT2: Direct Reports	Cross, Ron	ron@company.com	Send Email Not Yet Sent  Send Reminder Not Yet Sent	Not Started	Remove
2	CT3: Peers	Cross, Ron	ron@company.com	Send Email Not Yet Sent  Send Reminder Not Yet Sent	Not Started	Remove
3	CT4: Customers	Cross, Ron	ron@company.com	Send Email Not Yet Sent  Send Reminder Not Yet Sent	Not Started	Remove

### Email Notifications

Next, click the links as indicated to send the initial email notifications (or reminders) – individually, or in bulk at the same time.

11	CT4: Customers	Hussey, Ben	ben@company.com	Not Yet Sent Send Email Not Yet Sent Send Reminder Not Yet Sent	Not Started	Remove
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**Individual send** →

**Bulk send** → To send all Rater Notifications (at the same time), [click here](#)  
[Preview Email Notifications](#)

Via the **Bulk-Manage 360 Appraisals** page, the initial email notifications and reminders can also be sent for ALL 360s at the same time, and also set as automated reminders as per your frequency settings. (Automated email reminders stop once a questionnaire has been completed. The CorpAdmin is also sent an email report as to how many automated reminders were sent out by the system overnight.)

**Appraisals** | **Reports**

360 Appraisal Manager

Create New 360 Appraisal

**Bulk-Manage 360 Appraisals**

Template Manager

**Filter** [Apply Filter](#) [Clear Filter](#)

Options: All 360s | 360 Title: All 360 Titles

Perf Period: 1 Jan 2012 - 31 Dec 2012 (current) | Job Title: All Job Titles

Location: All Locations | Appraisee: enter 1st few letters of first/last name

Unit: All Units

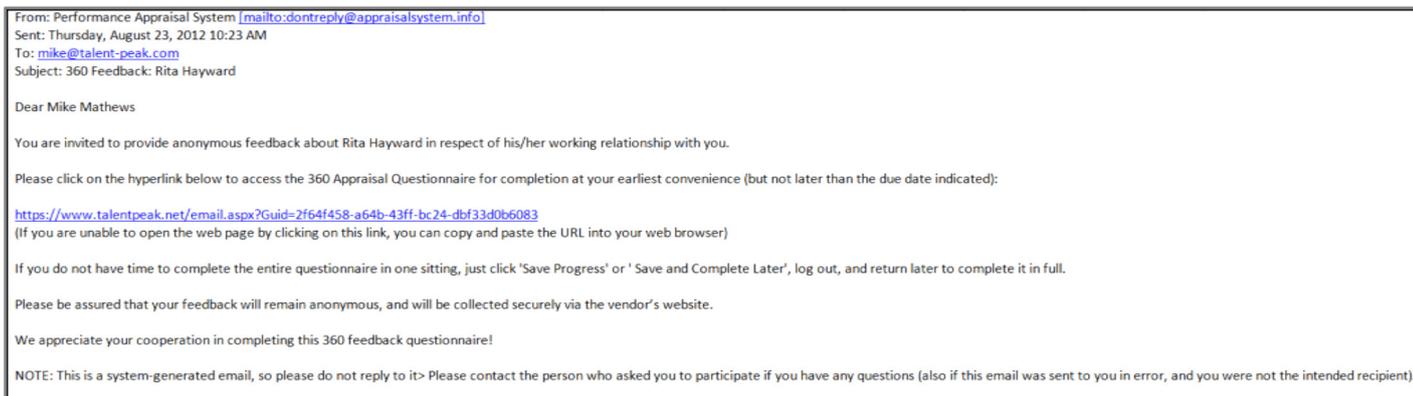
**Automated 360 Reminders**

Send reminders from 5 days before the 360 Due Date, every 2 days, until questionnaire is signed off or the 360 locked down

[Send All Initial Emails NOW](#)  
[Send All Reminders NOW](#)

Both internal and external raters receive an email notification containing a hyperlink which, if clicked, takes them directly to their 360 Questionnaire (without the need to log into the system).

Example Email notification:



Internal Rater Completion of Assigned 360 Questionnaires

Although **Internal raters** also have a hyperlink in the email they receive (to open the questionnaire directly) they can also access their assigned questionnaires by going to their **Appraisee** Role (this may be the only role they have)...



...and selecting **Appraisals >> 360 Appraisals TO DO**.



There are two categories (follow the detailed instructions):

- Colleague Appraisals
- Self-Appraisals

**Colleague Appraisals**

- The following of your colleagues have been assigned to you for 360-degree feedback.
- Please click 'Appraise' to proceed with the 360 feedback appraisal for this person.
- If you were unable to observe this person in respect of a specific measure, select the rating option 'Unable to rate; N/A'.
- If you do not have time to complete an entire questionnaire in one sitting, just click 'Save Progress' or 'Save and Complete Later', log out, and return later to complete it in full.
- Once you have signed off an appraisal questionnaire, you will not be able to make changes to it afterwards, but you can ask your [System Administrator](#) to undo your sign off if you wish to do so.
- Please complete the appraisals by the due dates indicated.

Person to Appraise	Job Title	360 Title	Due Date	Status	
Beaumont, John	Recruitment Officer	G1: Leadership	18 May 2012	Not Started	<a href="#">Appraise</a>
Small, Bob	HR Manager	Investment Team	20 Jun 2012	Completed: 3 May 2012	<a href="#">Appraise</a>
Hanko, Tom	CEO	G1: Leadership	21 Aug 2012	In Progress	<a href="#">Appraise</a>

**Self-Appraisals**

- You have been assigned to do the 360 self-appraisal/s listed below.
- Some of your colleagues and/or customers were asked to complete the same 360 questionnaire/s in respect of how they perceive your working relationship with them.
- Your self-appraisal/s will be compared with their appraisals of you, so that the differences in perception can be identified with a view to increased awareness of how you are perceived by them, building on your strengths, and identifying areas in which you may want to improve.
- If you do not have time to complete an entire self-appraisal in one sitting, just click 'Save Progress' or 'Save and Complete Later', log out, and return later to complete it in full.
- Once you have signed off an appraisal questionnaire, you will not be able to make changes to it afterwards, but you can ask your [System Administrator](#) to undo your sign off if you wish to do so.
- Please complete your self-appraisal/s by the due date/s indicated.

Person to Appraise	Job Title	360 Title	Due Date	Status	
Warrick, Kristy	Consultant	Personal Effectiveness (2)	21 Sep 2012	Not Started	<a href="#">Self-Appraise</a>

### 360 Appraisal Questionnaires

Following is an example of a 360 Questionnaire, with rating set at the behaviour indicator level:

**360 Appraisal For Jenny Bracs**  
 Rater Group: Manager/s  
 Due Date: 14 Sep 2012

Appraisee Information			
Name:	Jenny Bracs	Job Title:	Recruitment Officer
Location:	Los Angeles	Unit:	HR->Recruitment

**Instructions:** You have been assigned to provide feedback about the person mentioned above in your capacity as part of the following 360 Feedback Rater Group: Manager/s. Thank you for agreeing to do so.

- Please read each item carefully and select the rating that best reflects your opinion. All items MUST be rated.
- To clarify your rating, consider adding your written comments as to what you believe the appraisee is doing well, and what can be improved. Please take some time to think of what the appraisee does well as such feedback can be encouraging and telling him/her what to keep on doing.
- We request that you be as honest and candid as possible, so as to be positively helpful to the appraisee.

Please note that you will remain strictly ANONYMOUS to the appraisee and that your ratings will simply be averaged with other responses received (except if you are the appraisee's only line manager of course). If you are concerned that your comments may identify you, you may want to generalise your comments and refrain from mentioning specific events.

Once you have rated all items, and clicked 'Sign Off and Submit Appraisal', you will not be able to make changes to the questionnaire any longer (but you can ask the System Administrator to undo your signoff if you want to do so).

**Investment Team (2)**

Rating Key

5. Exceptional Strength

4. Strength

3. Fully Competent

2. Development Need

1. Significant Development Need

Unable to rate: N/A

**1. Administrative Skill**

N/A 1 2 3 4 5

1.       Is highly organised.

2.       Is effective at keeping records and eliminating unnecessary paperwork.

3.       Helps improve administrative processes.

---

**6. Interpersonal Relationships/Skills**

N/A 1 2 3 4 5

24.       Is friendly, warm and sincere, and easily approachable.

25.       Is tactful, compassionate and sensitive, and treats others with respect and dignity.

26.       Is patient and understanding, listens empathetically to others and respects their opinions.

27.       Makes others feel appreciated, valued and included, and is considerate of their needs and feelings.

28.       Is sensitive to cultural diversity, race, gender, and other individual differences.

**What is done WELL? (consider above Performance Standards/Behavioural Indicators - if any)**

**What could be improved?**

[Save Progress](#)

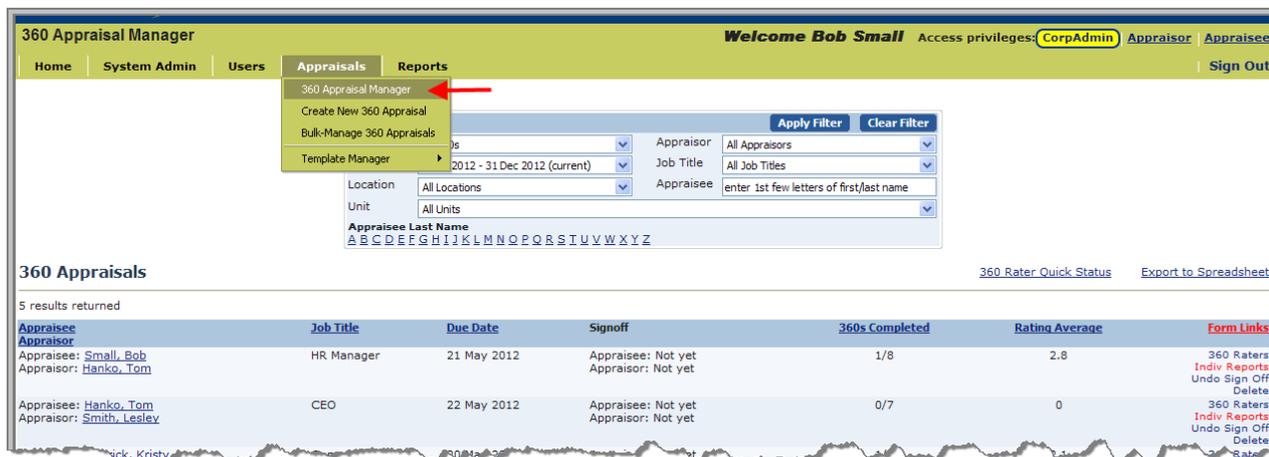
Spell Check

We thank you for your valued feedback and taking the time to complete this questionnaire!

### 360 Appraisal Manager Page

In your **CorpAdmin Role**, select **Appraisals >> 360 Appraisal Manager**.

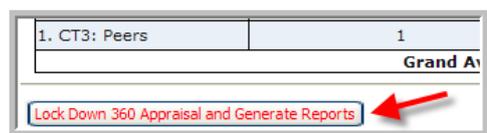
On this page you can view all the 360 appraisals you have created, the Rater Groups' **Rating Average** (Appraisee self-appraisal/s excluded), as well as the number of **360 Questionnaires per 360 completed** (self-appraisal/s included).



### Individual Reports Page



Once you are satisfied that all the raters have completed their questionnaires, you need to lock down the 360 Appraisal by clicking the **“Lock Down 360 Appraisal and Generate Reports”** button, bottom left of the **Individual Reports** page. Your organisation will then be debited with one 360 Appraisal Unit, if you have any units still available in credit (balance viewable on the system home page) failing which the system will warn you accordingly.

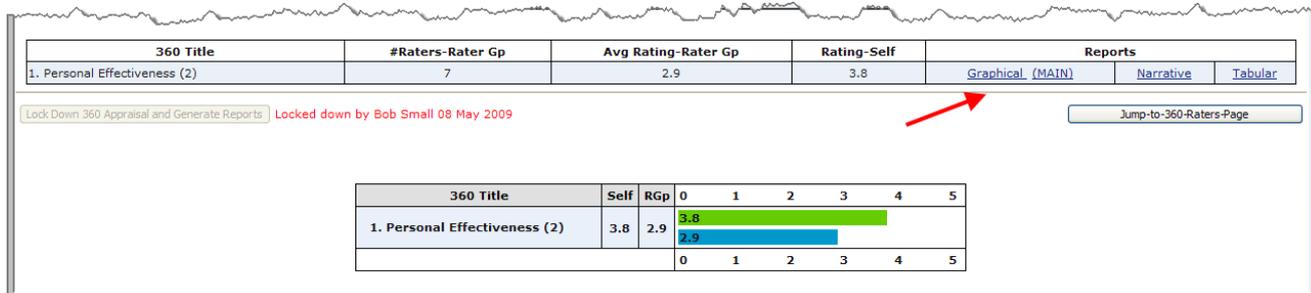


**NOTE:** You can lock down a 360 without having to wait for delinquent raters to complete their questionnaires. Remove them from the rater table if you like, but leaving them in the table (even with partially completed questionnaires) will not cause any problems or calculation issues, as they will be fully excluded from the results.

NOTE that a RED **Indiv Reports** link on the **360 Appraisal Manager** page is a visual clue that this 360 Appraisal has not yet been locked down:



Locking down a 360 generates FOUR reports (Graphical, Graphical MAIN, Narrative, Tabular), accessible through the links as indicated below:



**Please note that such a lockdown cannot be reversed -- as you will be alerted about (via a system pop-up) when clicking the lockdown button.**

Once a 360 Appraisal has been locked down, no further changes can be made to it, i.e. you cannot add any further raters, and any uncompleted questionnaires can no longer be completed.

The **“Lock Down 360 Appraisal and Generate Reports”** button can be clicked by System Administrators as well as Appraisers, if the latter are allowed to do so as per your System Settings and your HR policy in this regard. The name of the person who did the locking down, as well as the date, will show next to the lock-down button (see screenshot above).

## Individual Report Views

### Report 1: Tabular

**Competency-level Tabular Reports** show the ratings per Competency only:

No	Measure / Competency / Item	Manager/s	Peers	Dir Reports	Averages	Appraisee
1	Strategic Thinking / Visioning	4	2	2.5	2.8	4
2	Business Thinking/Acumen	3	2.5	3	2.8	3
3	Team Building and Motivation	4	3.5	2	3.2	5
4	Coaching / Mentoring	4	2.5	3	3.2	2
5	Communication (Oral and Written)	5	3.5	2.5	3.7	4
6	Conflict Management	3	2.5	2.5	2.7	4
7	Creativity / Innovation	4	4	3	3.7	4
8	Decisiveness	3	3.5	3	3.2	5

**Indicator-level Tabular Reports** show the ratings per Behavioural Indicator as well (see red text below):

No	Measure / Competency / Item	Manager/s	Peers	Dir Reports	Averages	Appraisee
	<b>Commitment / Dedication</b>	3.7	4.1	4.8	4.2	5
1	1. Actively strives to achieve objectives, and ensures desired outcomes are achieved.	3	4	5	4	5
	2. Is willing to "go the extra mile" to achieve results.	4	4	4.7	4.2	5
	3. Has a strong sense of personal obligation.	4	4.3	4.7	4.3	5
	<b>Communication (Oral and Written)</b>	2	2.1	1.9	2	4
	1. Expresses views in fluent, clear, logical manner, with enthusiasm and confidence.	2.3	1.7	2.3	2	5

### Report 2: Narrative

This report has as primary focus the provision of **narrative (qualitative) feedback** to Appraisees.

#### 4. Flexibility / Adaptability

**Self:** 4  
  
**Rater Gp:** 2.3

**Performance Standards / Behavioural Indicators**

- Is open to new ways of working, ideas and processes.
- Adapts quickly and effectively to new environments, people, and responsibilities.
- Readily adapts to stressful situations and factors outside of his/her control.

**What is done WELL? (consider above Performance Standards/Behavioural Indicators - if any)**

**Self**  
I adapt quickly to new situations and responsibilities

**Rater Group**  
Handles stressful situations well  
He readily adapts to factors outside of his control.

**What could be improved?**

**Self**

**Rater Group**  
Deon is frequently dismissive of ideas offered by others - thinking he has all the answers.  
Ideas from others not always appreciated  
Deon thinks others' ideas are not worthy of consideration, which can be very demotivating.  
Can be temperamental at times  
Can have a bit of a confrontational style in team meetings when he gets some opposition to his ideas.

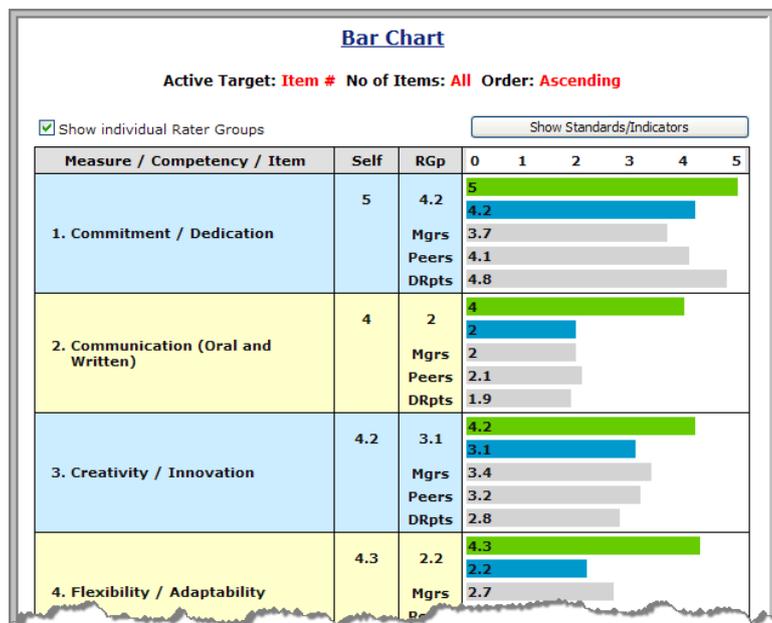
← **Comments by different raters**

**NOTE:** Quantitative ratings serve a certain purpose (i.e. pointing out rating gaps), but without telling Appraisees in text/narrative form (as above) more specifically what they are doing **well**, and what **should be improved**, ratings (and graphs) alone will have limited value; and may even cause Appraisee anxiety -- not knowing what to keep on doing, or what to change.

### Report 3: Graphical

This report has two Bar Charts

#### Bar Chart 1 example:



This bar chart has a filter (see below) to create dynamic “sub-reports” of any combination you wish (Active Target, No of Items, Order). This is extremely useful in analysing Appraisee Strengths and Development Needs – and to use during feedback/coaching sessions with employees.

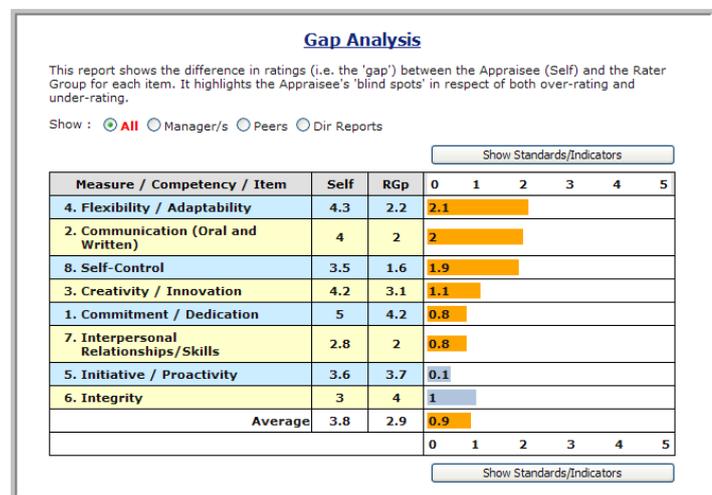
**Report Options**

Active Target:  Item #  Self  RGp

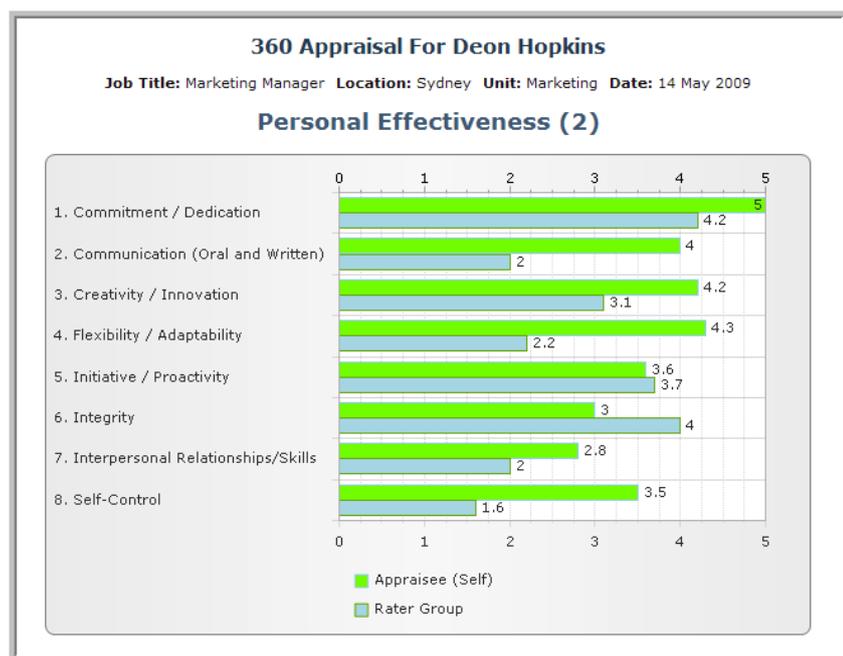
No of Items:  All  1  2  3  4  5

Order:  Ascending  Descending

#### Bar Chart 2 (Gap Analysis) example:



## Report 4: Graphical MAIN



## 360 Appraisal Signoff

The purpose of this signoff is to enable Appraisees to view their 360 reports online as well (if that is company policy/practice), which will not be accessible by them from their system login until this signoff link is clicked. System Administrators can do this as well as the direct line managers of Appraisees (if so enabled as per your System Settings).

**360 Individual Reports**

**Appraisee Information**  
**Name:** Deon Hopkins **Job Title:** Marketing Manager  
**Location:** Sydney **Unit:** Marketing

**360 Appraisal Information**  
**Appraiser:** Don Donald **Appraiser Job Title:** Accountant  
**Perf Period:** 1 Jan 2009 - 31 Dec 2009 **Due Date:** Thu, 14 May 2009

**Sign Off**  
Please enter any general comments you may have, and then sign the Appraisal off by clicking the "Sign Off Now" link. The Appraisee signs off last, and should be given sufficient time and privacy to do so.

**Appraiser** (add any general comments if you like)

**signoff to enable appraisee report viewing** →

[Don Donald Signed Off 13 Apr 2011](#)

**Appraisee**

The Appraisee signs off last (this is not obligatory), also done on the **Indiv Reports** page, which can be opened by them only once the signoff as per the screenshot above had been done (which itself is not obligatory).

The screenshot shows the '360 Appraisal Manager' interface. At the top, there is a navigation bar with 'Home', 'Appraisals', and 'My User File' tabs. A red arrow points to the 'Appraisals' tab. Below the navigation bar, there is a 'Filter' section with a dropdown menu set to '1 Jan 2009 - 31 Dec 2009' and buttons for 'Apply Filter' and 'Clear Filter'. The main content area is titled '360 Appraisals' and shows 'One result returned'. Below this is a table with the following data:

Appraisee	Job Title	Due Date	Signoff	360s Completed	Rating Average	Form Links
Appraisee: <a href="#">Hopkins, Deon</a> Appraisor: <a href="#">Small, Bob</a>	Marketing Manager	14 May 2009	Appraisee: Not yet Appraisor: 13 Apr 2011 (Don Donald)	8/8		<a href="#">Indiv Reports</a>

A red arrow points to the 'Indiv Reports' link in the table, with a red text annotation below it: 'Only viewable after manager/admin signoff'.

END OF CORPADMIN USER GUIDE  
PAGE LEFT BLANK INTENTIONALLY